



## Interoffice Memorandum

July 17, 2023

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

FROM: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

CONTACT: Troy Layton P.E., Manager II, Utilities Department, Field Services Division  
407-254-9794

SUBJECT: Award of Invitation for Bids Y23-1037-AV, Water Meter Boxes for Orange  
County Utilities

### ACTION REQUESTED:

Approval to award Invitation for Bids Y23-1037-AV, Water Meter Boxes for Orange County Utilities, to the low responsive and responsible bidder, Ferguson Enterprises dba Waterworks, in the estimated contract award amount of \$9,700,314.75 for a three-year term. Further request authorization for the Procurement Division to renew the contract for two additional one-year terms.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

### PROCUREMENT:

This contract will provide water meter boxes and components for the Utilities Department.

### FUNDING:

Funding is available in account number 4420-038-1536-6350.

### APPROVALS:

The Utilities Department and Business Development Division concur with this recommendation.

### REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Keaton Bros. Transportation was deemed non-responsive for failing to submit required documentation. Ferguson Enterprises dba Waterworks' price is reasonable, has a satisfactory record of performance, and is considered responsible. Therefore, recommendation for award is made to Ferguson Enterprises dba Waterworks.

The bid tabulation is as follows:

| <b>Bidder</b>                       | <b>Annual Estimated Bid</b> | <b>Three-Year Estimated Bid</b> |
|-------------------------------------|-----------------------------|---------------------------------|
| Ferguson Enterprises dba Waterworks | \$3,233,438.25              | \$9,700,314.75                  |
| Consolidated Pipe & Supply          | \$3,432,034.50              | \$10,296,103.50                 |
| Fortiline dba Fortiline Waterworks  | \$3,457,435.75              | \$10,372,307.25                 |
| Keaton Bros. Transportation         | Non-Responsive              |                                 |



**BUSINESS DEVELOPMENT DIVISION**

July 13, 2023

TO: Ana Villalona, Contracting Agent  
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB #Y23-1037-AV, Water Meter Boxes for OC Utilities**

The Business Development Division evaluated the **three bids** submitted for this project. **None of the bidders** are an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid opening, there was no M/WBE availability. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*