



Interoffice Memorandum

February 14, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

CONTACT: Michael Wajda, Division Chief, Fire Rescue Department
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SUBJECT: Approval of Amendment No. 7, Contract Y16-1042, Electronic Patient Care Report System

ACTION REQUESTED:

Approval of Amendment No. 7, Contract Y16-1042, Electronic Patient Care Report System, with ImageTrend, in the amount of \$113,609, for a total revised contract amount of \$869,895.03. Further request authorization to negotiate three additional option years within an estimated amount of \$180,000 annually.

PROCUREMENT:

ImageTrend provides Electronic Patient Care Reporting and Continuum of Care software and makes connection with the County's Computer Aided Dispatch System. This amendment provides a final true-up for licensing, maintenance, and enhancements for the final year of the five-year contract and authorizes the negotiation of three additional option years.

FUNDING

Funding is available in account number 1009-034-0652-3192.

APPROVALS:

The Fire Rescue Department concurs with this recommendation.

REMARKS:

On July 11, 2017 the Board authorized award of Contract Y16-1042 with ImageTrend in the estimated annual contract amount of \$701,236.03 for implementation fees and a five-year licensing and maintenance term. Negotiations resulted in a cost savings of over \$800,000. The contract stipulates that, after five years, licensing would be renegotiated. This request seeks to negotiate flat rate pricing for the next three years. This system is implemented and critical to business continuity at the Fire Rescue Department. Renewal

of this agreement is recommended, as procurement of a new system would require development of new specifications, a new implementation, large amounts of data conversion, and development of new interfaces.

Previous contract amendments are as follows:

- Amendment No. 1: Formalized negotiations to create a singular connection for information exchange and amend the schedule of deliverables. The total proposal estimated amount was decreased from \$1,512,430 to \$701,236.03, a decrease of \$811,166.97, to coincide with the Board approved contract amount.
- Amendment No. 2: Added the statement of work for the Fire Rescue Department. No change in contract amount.
- Amendment No. 3: Added the Continuum Pilot Program for licensing for a 6-month trial period. No change in contract amount.
- Amendment No. 4: Added the Visual Informatics – VI Cube: EMS and a 2-hour webinar training. Increased the contract by \$15,350. The contract amount was increased to \$826,516.97(mathematical error).
- Amendment No. 5: Corrected the estimated contract amount from \$826,516.97 to \$716,586.03.
- Amendment No. 6: Increased the estimated contract amount from \$716,586.03 to \$756,286.03, an increase of \$39,700.