



**Interoffice Memorandum**

June 24, 2019

**TO:** Mayor Jerry L. Demings  
and the Board of County Commissioners

**FROM:** Carrie Mathes, Manager, Procurement Division

**CONTACT:** Dustin Putney-Hoke, Utilities Supervisor, Utilities Department  
407-836-6822

**SUBJECT:** Award of Invitation for Bids Y19-1015-MV, Limerock Road Base

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y19-1015-MV, Limerock Road Base, to the low responsive and responsible bidder, Dixie Lime and Stone Company, in the estimated amount of \$2,080,500 for a 3-year term. Further request authorization of the Procurement Division to renew the contract for two additional 1-year terms.

**PROCUREMENT:**

Limerock road base is used by the Solid Waste and Water Reclamation Divisions and the Public Works Department to repair roadways and related areas disturbed by their operations.

**FUNDING:**

Funds are available in account number 4420 038 1347 4160.

**APPROVALS:**

The Utilities Department and Business Development Division concur with this recommendation.

**REMARKS:**

Three bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Green Dream was deemed non-responsive for failing to submit a complete bid. The low bidder, Dixie Lime and Stone Company, has a satisfactory record of past performance with the County. Prices are deemed fair and reasonable based on a comparison of prices paid by the County under the current contract. Therefore, Dixie Lime and Stone Company is recommended for award.

The bid tabulation is below:

Dixie Lime and Stone Company	\$2,080,500
GW Trucking, Inc.	\$2,964,000
Green Dream	Non-Responsive




Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

June 19, 2019

TO: Melisa Vergara, Senior Purchasing Agent  
Procurement Division

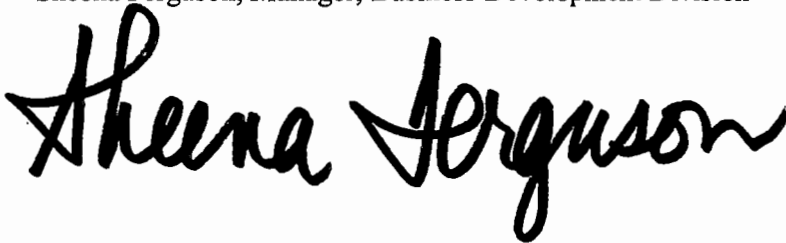
FROM: Kesi Warren, Senior Contract Administrator   
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB-Y19-1015-MV, Limerock Road Base**

Business Development Division evaluated the **2 bids** submitted for this project. One of the bidders was a Minority Business Enterprise (MBE) firm, G W Trucking, Inc. The scope of services for the Limerock Road Base had MBE availability. At least eighteen firms are certified. The **one (1)** Orange County Certified Minority Business Enterprise bidder, G W Trucking, Inc., was **not within 4%** of the low bid for bid awards greater than \$2,000,000 to \$5,000,000. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



## BID COMPARISON

Y19-1015-MV, Limerock Road Base

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Dixie Lime and Stone Company	\$2,080,500				
2nd Low	G W Trucking, Inc. (AFAM)	\$2,964,000	\$883,500	42.47%		