




Interoffice Memorandum

BCC Mtg. Date: October 18, 2016

September 22, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division 

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

Subject: Award of Invitation for Bids Y17-701-CC, Regional Computing
Center A Side Power Feed and Emergency Generator
Replacement

ACTION REQUESTED:

Approval to award Invitation for Bids Y17-701-CC, Regional Computing Center A Side Power Feed and Emergency Generator Replacement, to the low responsive and responsible M/WBE compliant bidder, Comelco, Inc. in the total contract award amount of \$1,666,704.86, which includes additive bid item 1.

PROCUREMENT:

The project includes the removal of an existing generator pad as well as providing new electrical service from OUC, and an addition of a 1500kw diesel generator and automatic transfer switch. Also included is a second primary power feed, a 600kva UPS, multiple transfer switches and switchgear for existing loads for redundant feeds from both sides. Additive bid item 1 includes the replacement of power distribution units and expansion power distribution units. This project is located in District 6.

FUNDING:

Funding is available in account number 1023 043 1757 6210.

APPROVALS:

The Capital Projects Division and Business Development Division concur with this recommendation.

REMARKS:

Three bids were received. The bid submitted by Power Engineering Group, Inc. did not include the required revised bid form and therefore was determined to be non-responsive. The low bidder, Eau Gallie Electric, Inc., failed to achieve the MWBE goal and did not achieve good faith effort documentation.

Award of Invitation for Bids Y17-701-CC

Comelco, Inc., an Orange County MWBE firm met the MWBE participation goal with 36.76% participation and is within the sliding scale of 5% of the low bidder to allow award in accordance with the MWBE provision of the solicitation. Comelco, Inc. has a satisfactory record of performance and has been determined responsible. Therefore, award is recommended to Comelco, Inc.

| <u>Bids Received:</u> | <u>Bid Amount</u> | <u>Add No. 1</u> | <u>Total</u> |
|---------------------------|-----------------------|------------------|-----------------------|
| Eau Gallie Electric, Inc. | \$1,477,140.00 | \$168,000 | \$1,645,140.00 |
| Comelco, Inc. | \$1,503,769.86 | \$162,935 | \$1,666,704.86 |

Power Engineering Group, Inc.

Non-responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

September 12, 2016

TO: Corie Cummings, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y17-701-CC / Regional Computing Center, A Side Power Feed and
Emergency Generator Replacement – Additive Bid**

The Business Development Division evaluated the two bids submitted for this project and found that the apparent low bidder Eau Gallie Electric, Inc. did not achieve good faith effort documentation and reported 0% MWBE participation in their bid.

The second low bid submitted by Orange County MWBE firm Comelco, Inc. met the MWBE participation goal and reported 36.76% MWBE participation in their bid. The second low bid is within the 5% sliding scale range, of the low bidder, for contract awards from \$750,000.01 to \$2,000,000.00. The second low bid is only 1.31% greater than the low bid. **Having met the MWBE participation goal and the sliding scale requirements, this bid may be awarded to the second low bidder.** Please note the following certified MWBE participation:

| | | |
|---------------------------------|----------------------------------|------------------------------|
| Mbe-hm | Comelco, Inc. | \$519,547.86 |
| Mbe-am | Anderson Place Construction, LLC | \$93,200 |
| Total MWBE Participation | | \$612,747.86 (36.76%) |

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON - ADDITIVE BID

| IFB-Y17-701-CC / Regional Computing Center A Side Power Feed and Emergency Generator Replacement | | | | | | | | | | |
|--|---------------------------|----------------|----------------------|-----------------------|-----|--------------------|---|---------------------------|--|----------------|
| Rank | Bidder | Bid Amount | M/WBE \$'s in Bid | % M/WBE (Goal 25%) | GFE | \$ Over Low Bid | % Difference From Low Bid (5%) | \$ Over 2nd Low Bid | % Difference From 2nd Low Bid | EEO % M / W |
| Low Bid | Eau Gallie Electric, Inc. | \$1,645,140.00 | \$0.00 | 0.00% | no | | | | | 8/12 |
| 2nd Low | Comelco, Inc. [mbe-hm] | \$1,666,704.86 | \$612,747.86 | 36.76% | na | \$21,564.86 | 1.31% | | | 50/5 |