



Interoffice Memorandum

February 28, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division
(407) 836-7871

Subject: Award of Invitation for Bids Y18-169-RM, Installation of Pavement Markings

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-169-RM, Installation of Pavement Markings, to the low responsive and responsible bidders, Oglesby Construction, Inc. in the estimated annual contract award amount of \$1,117,835 and McShea Contracting, LLC in the estimated annual contract award amount of \$1,222,427.50. Further request authorization for the Procurement Division to exercise contract option years one and two for each contract.

PROCUREMENT:

Work under these contracts includes all labor, materials, and equipment necessary to perform installation of pavement markings on existing and new resurfaced roadways. Work will be issued on an as needed basis throughout the county.

FUNDING:

Funding is available in account number 1004-072-2990-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

Award of Invitation for Bids Y18-169-RM, Installation of Pavement Markings

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility and price reasonableness. Multiple awards are necessary because the projected workload will exceed the capacity of a single contractor and are necessary to meet the requirements for multiple orders to be performed on an ongoing basis throughout the County. After achieving the minimum order requirements for each contract, the low cost contractor will be given the first opportunity to perform all work. The other contractor will be utilized in the event the low cost contractor is unable to perform within the required timeframe. Oglesby Construction, Inc. and McShea Contracting, LLC have satisfactory records of performance for this type of work and have been determined to be responsible.

Bids Received

Oglesby Construction, Inc.

Base Year:	\$1,117,835.00
Option Year 1:	\$1,117,735.00
Option Year 2:	<u>\$1,117,735.00</u>
Total Bid:	\$3,353,305.00

McShea Contracting, LLC

Base Year:	\$1,222,427.50
Option Year 1:	\$1,285,850.50
Option Year 2:	<u>\$1,353,318.50</u>
Total Bid:	\$3,861,596.50




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

January 5, 2018

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y18-169-RM, Installation of Pavement Markings**

The Business Development Division evaluated the 2 bids submitted for this project and found that the apparent low bidder **Oglesby Construction, Inc.** did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

The second low bid submitted by McShea Contracting, LLC did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON**IFB-Y18-169-RM, Installation of Pavement Markings**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Oglesby Construction, Inc.	\$3,353,305.00	\$0	0%	No					0%/20%
2nd Low	McShea Contracting, LLC	\$3,861,596.50	\$0	0%	No	\$508,292	15.16%			44%/11%