



July 3, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From:  Carrie Mathes, Manager, Procurement Division

Contact: Troy Layton, Manager, Utilities Field Services Division
(407) 254-9880

Subject: Award of Invitation for Bids Y18-1046-TA, Utilities Site Restorations

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-1046-TA, Utilities Site Restorations, to the low responsive and responsible bidder, Stage Door II, Inc., in the estimated contract amount of \$3,602,225 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two of this contract.

PROCUREMENT:

The work includes temporary paving, asphalt roadway replacement, concrete base, limerock base, curbing, and sodding to restore areas impacted by maintenance work on utility lines throughout Orange County.

APPROVALS:

The Utilities Field Services Division and the Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Valencia Construction Group, Inc. was determined non-responsive due to failure to provide unit pricing on all bid items.

The bid pricing was compared to similar Orange County and Orlando Utilities Commission term contracts in order to determine price reasonableness. Pricing was found to be comparable when considering the requirements and hours of operation for this work. Other market factors including the increase of price for concrete and asphalt were also taken into account when comparing prices.

Award of Invitation for Bids Y18-1046-TA, Utilities Site Restorations
Page 2 of 2

Stage Door II, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Stage Door II, Inc.

Bids Received:

Stage Door II, Inc.	Base Year	\$3,602,225
	Option Year 1	\$3,602,125
	Option Year 2	<u>\$3,602,125</u>
	Total Bid Price	\$10,806,475

Valencia Construction Group, Inc.	Non-Responsive
--------------------------------------	----------------




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 15, 2018

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y18-1046-TA, Utilities Site Restorations

The Business Development Division evaluated the 1 bid submitted for this project and found that the apparent low bidder Stage Door II, Inc. did not meet the Orange County MWBE participation goal of 25%. They reported 0% MWBE participation in their bid and did not provide good faith effort documentation.

Our evaluation of this bid was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file



BID COMPARISON										
IFB-Y18-1046-TA, Utilities Site Restorations (revised)										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (3%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Stage Door II, Inc.	\$10,806,475.00	\$0	0.00%	No					0%/0%