



Interoffice Memorandum

July 13, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Eduardo Avellaneda, Manager II, Roads and Drainage Division
(407) 836-7871

SUBJECT: Award of Invitation for Bids Y22-1008-AV, Right-of-Way Mowing –
Three Points Area, Section IV

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-1008-AV, Right-of-Way Mowing – Three Points Area Section IV, to the low responsive and responsible bidder, Lawnwalker Services, Inc, in the estimated contract award amount of \$170,150 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide right-of-way mowing for County owned properties.

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Your Chores Outdoors dba Aristocracy was deemed non-responsive for failing to provide Addendum one and other required submittal documents. FS Property Maintenance Inc. was deemed non-responsive for failure to submit references, pest control license with pesticide application and other required submittal documents. Perfect Integrated Solutions, Inc. was deemed non-responsive for failure to submit Florida pest control license with pesticide application.

Award of Invitation for Bids Y22-1008-AV, Right-of-Way Mowing – Three Points Area, Section IV
Page 2

Lawnwalker Services, Inc. has a satisfactory record of performance and is considered responsible. Prices have been determined reasonable compared to current contracted pricing. Therefore, award is recommended to Lawnwalker Services, Inc.

The bid tabulation is as follows:

Lawnwalker Services, Inc.	Base Year	\$170,150
	Option Year 1	\$175,350
	Option Year 2	\$180,350
	Total Estimated Bid	\$525,850

Aero Groundtek LLC	Base Year	\$201,730
	Option Year 1	\$215,170
	Option Year 2	\$229,010
	Total Estimated Bid	\$645,910

Your Chores Outdoors dba Aristocracy	Non-responsive
FS Property Maintenance Inc.	Non-responsive
Perfect Integrated Solutions, Inc.	Non-responsive



BUSINESS DEVELOPMENT DIVISION

July 14, 2022

TO: Ana Villalona, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB #Y22-1008-AV, Right of Way Mowing Three Points Area, Section IV

The Business Development Division evaluated the **two bids** submitted for this project. **None of the bidders** were an Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid openings there were at least six firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

Digitally signed by Sheena Ferguson
Date: 2022.07.14 23:26:22 -04'00'