BCC Mtg. Date: March 24, 2020

2020-<u>B</u>-<u>01</u> RESOLUTION

WHEREAS, the ORANGE COUNTY HOUSING FINANCE AUTHORITY (the "Authority") was created pursuant to Ordinance 78-18, codified in the Code of Orange County at Section 2-151 *et seq*; and

WHEREAS, the Tax Equity and Fiscal Responsibility Act of 1982 ("TEFRA") has created a requirement that all industrial development bonds issued after December 31, 1982, for the purpose of financing multifamily housing developments require approval by the Authority, and each governmental unit having jurisdiction over the area in which the bond financed facility is located; and

WHEREAS, such approval is to be given after a public hearing for which reasonable notice has been given; and

WHEREAS, the Authority is contemplating the issuance of up to \$23,000,000 in one or more series of Orange County Housing Finance Authority Multifamily Housing Revenue Bonds, Series [to be designated] (Baptist Terrace) (the "Bonds"), (the development was the subject of a prior hearing and approval of up to \$17,000,000 of Bonds by the Board of County Commissioners of Orange County pursuant to Resolution 2019-B-03 adopted August 6, 2019), the proceeds of which would finance the acquisition, construction, rehabilitation and equipping of a residential rental project to be owned by 414 East Pine Street, LP, a Florida limited partnership, a subsidiary of the Orlando Neighborhood Improvement Corporation, for persons of low, middle and moderate income (the "Project").

PROJECT/LOCATION

NUMBER OF UNITS

Baptist Terrace 414 E. Pine Street Orlando, Orange County Florida, 32801

WHEREAS, a public hearing was held at 10:00 A.M. on Wednesday, February 26, 2020, with regard to financing this qualified housing development, at the place and time described in the Notice of Public Hearing attached hereto as Exhibit A, which Notice was published at least 7 days in advance of the hearing date in a newspaper of general circulation in Orange County; and

WHEREAS, the Authority has presented the issue in the aggregate principal amount set forth above for approval to the Board of County Commissioners of Orange County;

THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ORANGE COUNTY:

SECTION 1. <u>Authority</u>. This Resolution is adopted pursuant to the Constitution of the State of Florida, Chapters 125 and 166, Florida Statutes, and other applicable provisions of law.

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SECTION 2. Findings. The Board hereby finds, determines and declares as follows:

The Board is the elected legislative body of Orange County and has jurisdiction over the Project located in Orlando, Orange County, Florida.

SECTION 3. <u>Approval</u>. For the purpose of Section 147(f) of the Internal Revenue Code of 1986, as amended (the "Code"), the Board hereby approves the issuance of the Bonds to finance the Project, acknowledging, however, that the Bonds will not be issued until the Authority gives its final approval to the issuance of the Bonds.

SECTION 4. <u>Limited Approval</u>. The approval given herein shall be solely for the purpose of satisfying the requirements of Section 147(f) of the Code and shall not be construed as (i) an endorsement of the creditworthiness of the Borrower or the financial viability of the Project, (ii) a recommendation to any prospective purchaser to purchase the Bonds, (iii) an evaluation of the likelihood of the repayment of the debt service on the Bonds, or (iv) approval of any rezoning application or approval or acquiescence to the alteration of existing zoning or land use or approval for any regulatory permit relating to the Project, or creating any vested right with respect to any land use regulations, and the Board shall not be construed by virtue of its adoption of this Resolution to have made any such endorsement, finding or recommendation or to have waived, or be estopped from asserting, any rights or responsibilities it may have in that regard. Further, the approval by the Board of the issuance of the Bonds by the Authority shall not be construed to obligate the County to incur any liability, pecuniary or otherwise, in connection with either the issuance of the Bonds or the acquisition and construction of the Project, and the Authority shall so provide in the financing documents setting forth the details of the Bonds.

[remainder of page intentionally left blank]

SECTION 5. <u>Effective Date</u>. This Resolution shall become effective immediately upon its passage.

PASSED AND ADOPTED this 24th day of March, 2020.

ORANGE COUNTY, FLORIDA

By: Board of County Commissioners

By: Jerry L. Demings
Orange County Mayor

Attest: Phil Diamond, CPA, Orange County Comptroller as Clerk of the Board of County Commissioners

By:_

Deputy Clerk

EXHIBIT A

NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECT

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing concerning the proposed issuance by the Authority of its not to exceed \$23,000,000 Multifamily Housing Revenue Bonds, Series [to be designated] (Baptist Terrace) (the "Bonds"). The proceeds of the Bonds would be used to finance the acquisition, construction, rehabilitation and equipping of the following residential rental project:

DESCRIPTION OF PROJECT/NO. OF UNITS

PROJECT/LOCATION

Baptist Terrace 414 E. Pine Street, Orlando, Orange County, Florida, 32801 197 units in a 14-story residential high-rise

414 East Pine Street, LP, a Florida limited partnership, a subsidiary of the Orlando Neighborhood Improvement Corporation

OWNER

The public hearing will be held at the following time and location:

TIME

LOCATION

10:00 A.M. Wednesday, February 26, 2020 Orange County Administration Center 3rd Floor, Conference Room Legal "A" 201 South Rosalind Avenue Orlando, Florida 32801

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before February 20, 2020. Oral comments will be limited to no more than 3 minutes per person. Written comments or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority 2211 E. Hillcrest Street Orlando, Florida 32803 Attention: Executive Director

SECTION 286.0105, <u>FLORIDA STATUTES</u>, STATES THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY A BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT A MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

ATTACHMENT 'A'

