



**Interoffice Memorandum**

**DATE:** April 15, 2024

**TO:** Mayor Jerry L. Demings and County Commissioners

**FROM:** Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

**CONTACT:** Lindy A. Wolfe, P.E., LEED-AP, Manager II, Utilities Engineering Division

**PHONE:** 407-254-9918

**SUBJECT:** Award of Invitation for Bids Y24-740-CC, Force Main Removal and Replacement Hiawassee Road at Silver Star Road – Area 1

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y24-740-CC, Force Main Removal and Replacement Hiawassee Road at Silver Star Road – Area 1, to the low responsive and responsible bidder, R.P. Utility & Excavation Corp., in the total contract award amount of \$4,014,662.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

**PROCUREMENT:**

Work under this contract consists of furnishing and installing approximately 1,380 linear feet of 24-inch diameter sanitary sewer force main along with all associated fittings, valves, appurtenances, and miscellaneous work and incidental items for the project. The project is located in District 6.

**FUNDING:**

Funding is available in account number 4420-038-1539-0052-6435.

**APPROVALS:**

The Utilities Engineering and Business Development Divisions concur with this recommendation.

**REMARKS:**

Four bids were received in response to the Invitation for Bids and evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by R.P. Utility & Excavation Corp. is

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considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and R.P. Utility & Excavation Corp. has been determined to be responsible. Therefore, award is recommended to R.P. Utility & Excavation Corp.

The bid tabulation is as follows:

<b><u>BIDDER:</u></b>	<b><u>BID TOTAL:</u></b>
R.P. Utility & Excavation Corp.	\$4,014,662
Metro Equipment Service, Inc.	\$4,601,870
Cathcart Construction Company	\$4,672,415
Prime Construction Group, Inc.	\$4,897,049



**BUSINESS DEVELOPMENT DIVISION**

March 15, 2024

TO: Corie Cummings, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y24-740-CC / FM R/R Hiwassee Road at Silver Star Road - Area 1**

The Business Development Division evaluated three of the four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 20%. At the time of bid opening, at least 65 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by R.P. Utility & Excavation Corp., reported 19.08% in M/WBE participation. The apparent low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement.**

Business Development issued a Submittal of Clarification email request on March 12, 2024 for the apparent low bidder to submit:

- Good Faith Effort Form Action #1, #2, #3, #4, and #5

As of March 14, 2024 by email the apparent low bidder responded and submitted:

- Letter of Intent
- Updated Contract & Subcontract Participation Schedule Form
- Good Faith Effort Action #1- No documentation provided.
- Good Faith Effort Action #2- No documentation provided.
- Good Faith Effort Action #3- No documentation provided.
- Good Faith Effort Action #4- No documentation provided.
- Good Faith Effort Action #5- No documentation provided.

*Sheena Ferguson 3.15.2024*

**Interoffice Memorandum**

The M/WBE participation was increased to 20.08% with additional M/WBE participation listed on the updated Contract and Subcontract Participation schedule form. Therefore, the apparent low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AFAM	SOP Consulting & Construction Services	\$429,900.00
Not Orange County certified	<i>Quest Corporation of America*</i>	<i>\$39,900.00</i>
MBE-HM	Central Florida Construction Walls	\$69,155.00
MBE-HM	Tek Hauling	\$20,000.00
MBE-HM	EM Paving	\$87,000.00
MBE-HM	Corcel Corp.	\$200,000.00
<b>Total MWBE Participation</b>		<b>\$806,055.00 (20.08%)</b>

\*At the time of bid the company listed is not currently M/WBE certified.

The second low bid, submitted by Metro Equipment Service, Inc. reported 20.17% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$69,158.00
MBE-HM	Corcel Corp.	\$862,517.00
<b>Total MWBE Participation</b>		<b>\$931,672.00 (20.17%)</b>

The third low bid, submitted by Cathcart Construction Company reported 20.57% in M/WBE participation. The third low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	Central Florida Construction Walls	\$25,000.00
WBE-WF	Angco, Inc.	\$20,000.00
MBE-HM	EM Paving	\$120,000.00
WBE-WF	Florida Surety Bonds	\$65,000.00
MBE-HM	La Costa Sod	\$11,250.00
MBE-AM	Sunrise Hauling & Excavating	\$42,000.00
WBE-WF	Flashrite	\$35,000.00
WBE-WF	Global 5	\$20,000.00
MBE-HM	Diversified Supply	\$625,698.22
<b>Total MWBE Participation</b>		<b>\$963,948.22 (20.57%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y24-740-CC / FM R/R Hiawassee Road at Silver Star Road - Area 1**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 20%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	R.P. Utility & Excavation Corp.	\$4,014,662.00	\$806,055.00	20.08%	N/A	100 / 3 %
2nd Low	Metro Equipment Service, Inc.	\$4,619,370.00	\$931,672.00	20.17%	N/A	100 / 5 %
3rd Low	Cathcart Construction Company	\$4,685,415.00	\$963,948.22	20.57%	N/A	58 / 4 %