



Interoffice Memorandum

November 9, 2020

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement
Division

CONTACT: John Goodrich, Deputy Director, Health Services Department
(407) 836-7689

SUBJECT: Ratification of Emergency Purchase Order M102653 and Change
Order No. 1, COVID-19 Testing and Site Personnel

ACTION REQUESTED:

Ratification of Emergency Purchase Order M102653 and Change Order No. 1, COVID-19 Testing and Site Personnel, with CDR Maguire, Inc., in the amount of \$2,989,200.

PROCUREMENT:

This purchase order will provide COVID-19 testing and site personnel, including specimen collection and registration for the period of November 9, 2020 through December 30, 2020.

FUNDING:

Funding is available in account number 5895-019-8019-3197.

APPROVALS:

The Health Services Department concurs with this request.

REMARKS:

CDR Maguire, Inc. is currently conducting BinaxNOW rapid antigen testing, Polymerase Chain Reaction (PCR) testing, and data management at the Orange County Convention Center and other state testing sites. Due to public exigency, this procurement seeks to expand the CDR Maguire, Inc. operations already mobilized in Orange County to immediately institute a rapid antigen and PCR testing site for Orange County residents.

The ability to rapidly identify COVID-19 positive patients is necessary to minimizing the spread of COVID-19 in the community. A delay in running this test site would reduce the ability of County residents to obtain timely testing results.

Price reasonableness was established by comparing the pricing offered by CDR Maguire, Inc. to the County to the purchase order currently in place with the Florida Department of Emergency Management (FDEM). The County is paying \$82-\$85 for lab processing whereas the FDEM is paying \$90 per test.

In accordance with federal standards, negotiations were conducted with CDR Maguire, Inc. resulting in a \$17,280 cost reduction/cost avoidance and execution of a best and final offer on November 2, 2020.

Page 2 of 2

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Change Order No. 1 was issued on November 18, 2020. The change order increased the emergency PO by \$699,600, for a total of \$2,989,200. This allowed the County to extend the testing to seven days per week, an additional 11 days. The vendor is also coordinating staff to add an additional lane of testing, going from two lanes to three.