Project Description and Location Map

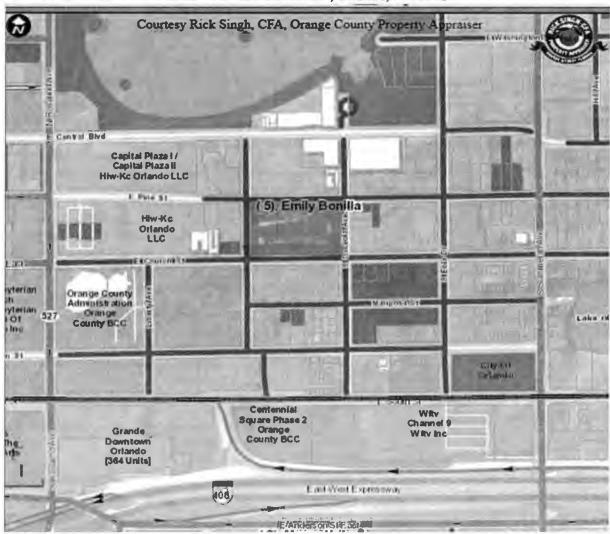
3. Detailed and accurate description of the proposed housing development, including property address, acreage, present zoning status, type of construction, number of units, unit bedroom mix, current rental rates (if appropriate), expected stabilized rental rates (specify any charges for premiums), and any amenities to be provided (include any charges for amenities).

Baptist Terrace is an existing, fully-occupied, Section 202 elderly housing development located at 414 E. Pine Street, Orlando, FL 32801. The Property is located on the south side of E. Pine Street at the southwest corner of the intersection of Pine Street and S. Osceola Avenue. The property is located north of S.R. 408, east of Rosalind Avenue, west of Summerlin Avenue and south of Central Boulevard in downtown Orlando. Baptist Terrace is identified by Orange County Property Appraiser's records as Tax Identification number: 25-22-29-0620-00-170. The property, zoned MXD-2/T (High Intensity Mixed Residential), is approximately 1.75 acres in size. According to the Orange County Property Appraiser's report the building contains 152,533 gross square feet and was constructed in 1969. The 14-story residential high-rise is comprised of 197 rental units. There are three unit types and they are broken down as follows:

- 106 Efficiency Units (The Vista = 438 sq. ft.)
- 52 One Bedroom Units (The Serenity = 620 sq. ft.)
- 39 One Bedroom Units (The Summerlin = 656 sq. ft.)

The building is supported by a pile and pile cap system of undetermined depth and size. The exterior walls are CIP concrete and CMU. The exterior walls are clad in direct applied cement stucco. The superstructure includes CIP concrete columns and beams with precast concrete slabs and cast-in-place elevated slabs including the roof deck. Baptist Terrace is one of the Pre-1974 Section 202 Direct Loan Properties, which are the focus of a recent HUD preservation initiative. Current rental rates are \$451 (efficiency units), \$538 for the 620 SF one bedroom units and \$565 for the 656 SF one bedroom units. Upon acquisition the project will have a HAP (Housing Assistance Payment) contract and gross rents for the units will increase to HUD Fair Market Rents. The tenant portion of this rent will be determined by Section 8 regulations and is typically limited to 30% of a tenant's monthly adjusted income.

BAPTIST TERRACE APARTMENTS - 414 East Pine Street, Orlando, FL 32801



ELECTED OFFICIALS:

School Board Representative

State Representative

State Senate

US Representative

County Commissioner

Orange County Property Appraiser

Orlando City Commissioner

Karen Castor Dentel

Anna V. Eskamani

Linda Stewart

Stephanie Murphy

Emily Bonilla - District 5

Rick Singh

Patty Sheehan - District 4

ATTACHMENT 'B'

