



October 19, 2023

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

~~From:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division  
407-836-0048

Subject: Award of Invitation for Bids Y23-7009-MB, Administration Center Windows and Skylights Resealed and Retinted

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-7009-MB, Administration Center Windows and Skylights Resealed and Retinted to the low responsive and responsible bidder, Waterproofing Contractors of Florida LLC, in the total contract award amount of \$2,765,000, inclusive of additives one and two.

PROCUREMENT:

Work under this contract will consist of all windows and skylights being resealed and retinted to meet sustainability improvements to include installation of silicone dense rubber extrusions. Additive one incorporates only the first-floor installation of new interior safety and security window film. Additive two incorporates installation of new exterior window film over all windows and skylights. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-043-0263-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Waterproofing Contractors of Florida LLC satisfied the similar project requirements and has been determined to be responsible. Therefore, award is recommended to Waterproofing Contractors of Florida LLC.

Award of Invitation for Bids Y23-7009-MB, Administration Center Windows and Skylights  
Resealed and Retinted  
Page 2

The bid tabulation is as follows:

<u>Bidder</u>	<u>Total Bid</u>
Waterproofing Contractors of Florida LLC	\$1,798,860
Additive #1	\$190,390
Additive #2	\$775,750
<b>Total Bid</b>	<b>\$2,765,000</b>
S.A. Casey Construction	\$4,600,000
Additive #1	\$100,000
Additive #2	\$900,000
<b>Total Bid</b>	<b>\$5,600,000</b>



**BUSINESS DEVELOPMENT DIVISION**

November 1, 2023

**TO:** Michelle Bank, Contracting Agent  
Procurement Division

**FROM:** Kambria Anderson, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y23-7009-MB, Administration Center Windows and Skylights Resealed and Retinted (Base Bid, Additive #1 and Additive #2)**

The Business Development Division (BDD) evaluated the two bids submitted for this project. BDD completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE limited availability. As a result, the M/WBE goal was reduced to 3%. At the time of bid opening, at least 65 firms were certified to provide the scope of services at the subcontract level.

BDD was able to evaluate the bids inclusive of the base bids and each of the two additives. However, at the request of the Procurement Division BDD issued the two bidders Requests for Clarification, so that the bidders could submit a separate Contract and Subcontract Goal Participation Schedule forms for their base bid, for Additive #1, and for Additive #2, respectively. Both bidders submitted separate Contract and Subcontract Goal Participation Schedule forms for their base bid, for Additive #1, and for Additive #2.

Then, BDD performed separate bid evaluations (per the Procurement Division's request) based on each bidder's base bid, their base bid plus Additive #1, their base bid plus Additive #2, and their base bid plus Additive #1 and Additive #2. The following information pertains to the bidders' base bid only.

The apparent low bid, submitted by Waterproofing Contractors of Florida LLC reported 3.02% in M/WBE participation. Therefore, the bidder met the 3% Orange County M/WBE participation goal **per the Ordinance requirement.**

*Sheena Ferguson*

Interoffice Memorandum

Please note the following certified M/WBE participation for the **Base Bid Plus Additive 1 and Additive 2:**

WBE-WF	Detail Dynamics S.C., Inc.	\$39,350.00
WBE-WF	Stokes Creative Group, Inc.	\$10,500.00
MBE-HM	Diversified Supply, Inc.	\$21,922.38
WBE-WF	Walker Miller Equipment Co., Inc.	\$11,750.00
<b>Total MWBE Participation</b>		<b>\$83,522.38 (3.02%)</b>

The second low bid, submitted by S.A. Casey Construction, Inc., reported 3.04% in M/WBE participation. Therefore, the bidder met the 3% Orange County M/WBE participation goal **per the Ordinance requirement.**

Please note the following certified M/WBE participation for the **Base Bid Plus Additive #1 and Additive #2:**

WBE-WF	Florida Surety Bonds, Inc.	\$152,000.00
MBE-AM	Edgar Quintin, Inc.	\$18,000.00
<b>Total MWBE Participation</b>		<b>\$ 170,000.00 (3.04%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

**BASE BID + ADDITIVE #1 - BID COMPARISON****Y23-7009-MB, Administration Center Windows and Skylights Resealed and Retinted**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 3%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Waterproofing Contractors of Florida LLC	\$1,989,250.00	\$60,136.08	3.02%	N/A					59 / 6 %
2nd Low	S. A. Casey Construction, Inc.	\$4,700,000.00	\$143,000.00	3.04%	N/A	\$2,710,750.00	136%			39 / 22%