



Interoffice Memorandum

January 24, 2019

To: Mayor Jerry L. Demings  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y19-709-CH, Western Regional Water  
Supply Facility Improvements Phase 3B

ACTION REQUESTED:

Approval to award Invitation for Bids Y19-709-CH, Western Regional Water Supply Facility Improvements Phase 3B, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the award amount of \$4,899,720.

PROCUREMENT:

The improvements include the construction of new ground storage tanks, two new well pumps, and a new well house to increase reliability and operational flexibility for the Western Regional Water Supply Facility. This project is located in District 2.

FUNDING:

Funding is available in account number 4420-038-1532-6310.

APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

REMARKS:

Seven bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. One Source Roofing, Inc., was determined to be non-responsive for failure to provide the required bid bond. Prime Construction Group, Inc., has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

Page 2

Award of Invitation for Bids Y19-709-CH, Western Regional Water Supply Facility  
Improvements Phase 3B

The bid tabulation is as follows:

<b><u>BIDDERS</u></b>	<b><u>BID AMOUNT</u></b>
Prime Construction Group, Inc.	\$4,899,720.00
Vogel Bros. Building Company	\$4,971,434.10
CenState Contractors, Inc.	\$4,978,938.00
Wharton-Smith, Inc.	\$5,357,000.00
L7 Construction, Inc.	\$5,493,700.00
Randall Environmental, Inc.	\$5,562,433.00
One Source Roofing, Inc.	Non-Responsive



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

December 11, 2018

TO: Carol Hewitt, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y19-709-CH / Western Regional Water Supply Facility Improvements  
Phase 3B**

The Business Development Division evaluated the 3 lowest bids of the 6 bids submitted for this project and found that the apparent low bidder Prime Construction Group, Inc. achieved good faith effort documentation and reported 10.18% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	L P Video Production	\$675.00
Mbe-hm	Central Florida Construction Walls, Inc.	\$42,887.00
Mbe-hm	Diversified Supply, Inc.	\$387,587.50
Mbe-afam	HZ Construction	\$25,900.00
Mbe-hm	EM Paving	\$11,000.00
Wbe-wf	John B Webb & Associates	\$8,200.00
Wbe-wf	Cajun Installation & Distributing, Inc.	\$2,401.00
Wbe-wf	One Source Roofing	\$19,917.00
<b>Total MWBE Participation</b>		<b>\$498,567.50 (10.18%)</b>

The second low bid submitted by Vogel Bros. Building Company achieved good faith effort documentation. While the second low bidder reported \$1,304,996 in MWBE participation, they did not specify the work to be performed on attachment C-2. Therefore, the MWBE participation could not be confirmed.

The third low bid submitted by Censtate Contractors, Inc. did not achieve good faith effort documentation and reported 15.20% MWBE participation in their bid.

None of the bids met the MWBE sliding scale range criteria to be awarded this contract over the low bidder.

*Sheena Ferguson*

Page 2

**Y19-709-CH / Western Regional Water Supply Facility Improvements Phase 3B**

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**Y19-709-CH / Western Regional Water Supply Facility Improvements Phase 3B**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$4,899,720.00	\$498,567.50	10.18%	yes					52/11
2nd Low	Vogel Bros. Building Company	\$4,971,434.10	\$0.00	0.00%	yes	\$71,714.10	1.46%			21/10
3rd Low	Censtate Contractors, Inc.	\$4,978,938.00	\$756,594.00	15.20%	no	\$79,218.00	1.62%	\$7,503.90	0.15%	9/14
4th Low	Wharton-Smith, Inc.	\$5,357,000.00	\$1,350,327.20	25.21%	na	\$457,280.00	9.33%	\$385,565.90	7.76%	32/13
5th Low	L7 Construction, Inc.	\$5,493,700.00	\$1,424,991.00	25.94%	na	\$593,980.00	12.12%	\$522,265.90	10.51%	61/7
6th Low	Randall Enviromental, Inc.	\$5,562,433.00	\$716,000.00	12.87%	no	\$662,713.00	13.53%	\$590,998.90	11.89%	79/3