Related Financials

Bujille (Terraca-Unit 1	-	LINTCITES S	mids/New	PBV HAP/City Sol	*					
414 East Pine Street, Orlando, Florida 32801	407									
Number of Units	197	Saire	o & Close	for Tax Credit Dev	mlanmant					
Source	Description	Rate	Per Unit	Amount	Percent	Breakout of Development Costs	Per Unit	Total Cost	TC Basis	Non Basis
						Acquisition				
						Unit 1 Initial Working Appraisal Parking Pre Paid Lease	65,990	13,000,000	10,000,000	3,000,00
						Pre Paid 50 Year Parking Lease 127 Spaces Un	13,959	2,750,000		2,750,00
						Construction				
Construction Book of America Down Ton Everyt Books Books	an Cantal Flannial	4 550	440.044	04 850 800	F400	Hard Costs- Break Out Contingency 10%	60,914	12,000,000	12,000,000	
Construction Bank of America/Perm Tax Exempt Bonde- Bost	on Capital Financial	4.55%	110,914	21,850,000	54% 0%	Contingency 10% Const. Mamt fees	6,091 508	1,200,000	1,200,000	
ONIC Loan		2.00%	2,538	500,000	1%	Developar Parmits & Fees	167	32,836	32,836	
Interim Income	1,888,011	100%	9,584	1,888,011	5%	Architect/Engineer	1,954	385,000	385,000	
ONIC Loan			10,152	2,000,000	5%	Architect Supervision	381	75,000	75,000 25,000	
Deferred Development Fee		65.06%	16,921	3,333,494	8%	FF&E Plan/Cost Enginnering	127 127	25,000 25,000	25,000	
LIHTC Equity-Red Stone/BOA	0.950	00.007	56,441	11,118,970	27%	Survey & Soils	102	20,000	20,000	
						Physical Needs Assessment	76	15,000	15,000	
Total Sources of Funds			206,551	40,690,475	100%	CMI Engineering	127 76	25,000	25,000	
504	TEST/TEB Amount	19,848,244		DCR	1.20	Environmental and Radon Builders Risk/1st Yr p/l premium	558	15,000 110,000	15,000	
	aciable Assets Plus Land			TOTAL TOTAL	A CONTRACTOR OF THE PARTY OF TH	P and Performance Bond (In Hard Costs)	0	0	0	
				(0)	0	Sub Total	71,207	14,027,836	14,027,836	
						Professional Fees				
Uses of Funds Desc	ription		Partinit	Amount	Percent	Appraisal	152	30,000	30,000	
5430	- Inpitoti		1 or other	Allouit	T GTGGTIL	Market Study	51	10,000	10,000	
Acquisition- Subject to Appraisal			65,990	13,000,000	32%	Rent Comp study	38	7,500	7,500	
Parking Lease- Subject to Valuation			13,959	2,750,000	7%	The state of the	054	FO.000	05.000	05.00
Construction Professional Fees			71,207 4,617	14,027,836 909,500	34% 2%	Title & Recording Marketing	254 25	50,000 5,000	25,000	25,00 5,00
Financing Costs			16,945	3,338,217	8%	Organizational	86	17,000	0	17,000
Tax Credit & Syndication Costs			968	190,725	0%	Accounting & Cost Cert	203	40,000	40,000	. , , ,
Reserves			6,854	1,360,267	3%	Relocation	3,807	750,000	750,000	1
Development, Services Fee			26,010	5,123,930	13%	Sub Total	4,617	909,500	862,500	47,000
Total Uses of Funds			206,551	40,690,475	100%	Financing Costs				
							4 004	075 000	407 500	407.50
Surplus/(Gap)		-	(0)	(0)		Developer Legal Taxes and Insurance (operations)	1,904	375,000	187,500	187,50
			(0)			Construction Interest (18 Months)	9,523	1,876,100	539,750	1,336,35
									530,750	
						Tax Exempt Bond Costs	2,655	523,117		523,117
Orange County Bond Cost Estima	ates L	oan Amount				- Construction inspection Fee	76	15,000	15,000	(
		21,850,000				Perm loan Fees	1,109	218,500		218,500
						Construction Loan Fees	1,348	265,500	265,500	
Issuer App Fee	0.10%	\$21,850				Construction Legal	330	65,000	65,000	
						•				
Issuer Fee	1.65%	\$360,525				Sub Total	16,945	3,338,217	1,072,750	2,265,468
Issuer Disclosure Counsel (Greenberg)		\$7,500								
Bond Counsel (Greenberg)		\$51,850				Tax Credit & Syndication Costs				
Issuer Financial Advisor Fee		24,350				Syndication Expense	330	65,000	0	65,000
Placement Agent- RBC Capital Markets		\$15,000				FHFC Allocation Fee 6%	356	70,225	0	70,225
						PHPC Alludation Pee	550	70,220	·	, 0,220
Third Party Reports		\$11,550				FHFC Application Fee	28	5,500	0	5,500
3rd Party Underwriter Fee		\$14,492				FHFC Compliance Fee	152	30,000	0	30,000
				•						
Trustee		\$10,000				FHFC Underwriting Fee	102	20.000	0	20.00
Trustee Counsel		\$6,000				Sub Total	968	190,725	0	190,72
		\$523,117				Reserves				
						Soft Cost Contingency	1,660	326,958	162,505	164,453
						Operating Reserve Sub Total	5,194 6.854	1,023,309 1.350,267	0	1,023,300
						- 10m	3.33	1.500.201	<u> </u>	11300120
						Development Fee 18% Total Development Costs	26,010 126,601	5.123,930 40,690,475	5,123,930 21,087,016	3,853,456

The same of the same of the same												11000	Work FULL													
Uses of Funds	Amount	Closing Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	50% Complete Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	Jul-21	Aug-21	100% Complete Sep-21	Oct-21	Nov-21	Dec-21	Perm Conversion Jan-22	Feb-22	Mar-22	Apr-22	Totals	Variance
Purchase Price: Editing Buildings (net of \$ FBD transferred reserve) for Costs-Break Dut Contingency Context Mgent fees Developer Parmits & Fees	15,750,000 12,000,000 1,200,000 100,000 32,836	15,750,000 - 32,836	857,143	857,143 150,000 8,333	857,143 150,000 8,333	857,143 150,000 8,333	857,143 150,000 8,333	857,143 150,000 8,333	857,143 150,000 8,333	857.143 150,000 8.333	857,143 150,000 6,333	857,143 8.333	857.143 8,333	857,143 6,333	857,143 8,333	857,143								74.22	15,750,000 12,000,000 1,200,000 100,000 32,836	:
Architect Engineer Architect Supervision FFAE PlantCost Engineering Survey & Sollis Physical Needon Assessment CME Engineering Firstonmenting Firstonmenting	385,000 75,000 25,000 25,000 20,000 15,000 25,000	25,000 20,000 15,000 25,000 15,000	6.250	6,250	6,250	6,250	6,250	6,250	5,250	6,250	6,250	6.250	6,250	6,250 25,000											385,000 75,000 25,000 25,000 20,000 15,000 25,000	
envocenseus and vision Buddess Rhalf-try pij premitum P and Performance Bond (in Hard Costs) Appelatal Markat Study Rent Comp study Tille & Recording Markating	10,000 110,000 10,000 7,500 50,000	110,000 110,000 10,000 7,500 50,000		•	•	•		-		-	•	•	•	•		5,000									15,000 110,000 30,000 10,000 7,500 50,000 5,000	
Managery Organizational Accounting & Cost Cert Relocation Developer Legal Tales and Insursince (operations) Construction Interest (18 Months)	17,000 40,000 750,000 375,000	17.000 20,000 375,000	62,500 59,173	62,500 - 63,354	62,500 68,225	62,500 - 73,116	52,500 76,028	62,500	62,500 - - 68,608	62,500 - 93,586	62,500 98,585	57,500 103,605	62,500 - 108,010	62,500	- - - 115,981	122,078	20,000	121,840	121,022	120,200	- 119.375				17,000 40,000 750,000 375,000	
Tax Exempt Bend Cests Construction Inspection Fee Perm Ioan Fees Construction Lipan Fees Syndication Expense FHFC Alboration Fee FHFC Alboration Fee	523,117 15,000 218,500 265,500 65,000 70,225 5,500	523,117 15,000 265,500 65,000 70,225 5,500		93,324	00,223	15,116	70,020	02,301	88,000	99,000	9 0, 383		100,010	112,400	218,500	725,010	127,020	121,540	121,022	120.200	*				523,117 15,000 218,500 265,500 65,000 70,225 5,500	."
FHFC Compliance Fee FHFC Underwising Fee Soft Cost Costingency 0	30,000 20,000 326,958	30,000 20,000 163,479	•	ė	•	•		163,479	•				•			•		•		•					30,000 20,000 326,958	
Operating Reserve Development Fee Construction Legal	1,023,309 5,123,930 65,000	3,333,494 55,000	:	:	:	:	:	-	:	:	:	:	:	:		:	:	-	:		1,023,309 956,513			833,923	1,023,309 5,123,930 65,000	
Total Uses of Funds	40,590,475	:	245 au 1		1,152,451												144,920				2,099.196				40,590,475	:
Sources of Funds			363,000	1,147,360]	1,102,401	1,131,342	1, 102,254 1	1,330,000 1	7, 172,633	1,177,612	1,102,011]	1,037,031 1	1,042,230	1,071,033	1,200,930]	304,221	144,320	121,040 }	121,022	120,200	2,033.130]			833,923	-40,080,473	
Construction LOAN BOA City of Orlando ONIC Loan	29,500,000 2,000,000 500,000	13,942,312 2,000,000 500,000	985,066	1,147,580	1,152,451	1,157,342	1,162,254	1,330,665	1,172,835	1,177,812	1,182,811	1,037,831	1,042,236	1,071,659	1,200,958	669,553	(725,697)	(192,828)	(193,647)	(194,469)	:			0	21,650,000 2,000,000 500,000	(7.650,00
ONIC PMM Deferred Fee	3,333,494	3,333,494	:	:	:	:	:	:	:	:	:	:	:	:	:		:	:	:	:	:				3,333,494	:
Federal LIHTC Equity Red Stone/BOA	11,118,970	1,667,845				٠			:	•			•	:	:	:	555,948				8.061,253			833,923	11,118,970	:
Interim Income Held for Disbursement	1,888,011	· (a)						-				-				314,659	314,689	314,669	314,569	314,869	314,669				1,888,011	
otal Sources of Funds	48,340,475	21 443 651	965,086	5:147,580 }	1 152 451	1,157,342	1,162,254	1,330,666	1,172,835	1,177,817	1,182,811	1,037,631	1,042,236 1	1,071,859	1,200,958	964,721	144,920	121,640	· 121,022 1	120,200	2,089,196	W-8-2000 A-100	ST 25 CHARGE 12	22/19/7 (22	40 690 4754	×67,050,000

