



June 24, 2022

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

Contact: Sara Flynn-Kramer, Manager II, Capital Projects Division
407-836-0048

Subject: Award of Invitation for Bids Y22-791-CR, Administration Center Cooling
Tower Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-791-CR, Administration Center Cooling Tower Replacement, to the low responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$614,400.

PROCUREMENT:

Work under this contract consists of setting up a temporary air-cooled chiller to support the needs of the facility while the cooling towers are inoperative, demolition of the existing two-cell cooling tower and its associated outdoor condenser water piping and accessories, and providing a new stainless steel two-cell cooling tower and associated outdoor condenser water piping and accessories. The project is located in District 5.

FUNDING:

Funding is available in account number 1023-043- 1703-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Climate Control Mechanical Services, Inc. was deemed non-responsive by the Procurement Division, for not submitting the bid bond under their name. Air Mechanical & Service Corp. has a satisfactory record of performance for this type of work and has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

Award of Invitation for Bid Y22-791-CR, Administration Center Cooling Tower Replacement
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Bid tabulation is as follows:

<u>Bidder:</u>	<u>Total Bid:</u>
Air Mechanical & Service Corp.	\$614,400
Climate Control Mechanical Services, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

May 31, 2022

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: Y22-791-CR / Administration Center Cooling Tower Replacement

The Business Development Division evaluated two of the two bids received for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 4%. At the time of bid opening, at least 39 M/WBE firms were certified to provide the scope of services at the subcontract level

The apparent low bidder, submitted by Air Mechanical & Service Corp., reported 5.35% in M/WBE participation. They met the 4% M/WBE participation. Letters of intent were received from the low bidder for the M/WBE subcontractors listed. Please note the following certified M/WBE participation:

WBE-HF	First Option Insulation	\$2,845.00
MBE-AFAM	Celectsys	\$30,000.00
Total MWBE Participation		\$32,845.00 (5.35%)

The apparent second low bidder, submitted by Climate Control Mechanical Services, Inc., reported 6.64% in M/WBE participation. They met the 4% M/WBE participation. Please note the following certified M/WBE participation:

MBE-HM	Echo ED Corporation	\$49,230.00
Total MWBE Participation		\$49,230.00 (6.64%)

Sheena Ferguson

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

In the event the lowest bidder is not the recommended bidder, then letters of intent must be obtained from the recommended bidder two business days after being contacted.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON						
Y22-791-CR / Administration Center Cooling Tower Replacement						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 4%)	GFE	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$614,400.00	\$32,845.00	5.35%	N/A	33 / 0 %
2nd Low	Climate Control Mechanical Services, Inc.	\$741,773.00	\$49,230.00	6.64%	N/A	39 / 0 %