



August 24, 2020

**TO:** Mayor Jerry L. Demings  
and the Board of County Commissioners

**FROM:** Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

**CONTACT:** Sara Flynn-Kramer, Manager, Capital Projects Division  
(407) 836-0048

**SUBJECT:** Award of Invitation for Bids Y20-761-JS, Orange County Kelly Park Seawall Repair  
5 Year Plan

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y20-761-JS, Orange County Kelly Park Seawall Repair 5 Year Plan, to the low responsive and responsible bidder, Construct Co. Inc. in the total contract award amount of \$509,000.

**PROCUREMENT:**

Work under this project consists of necessary repairs to existing sea wall at the lagoon associated with Rock Springs at Kelly Park. The extent of repairs include provision for installation of new sheet piling waterward of existing precast concrete sheet pile, provision for new tie beam, turbidity control, and restoration of the impacted area. The project also includes replacement of existing access stairs to the lagoon and hydraulic lift for Americans with Disabilities Act accessibility. This project is located in District 2.

**FUNDING:**

Funding is available in account number 1050-062-2100-3810.

**APPROVALS:**

The Capital Projects Division and the Business Development Division concur with this recommendation.

**REMARKS:**

Six bids was received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Construct Co. Inc. is considered reasonable based on comparison to the engineer's estimate. Construct Co. Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Construct Co. Inc.

Bid tabulation as follows:

<b><u>Bid Received:</u></b>	<b><u>Bid Amount:</u></b>
Construct Co. Inc.	\$509,000
Sloan Builders, Inc.	\$641,000
CIC Construction Group USA, LLC	\$651,369
Boromei Construction, Inc.	\$731,826
Shoreline Foundation, Inc.	\$799,000
Cloud 9 Services, Inc.	\$1,078,468



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

September 9, 2020

**TO:** Jacqueta Scott, Contracting Agent  
Procurement Division

**FROM:** VaSantha Raysor, Business Development Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y20-761 / Orange County Kelly Park Seawall Repair 5 Year Plan**

The Business Development Division evaluated all six bids submitted for this project. None of the bidders were an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 40 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Construct Co. Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The second low bid, submitted by Sloan Builders, Inc., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid, submitted by CIC Construction Group USA, LLC, did not achieve good faith effort documentation and reported 1.75% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y20- 761/ Orange County Kelly Park Seawall Repair 5 Year Plan**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Construct Co. Inc.	\$509,000.00	\$0.00	0.00%	No					0 / 100%
2nd Low	Sloan Builders, Inc.	\$641,000.00	\$0.00	0.00%	No	\$132,000.00	25.93%			0 / 0%
3rd Low	CIC Construction Group USA, LLC	\$651,369.00	\$11,400.00	1.75%	No	\$142,369.00	27.97%	\$10,369.00	1.62%	50 / 50%
4th Low	Boromei Construction, Inc.	\$731,826.00	\$215,956.00	29.51%	No	\$222,826.00	43.78%	\$90,826.00	14.17%	0 / 100%
5th Low	Shoreline Foundation, Inc.	\$799,000.00	\$0.00	0.00%	No	\$290,000.00	56.97%	\$158,000.00	24.65%	0 / 100%
6th Low	Cloud 9 Services, Inc. dba Fender Marine Construction	\$1,078,468.00	\$0.00	0.00%	No	\$569,468.00	111.88%	\$437,468.00	68.25%	18 / 68%