ATTACHMENT 'C'

Proforma

							pilst Terrace Tivit Operating				
RENTAL REVENUE		Elderly		Need to me	et Bond test						
							Rent Cushion	L L			
Unit Type	Number of Units	Target AMI	FMR (gross)	Max LIHTC	Square Feet	Utility Allowance	Above) Max	Pro Forma Rents	Total Annual Rental Income	Notes & Assumptions	
Studio 40% Income Avg	3	40%	989	486	438	0	(503)	989	35,604	New PBV Contract with rents @ 100% of FMR	17,49
Studio 60%	98	60%	989	729	438	0	(260)	989	1,163,064	New PBV Contract with rents @ 100% of FMR	857,30
Studio 70%	3	70%	989	850	438	0	(139)	989	35,604	New PBV Contract with rents @ 100% of FMR	30,60
1 BR 40%	7	40%	1,064	521	620	0	(543)	1,064	89,376	New PBV Contract with rents @ 100% of FMR	43,76
1 BR 40%	8	40%	1,064	521	656	0	(543)	1,064	102,144	New PBV Contract with rents @ 100% of FMR	50,01
1 BR 60%	37	60%	1,064	781	620	0	(283)	1,064	472,416	New PBV Contract with rents @ 100% of FMR	346,76
1 BR 60%	22	60%	1,064	781	656	0	(283)	1,064	280,896	New PBV Contract with rents @ 100% of FMR	206,18
1 BR 70%	7	70%	1,064	911	620	0	(153)	1,064	89,376	New PBV Contract with rents @ 100% of FMR	76,52
1 BT 70%	8	70%	1,064	911	656	0	(153)	1,064	102,144	New PBV Contract with rents @ 100% of FMR	87,45
Studio - over income	2		850		438	0		850	20,400		20,40
1 BR - over income	1		1,000		620	0		1,000	12,000		12,00
1 BR - over income	1		1,000		656	0		1,000	12,000	2017 FS GPR 1,173,658	12,00
									0	2018 FS GPR 1,173,804	
Total Units	197	58%							2,415,024		1,760,508
		Avg AMI	COMP NO.	and the second	ninine de les			STATE OF THE	4		
OTHER INCOME							Per Unit				
Cable							140		27,500	budget	
Tenant Charges							127		25,000	budget	
Misc							13		2,500	budget	
*Service Cordinator Gran	it Income ar	nd offsetting Ex	xpense Bo	th Excluded			0				
Parking @ \$25 per month	1						38,100		38,100		
Total Other Income							38,379		93,100		
Manager			£ 00%				(642)		(420.754)	17 audit 93,100	-7.93
Vacancy			5.00%				<u>(613)</u>		(120,751)		
Total Vacancy & Loss							76,145		(120,751)		
TOTAL INCOME									2,387,373		PUPY
	-									2017 OE 812,476	4,12
										2018 OE 889,440	4,51
OPERATING EXPENSES							Per Unit				
Administrative							311	_	61,202		
Personnel							1,137		223,983	Note- New property manager to take over. Has proje	ected some
Operating & Maintenance							841		165,737	savings in these numbers but using higher numbers	
Utilities							1.015		200,000		
Management Fee							533		105,000		
Property Insurance							500		98,500		
Real Estate Taxes							25		5,000	J	
TOTAL OPERATING EXPENSI	ES						4,363		859,421		
NET OPERATING INCOME									1,527,952	-	
Replacement Reserve							300		59,100	\$300 PUPY	
NET OPERATING INCOME MIN	US RESER	VES							1,468,852		
		rate be	elow includ	les MIP						Operating Reserve One Mth. OE & Debt Service (1st)	170.5
DEBT	Description		Rate	Amortization			DCR		Annual Pymt	Monthly Requirement	
Perm Mortgage			4.55%	40			1.20		1,187,194	Total Operating Reserve	1,023,3
Asset Management Food									5,000		
Asset Managmennt Fee									3,000		
									276,658		

