



BUSINESS DEVELOPMENT DIVISION

March 14, 2025

TO: Corie Cummings, Contracting Agent
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation Revised

**PROJECT: Y25-735-CC, ORANGE COUNTY CONVENTION CENTER
OCCC NS BLDG EXT SHOW POWER UPGRADES**

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division (BDD) completed an M/WBE Availability Analysis. The scope of services for this project had availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 108 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by S.A. Casey Construction, Inc., reported 25.01% in M/WBE participation. However, the bidder listed a scope of service for an Orange County Certified M/WBE firm and the firm was not certified to perform the scope of service as listed. Therefore, the bidder did not meet the M/WBE participation goal, **per the Ordinance requirement.**

On January 29, 2025, BDD issued the bidder a Request for Clarification requesting that the bidder:

- Please state the exact, specific scope of services the proposed M/WBE subcontractors will perform on this project.

On January 31, 2025, the bidder responded with an updated Contract and Subcontract Goal Participation Schedule Form that stated the exact, specific scope of services the proposed M/WBE subcontractors will perform on this project.

The bidder listed "site work" as the scope of service for the Orange County Certified M/WBE firm, Hussain Industries, LLC. However, Hussain Industries, LLC is certified to perform utilities, excavation, land clearing, and site demolition services, rather than the broader scope typically associated with "site work."

Sheena Ferguson 3.14.2025

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Upon reviewing the information provided by Procurement, which was obtained from the user division, it was stated, "that land clearing and site demolition services are considered synonymous with site/sitework in this context. Based on this, it was determined that the bidder did, in fact, meet the M/WBE participation goal.

Please note the following certified M/WBE participation:

MBE-AM	Hussain Industries, LLC	\$535,000
WBE-WF	John B. Webb & Associates, Inc.	\$10,800
Total M/WBE Participation		\$545, 800 (25%)

The second low bid, submitted by Poli Construction Inc reported 47.16% in M/WBE participation. Therefore, the bidder met the 25% Orange County M/WBE participation goal, **per the Ordinance requirement.**

Please note the following certified M/WBE participation:

MBE-AM	Power Engineering Group, Inc.	\$1,668,542
MBE-HM	Central Florida Construction Walls, Inc	\$23,600
WBE-WF	Florida Surety Bonds	\$24,255
Total M/WBE Participation		\$1,716,397 (47.16%)

Our evaluation of these bids was based on the participation listed on the Contract and Subcontract Goal Participation Schedule Form. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON						
Y25-735-CC, ORANGE COUNTY CONVENTION CENTER OCCC NS BLDG EXT SHOW POWER UPGRADES						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	S.A. Casey Construction Inc.	\$2,182,330.88	\$545,800	25%	N/A	39 / 22
2nd Low	Poli Construction Inc.	\$3,639,769.00	\$1,716,397.00	47.16%	N/A	50 / 13