



Interoffice Memorandum

January 12, 2024

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

Contact: Lindy A. Wolfe, P.E., LEED AP, Manager II, Utilities Engineering Division  
407-254-9918

Subject: Ratification of Award, Invitation for Bids Y24-604-JA, Emergency Eastern Water Reclamation Facility Phase 6A Transformers

ACTION REQUESTED:

Ratification of Award, Invitation for Bids Y24-604-JA, Emergency Eastern Water Reclamation Facility Phase 6A Transformers at the Eastern Water Reclamation Facility, with the low responsive and responsible bidder, Graybar Electric Company, Inc., in the total contract award amount of \$327,026.

PROCUREMENT:

This contract will procure two emergency pad mounted transformers and all appurtenances for the Eastern Water Reclamation Facility (EWRf) Phase 6A, which will support EWRf 6A reclaimed storage and pumping. The equipment is required to maintain the critical schedule of construction of EWRf 6A. Transformer procurement was found to have excessively long lead times, and early procurement is required to ensure that the Florida Department of Environmental Protection (FDEP) regulatory deadline to complete EWRf 6A will not be delayed. EWRf 6A provides reclaimed water storage and pumping that is required to meet conditions and facilitate management of an expected increase in reclaimed water distribution needs. This procurement mitigates against FDEP permit exceedances and fines.

FUNDING:

Funding is available in accounting number 4420-038-1538-0025-6310.

APPROVALS:

The Utilities Engineering and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to the Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility and price reasonableness. The bid submitted by Fleming Electric, Inc was deemed non-responsive for failure to provide several submittal documents required in the IFB. The bid submitted by Technology International, Inc was deemed non-responsive for qualifying their bid with additional terms and conditions and failure to submit a current W-9. The bid submitted by ECB Solutions dba ECBledsoe Solutions, LLC was deemed non-responsive for qualifying bid with conflicting specifications that do not meet the specifications required in the IFB. Further, ECB Solutions dba ECBledsoe Solutions, LLC was deemed non-responsible for failure to provide references that meet similar project requirements.

Graybar Electric Company, Inc. has met all the requirements identified in the IFB and has a satisfactory record of performance for this type of work. The pricing is considered reasonable based on comparison to the engineer's estimate. Therefore, award is recommended to Graybar Electric Company, Inc.

The bid tabulation is as follows:

<b>BIDDER</b>	<b>TOTAL BID</b>
Graybar Electric Company, Inc.	\$327,026
ECB Solutions dba ECBledsoe Solutions, LLC	Non-Responsive/Non-Responsible
Fleming Electric, Inc	Non-Responsive
Technology International, Inc	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

November 7, 2023

**TO:** Jenna Allen, Contracting Agent  
Procurement Division

**From:** Sheena Ferguson, Manager  
Business Development Division

**Subject:** Y24-604-JA, EWRF Phase 6A Transformers

Business Development Division has reviewed the preliminary scopes of services for the EWRF Phase 6A Transformers Invitation for Bid.

After reviewing this information, Business Development has determined there is no M/WBE availability for the proposed scopes of services. The bid preference language can be removed.

If the scope of services for this project changes, let us know so we can check for M/WBE availability.

*Sheena Ferguson 11/7/2023*