ATTACHMENT "D"

Financial Advisor's Summary of Sales Method



Atlanta • Los Angeles • New York • San Francisco

41 Perimeter Center East, Suite 615 Atlanta, Georgia 30346

Telephone: (678) 319-1911 Facsimile: (678) 319-1901 E-mail: djones@csgadvisors.com

MEMORANDUM

TO: W.D. Morris, Executive Director

FROM: David Jones, CSG Advisors

SUBJECT: Orange County Housing Finance Authority

Multifamily Housing Revenue Bonds

(Baptist Terrace Apartments)

DATE: January 29, 2020

CSG Advisors serves as Financial Advisor to the Orange County Housing Finance Authority in connection with multifamily debt issues. In that capacity we are asked to comment on proposed multifamily debt issues under certain circumstances prior to submitting the TEFRA approval request to Orange County.

Summary Description

The applicant for Baptist Terrace Apartments is 414 East Pine Street, LP, an affiliate of the Orlando Neighborhood Improvement Corporation, Inc (ONIC). The primary contacts for 414 East Pine Street, LP is Robert Ansley, President, located in Orlando, Florida. ONIC is an Orlando-based developer that since 1989 has developed, co-developed, or partnered in 24 communities in Central Florida representing a total of 2,857 residential units.

Baptist Terrace Apartments is an existing, fully-occupied, Section 202 elderly housing development located at 414 E. Pine Street, Orlando, FL 32801 on an approximate 1.75 acre property. According to the Orange County Property Appraiser's report the building contains 152,533 gross square feet and was constructed in 1969. The 14-story residential high-rise is comprised of 197 rental units, consisting of 106 efficiency units, and 91 one bedroom units. The project would consist of an acquisition and rehabilitation of the existing property. Upon acquisition the project will have a Housing Assistance Payment contract and gross rents for the units will increase to HUD Fair Market Rents. The tenant portion of this rent will be determined by Section 8 regulations and is typically limited to 30% of a tenant's monthly adjusted income for the applicable units. The sponsors have proposed that Orange County Housing Finance Authority issue up to \$23,000,000 of multifamily housing revenue bonds. The bond proceeds along with other sources described below will be used by the applicant for a portion of the acquisition and rehabilitation of Baptist Terrace Apartments.

In accordance with the tax exempt bond requirements, a minimum of 40% of the rental units will be set aside for rental to persons or families with household incomes of 60% or less of the Area Median Income (AMI); however, the applicant will be using the income averaging set-aside rules in determining the income limit for certain units. The current expectation is that 18 units would be available for tenants at or below 40% AMI, 157 units for tenants at or below 60% AMI, and 22 units would be available for tenants above 60% of the Area Median Income.

Orange County Housing Finance Authority Multifamily Housing Revenue Bonds (Baptist Terrace Apartments)

Proposed Debt Structure

The tax-exempt mortgage revenue bonds are expected to be issued in the not-to-exceed amount of \$23,000,000. Such bonds are anticipated to be interest only at a variable rate of interest for 24 months. The bonds will be initially privately placed with Bank of America as the construction lender during the construction phase. Boston Capital will be the permanent bond originator, closer and servicer by entering into a forward bond purchase agreement with Bank of America. It is anticipated that Boston Capital's capital partner, Western Alliance Bank will be buying the bonds after construction.

In addition to the not-to-exceed \$23,000,000 proceeds of the bonds, the sources of funds for this development during construction anticipate the following financing sources:

- (a) Federal Tax Credit equity in the amount of \$11,018,970,
- (b) deferred developer fees in the amount of \$3,333,494,
- (c) gap financing subordinate loan from the City of Orlando's Community Redevelopment Agency in the amount of approximately \$2,000,000,
- (d) General Partner subordinate loan in the amount of \$500,000, and
- (e) cash flow during the rehabilitation period of \$1,888,011.

The proposed financing plan during construction anticipates acquisition and rehab costs, financing, construction interest and other development costs currently expected to total approximately \$40,690,475, reflecting \$21,850,000 of bond proceeds expected to be issued.

Method of Bond Sale

The bonds are expected to be sold as a private placement, with no rating required. As such, the bonds will meet all of the underwriting requirements of the Orange County Housing Finance Authority for such unrated and privately placed bonds.

<u>Equity</u>

The tax credits are anticipated to be marketed to a tax credit investor, currently Red Stone Equity Partners, LLC.

Credit Underwriting

Pursuant to Orange County Housing Finance Authority's policy, the proposed financing will be subject to credit underwriting by a third party firm qualified in affordable housing real estate underwriting and loan servicing. A credit underwriting report acceptable to the Orange County Housing Finance Authority will be required prior to authorizing the issuance of the bonds.

Investment of Proceeds

To the extent bond proceeds will be available to be drawn down during construction, the Orange County Housing Finance Authority will require such proceeds be invested pursuant to its investment policy. If applicable, CSG Advisors will oversee competitive bidding of any investment agreements.

