



Interoffice Memorandum

February 11, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Mike J. Drozeck, P.E., CFM, Manager II, Stormwater Management Division
407-836-7991

SUBJECT: Award of Invitation for Bids Y22-147-KB, Sodding, Seeding, Mulching,
Hydro-Seeding, and Hydro-Seeding with Bonded Fiber Matrix Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-147-KB, Sodding, Seeding, Mulching, Hydro-Seeding, and Hydro-Seeding with Bonded Fiber Matrix Services, to the low responsive and responsible bidder, Travis Resmondo Sod, Inc., in the estimated contract award amount of \$2,076,420 for a three-year term. Further request authorization for the Procurement Division to renew the contract for two additional one-year terms.

PROCUREMENT:

This contract will provide sodding, seeding, mulching, and hydro-seeding services for the Stormwater Management Division on an as needed basis.

FUNDING:

Funding is available in account numbers 1004-072-3087-3816 and 1142-072-3087-3816.

APPROVALS:

The Stormwater Management Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received in response to this Invitation for Bids and were evaluated for price, responsiveness, and responsibility. The low bid is considered reasonable based on estimates developed by technical staff and market fluctuations. Airboat Addicts, Inc. was deemed non-responsive for not submitting required documents. Reference checks were conducted and Travis Resmondo Sod, Inc. meets all evaluation criteria with satisfactory ratings. Therefore, award is recommended to the low responsive and responsible bidder, Travis Resmondo Sod, Inc.

Award of Invitation for Bids Y22-147-KB, Sodding, Seeding, Mulching, Hydro-Seeding,
and Hydro-Seeding with Bonded Fiber Matrix Services

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Bids received are as follows:

<u>Bidders:</u>	<u>Annual Total</u>	<u>Extended 3 Year Total</u>
Travis Resmondo Sod, Inc.	\$692,140	\$2,076,420
Schuller Contractors, Inc.	\$912,325	\$2,736,975
Airboat Addicts, Inc.		Non-Responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

February 1, 2022

TO: Kathy Bozeman, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: IFB #Y22-147-KB, Sodding, Seeding, Mulching, Hydro-seeding
and Hydro-seeding with Bonded Fiber Matrix services**

The Business Development Division evaluated the **two bids** submitted for this project. **None of the bidders** were an Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid openings there were at least four firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

VaSantha Raysor, BDD

2/1/2022