ATTACHEMENT 'E'

OCHFA Staff Report of the Board of Directors meeting of 2/05/2020

Orange County Housing Finance Authority
BOARD OF DIRECTORS

W.D. MORRIS
EXECUTIVE DIRECTOR

DISCUSSION ITEM

BOARD OF DIRECTORS

MERCEDES MCCALL
CHAIRMAN

VERNICE ATKINS-BRADLEY VICE CHAIRMAN

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

MEMORANDUM

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
DATE:	January 28, 2020
RE:	CONSIDER APPROVAL OF THE REIMBURSEMENT RESOLUTION FOR MULTI-FAMILY TAX-EXEMPT BONDS APPLICATION, FOR BAPTIST TERRACE APARTMENTS, NOT-TO-EXCEED \$23MM. FEBRUARY 5, 2020 REGULAR BOARD OF DIRECTORS' MEETING

BACKGROUND

On May 20, 2019, the Authority received the Baptist Terrace Apartments proposal under the 2019 Open Cycle Allocation Process. On June 5, 2019, the Board approved the proposed, acquisition/rehabilitation request for Baptist Terrace transaction in the amount of \$17MM. Subsequent to the Boards action, the Developer determined to utilize a better execution.

The applicant for Baptist Terrace Apartments is Orlando Neighborhood Improvement Corporation (ONIC), a 501(c)(3) Not-for-Profit Corporation, specializing in affordable housing. ONIC has been owning, developing and operating affordable housing communities for thirty (30) years in Central Florida.

CURRENT

The revised proposal involves the acquisition and rehabilitation Baptist Terrace Apartments, a 197-unit community, an existing Section 202 – elderly housing development. The community will offer efficiencies and one bedroom units. The proposed development is located at 414 E. Pine Street in Orlando; consisting of one hundred six (106) efficiencies and ninety-one (91) 1-bd/1-ba units – with current rents ranging from \$451-\$565 per month. After acquisition, the project will have a Housing Assistance Payment (HAP) contract and gross rents for units will increase to HUD's Fair Market Rents. The tenant portion of the rent will be determined based on 30% of tenants' monthly adjusted income. The current tenant services will continue to be offered.

The proposed transaction will utilize a private placement structure with Bank of America as the construction lender and Boston Capital Finance as long-term lending entity. The structure will utilize Tax-Exempt Bonds, 4% Housing Credits, Deferred Developer Fee and a Low Interest rate Loan from the City of Orlando's Community Redevelopment Agency (CRA); and a GAP Loan from the developer, to be paid from available cash flow. Estimated Rehabilitation cost is \$14MM. The structure has a 1.23 Debt Service Coverage (DSC) ratio; which exceeds the Authority's minimum DSC of 1.10. The estimated Total Development Cost is \$40,690,725. Enclosed for your review are copies of the Proforma Analysis, Reimbursement Resolution and supporting information.

Enclosed for your review are copies of the proforma analysis and reimbursement resolution.

ACTION REQUESTED

Board approval of the Reimbursement Resolution (2020-01) for Multi-Family Tax-Exempt Bonds for the acquisition and rehabilitation of the proposed Baptist Terrace Apartments, not-to-exceed \$23MM; authorization for staff and Bond Counsel to take the required steps to proceed with the process, and with subsequent submission to the Division of Bond Financing.

APPROVED BY:

Orange County Housing Finance Authority
BOARD OF DIRECTORS

RESOLUTION NO. 2020-01

A RESOLUTION DECLARING THE OFFICIAL INTENT OF ORANGE COUNTY HOUSING FINANCE AUTHORITY TO REIMBURSE ITSELF AND/OR 414 EAST PINE STREET, LP, A SUBSIDIARY OF THE ORLANDO NEIGHBORHOOD IMPROVEMENT CORPORATION, INC. (ONIC) FROM THE PROCEEDS OF DEBT FOR CERTAIN EXPENSES TO BE INCURRED WITH RESPECT TO A CERTAIN MULTIFAMILY HOUSING PROJECT; AND AUTHORIZING CERTAIN INCIDENTAL ACTIONS.

WHEREAS, in connection with the acquisition, construction, rehabilitation and equipping of a certain multifamily housing residential rental facility described herein by Orange County Housing Finance Authority (the "Issuer") through a loan to 414 East Pine Street, LP, a subsidiary of the Orlando Neighborhood Improvement Corporation, Inc. (ONIC) (the "Owner"), the Issuer and the Owner expect to incur expenses for which the Issuer and/or the Owner will advance internal funds; and

WHEREAS, the Issuer intends to reimburse itself and the Owner for all or a portion of such expenses from the proceeds of debt to be issued by the Issuer and loaned to the Owner.

NOW, THEREFORE, BE IT RESOLVED BY THE ORANGE COUNTY HOUSING FINANCE AUTHORITY:

- 1. **Findings**. It is hereby found, ascertained, determined and resolved that:
- (a) There is a shortage of low, middle and moderate housing available as rentals in Orange County, Florida;
- (b) This shortage of housing cannot be relieved except through the encouragement of investment by private enterprise;
- (c) The financing, acquisition, construction, rehabilitation and equipping of rental housing for persons who are senior citizens (62 years and older) of low, middle, and moderate income in Orange County, Florida, constitutes a public purpose;
- (d) A multifamily housing project consisting of 197 units in a 14-story residential highrise, located at the 414 E. Pine Street, Orlando, Orange County, Florida, 32801, to be acquired, constructed, rehabilitated and equipped by the Owner, to be known as Baptist Terrace Apartments (the "Development"), will assist in alleviating the shortage of rental housing for residents of Orange County who are senior citizens (62 years and older) of low, middle and moderate income;
- (e) The Owner has requested the Issuer to issue revenue bonds (the "Bonds") in an amount which, together with other available funds, will be sufficient to finance the cost of the acquisition, construction, rehabilitation and equipping of the Development and to pay other costs and fees incidental to the issuance of the Bonds. The Bonds are to be secured by certain assets, revenues and moneys described in the trust indenture securing such bonds. By virtue of the

provisions of Section 142 of the Internal Revenue Code of 1986, as amended (the "Code") and the Treasury regulations in effect thereunder or under the 1954 Code, the interest on the Bonds will be excludable from gross income for federal income tax purposes if certain criteria fixed by said provisions (the "Tax Requirements") are met;

- (f) The Tax Requirements provide, among other things, that if, as in the case of the Development, the original use of a development commences (or the acquisition of a development occurs) on or after the date that obligations are issued to provide such development, an official intent with respect to such obligations must be adopted by the issuer of such obligations within 60 days after the commencement of the construction or acquisition of such development;
- (g) The Owner has agreed or will agree (i) to make all units available for rental by members of the general public and (ii) not to rent any unit to the owner of the Development or to any person related (as defined in said Treasury regulations) to such owner.
- **2. Declaration of Official Intent**. The Issuer hereby declares its official intent to reimburse itself and the Owner from the proceeds of tax-exempt debt to be incurred by the Issuer or the Owner, respectively, for expenses incurred with respect to the Development within 60 days prior to the date of this Resolution and subsequent to the date of this Resolution. This Resolution is intended as a declaration of official intent under Treasury Regulation § 1.150-2. The tax-exempt debt to be issued to finance the Development is expected not to exceed an aggregate principal amount of \$6,000,000, to be added to the \$17,000,000 Orange County Housing Finance Authority Multifamily Housing Revenue Bonds, Series [to be designated] (Baptist Terrace Apartments) that was the subject of a prior hearing and approval by the Authority pursuant to Resolution 2019-02 adopted June 5, 2019 (for a total of not to exceed \$23,000,000).
- 3. Further Authorization. The Issuer hereby authorizes Staff, General Counsel and Bond Counsel to negotiate and prepare a plan of financing and to commence the structuring of a debt instrument or instruments to provide up to \$23,000,000 in tax-exempt financing for the Development in order to maintain rental units for persons who are senior citizens (62 years and older) of low, middle, or moderate income in a qualifying housing development, including reimbursement for qualified costs incurred pursuant to Treasury Regulation § 1.150-2. The financing of the qualifying housing development shall, however, be conditioned upon the following:
- (a) The plan of financing for the Development shall include a rent schedule to be approved by the Issuer.
- (b) The plan of financing shall include tenant age and income restriction provisions in compliance with section 142(d) of the Code.
- (c) The Owner shall not discriminate in the use, occupancy or rental of the units against persons or families with children.
- (d) Any non-revenue units for Owner use, such as models and manager apartments, must be financed at Owner's expense from other than Bond proceeds.

- **4.** <u>Conditions</u>. In the event that the Issuer and the Owner are unable to reach an agreement with respect to the terms and details of the Bonds or the contracts therefor, or if other circumstances prevent the issuance of the Bonds, there shall be no resultant liability on either the Issuer or the Owner nor shall any third party have any rights against either the Issuer or the Owner by virtue of this resolution. The obligation of the Issuer to issue the Bonds pursuant to this Resolution is further conditioned upon the following:
- (a) The information contained in the application of the Owner and now on file with the Issuer shall not change in any material respect. Any such material change shall be brought to the attention of the Issuer immediately in writing for further consideration by the Issuer and its General Counsel and Bond Counsel.
- (b) A public hearing shall have been conducted as required by Section 147(f) of the Code.
- (c) Upon issuance and delivery of the Bonds there shall be delivered to the Issuer an opinion of Bond Counsel to the effect that the Bonds are valid and binding obligations of the Issuer and that interest on the Bonds is excludable from gross income for federal income tax purposes.
- (d) The Bonds shall be issued and delivered within 12 months from the date of adoption of this Resolution, unless such date is extended by action of the Issuer.
- 5. Other Conditions. The Owner has agreed to comply with all land use restrictions relating to tax-exempt financing including but not limited to those promulgated pursuant to Section 142(d) of the Code. The Owner acknowledges that the adoption of this resolution in no way implies final approval of the proposed transaction, such transaction being subject to all policies, guidelines and procedures of the Issuer and a majority affirmative vote of its Board.
- **6.** <u>Incidental Action</u>. Any member of the Issuer and General Counsel and Bond Counsel to the Issuer are hereby authorized to take such actions as may be necessary to carry out the purpose of this Resolution.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

Effective Date. This Resolution shall take effect immediately upon its adoption.
 Passed this 5th day of February, 2020.

[SEAL]	ORANGE COUNTY HOUSING FINANCE AUTHORITY By: [Vice] Chairman
ATTEST: W.D. Morris, Secretary	
APPROVED AS TO LEGAL SUFFICIENCY:	

General Counsel

ATTACHMENT 'F'

Proof of Publication of TEFRA Public Hearing Notice

NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECT

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing concerning the proposed issuance by the Authority of its not to exceed \$23,000,000 Multifamily Housing Revenue Bonds, Series [to be designated] (Baptist Terrace) (the "Bonds"). The proceeds of the Bonds would be used to finance the acquisition, construction, rehabilitation and equipping of the following residential rental project:

PROJECT/LOCATION

Baptist Terrace 414 E. Pine Street, Orlando, Orange County, Florida, 32801

DESCRIPTION OF PROJECT/NO. OF UNITS

197 units in a 14-story residential high-rise

OWNER

414 East Pine Street, LP, a Florida limited partnership, a subsidiary of the Orlando Neighborhood Improvement Corporation

The public hearing will be held at the following time and location:

TIME

10:00 A.M. Wednesday, February 26, 2020

LOCATION

Orange County Administration Center 3rd Floor, Conference Room Legal "A" 201 South Rosalind Avenue Orlando, Florida 32801

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before February 20, 2020. Oral comments will be limited to no more than 3 minutes per person. Written comments or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority
2211 E. Hillcrest Street
Orlando, Florida 32803
Attention: Executive Director

SECTION 286.0105, FLORIDA STATUTES, STATES THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY A BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT A MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.





Published Daily ORANGE County, Florida

State Of Illinois **County Of Cook**

Before the undersigned authority personally appeared Blaine Rogers, who on oath says that he or she is an Advertising Representative of the ORLANDO SENTINEL, a DAILY newspaper published at the ORLANDO SENTINEL in ORANGE County, Florida; that the attached copy of advertisement, being a Legal Notice in the matter of 11200-Misc. Legal, 197 units in a 14-story residential high-rise was published in said newspaper in the issues of Feb 17, 2020.

Affiant further says that the said ORLANDO SENTINEL is a newspaper Published in said ORANGE County, Florida, and that the said newspaper has heretofore been continuously published in said ORANGE County, Florida, each day and has been entered as periodicals matter at the post office in ORANGE County, Florida, in said ORANGE County, Florida, for a period of one year next preceding the first publication of the attached copy of advertisement; and affiant further says that he or she has neither paid nor promised any person, firm or corporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

Signature of Affiant

Blaine Rogers

Name of Affiant

Sworn to and subscribed before me on this 17 day of February, 2020, by above Affiant, who is personally known to me (X) or who has produced identification ()

7- X) MC

Signature of Notary Public

OFFICIAL SEAL JAMES D MORGAN

NOTARY PUBLIC STATE OF ILLINOIS MY COMMISSION EXPIRES 09/07/21

Name of Notary, Typed, Printed, or Stamped

Sold To:

Orange County Financing Authority - CU00111656 2211 Hillcrest St Orlando, FL, 32803-4905

Bill To:

Orange County Financing Authority - CU00111656 2211 Hillcrest St Orlando, FL, 32803-4905

6605984

NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECT HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECT

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing concerning the proposed issuance by the Authority of its not to exceed \$23,000,000 Multifamily Housing Revenue Bonds, Series [to be designated] (Baptist Terrace) (the "Bonds"). The proceeds of the Bonds would be used to finance the acquisition, construction, rehabilitation and equipping of the following residential rental project:
PROJECT/LOCATION
Baptist Terrace
414 E. Pine Street,
Orlando, Orange County,
Florida, 32801
DESCRIPTION OF PROJECT/NO. OF UNITS 197 units in a 14-story residential highrise OWNER OWNER
414 East Pine Street, LP, a Florida
limited partnership,
a subsidiary of the Orlando
Neighborhood Improvement
Corporation
The public hearing will be held at the
following time and location
TIME tollowing time and location
TIME
10:00 A.M.
Wednesday, February 26, 2020
LOCATION
Orange County Administration Center
3rd Floor, Conference Room Legal "A"
201 South Rosalind Avenue
Orlando, Florida 32801
Interested persons are invited to submit
written comments or present oral
comments at the hearing regarding
the proposed issuance of the Bonds.
Written comments should be received
by the Authority on or before February
20, 2020. Oral comments will be limited
to no more than 3 minutes per person.
Written comments or notice of intent
to present oral comments should be
directed to:
Orange County Housing Finance
Authority
2011 E. Hillerest Street to present oral comments should be directed to:
Orange County Housing Finance Authority
2211 E. Hillcrest Street
Orlando, Florida 32803
Attention: Executive Director
SECTION 286.0105, FLORIDA STATUTES, STATES THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY A BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT A MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS THE TESTIMONY AND EVIDENCE UPON WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

BE BASED OS6605984

2/16/2020

Meeting Notice



Board Name: Orange County Housing Finance Authority

TEFRA Public Hearing Meeting for

Baptist Terrace Apartments

Date: Wednesday, February 26, 2020

Location: Third Floor, Conference Room Legal "A"

Orange County Administration Center

Time: 10:00 AM

TEFRA Hearing meeting for the proposed issuance of Multi Family Revenue Bonds for the acquisition and rehabilitation of Baptist Terrace Apartments, a residential rental project in Orange County, Florida.

Section 286.0105, Florida Statutes states that if a person decides to appeal any decision made by a board, agency, or commission with respect to any matter considered at a meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

In accordance with the Americans with Disabilities Act (ADA), if any person with a disability as defined by the ADA needs special accommodation to participate in this proceeding, then not later than two business days prior to the proceeding, he or she should contact the Orange County Communications Division at (407) 836-3111.

Para mayor información en español, por favor llame al (407) 836-3111.

Received 2/1

Posted

By

ATTACHMENT 'G'

TEFRA Public Hearing Minutes

W.D. MORRIS EXECUTIVE DIRECTOR

BOARD OF DIRECTORS

MERCEDES MCCALL

VERNICE ATKINS-BRADLEY
VICE CHAIRMAN

SASCHA RIZZO BOARD MEMBER

CURTIS HUNTER
BOARD MEMBER

ALBERT HANKS BOARD MEMBER

MEMORANDUM

TO: FILE

FROM: Mildred Guzman, Multi Family Program Administrator

DATE: February 26, 2020

RE: TEFRA Hearing Meeting Minutes for Multi-family Housing Mortgage

Revenue Tax Exempt Bonds - Baptist Terrace Apartments

Today, Wednesday, February 26, 2020, at 10:00 A.M. a TEFRA Public Hearing was conducted in Orange County at the Orange County Administration Center, 3rd floor, Conference Room Legal "A".

The meeting was presided over by Mildred Guzman, Multi-Family Program Administrator. Also present at the meeting was Mr. Alfred Arzuaga, ONIC staff representative.

The purpose of the hearing was to receive public comments regarding the issuance by the Orange County Housing Finance Authority of Multi Family Housing Mortgage Revenue Tax Exempt Bonds to finance the acquisition and rehabilitation of a proposed multifamily rental development in unincorporated Orange County as follows:

PROJECT/LOCATION	DESCRIPTION/ NO. OF UNITS	OWNER	AMOUNT
Baptist Terrace	197 units in a 14-story	414 East Pine Street, LP, a	\$23,000,000
414 E. Pine Street,	residential high-rise	Florida limited partnership, an	
Orlando, Orange County,		affiliate of the Orlando	
Florida, 32801		Neighborhood Improvement	
		Corporation	

No comments, oral or written, were presented during or before the hearing. The meeting adjourned at 10:30 AM.