



Orange County Government

Orange County
Administration Center
201 S Rosalind Ave.
Orlando, FL 32802-1393

Legislation Text

File #: 25-511, **Version:** 1

Interoffice Memorandum

DATE: March 14, 2025

TO: Mayor Jerry L. Demings and County Commissioners

THROUGH: Raul Pino, Director, M.D., MPH, Department Director

FROM: Christian Zuver, M.D., Medical Director, EMS, Office of Medical Director

CONTACT: Sandra Roe

PHONE: 407-836-7611

DIVISION: EMS, Office of the Medical Director

ACTION REQUESTED:

Approval and execution of the renewal Certificate of Public Convenience and Necessity for Affordable Transport, Inc. to provide Advanced Life Support and Basic Life Support interfacility transport services in Orange County, Florida. The term of this Certificate is from April 8, 2025, through April 7, 2027. There is no cost to the County. **(EMS, Office of the Medical Director)**

PROJECT: N/A

PURPOSE: Orange County's EMS Division/Office of the Medical Director ("EMS") requests the approval of the application to renew the Certificate of Public Convenience and Necessity ("COPCN" or "Certificate") for Affordable Transport, Inc. ("ATI") to provide Advanced Life Support ("ALS") and Basic Life Support ("BLS") interfacility transport services in Orange County, Florida. ATI has submitted the attached application requesting the renewal of ATI's COPCN which has been in effect since 2019 and was modified and expanded in 2022. On March 1, 2024, ATI entered into a Management Services Agreement and an Asset Purchase Agreement with MedFleet, LLC ("MedFleet") pursuant to which MedFleet agreed to provide certain management services for ATI like billing, personnel, asset management, licensing, and medical records management, and ATI agreed to sell certain assets and equipment to MedFleet like vehicles, contracts, and intellectual property rights, respectively. On September 5, 2024, ATI submitted an application to Orange County EMS to renew ATI's COPCN. EMS reviewed ATI's renewal application and determined that ATI's agreements with MedFleet constituted a substantial and material change in the status of ATI. In accordance with Section 20-99 of the Orange County Code, EMS forwarded ATI's renewal application to the Orange County Emergency Medical Services Advisory Council ("EMSAC") for review and recommendation.


On October 23, 2024, EMSAC held a public hearing on ATI's renewal application. Orange County EMS provided background information on ATI's renewal application and the agreements between ATI and MedFleet. EMSAC provided the applicant and the public with an opportunity to comment and be heard. MedFleet provided a history of its company and explained its agreement with ATI to provide management services. EMSAC confirmed that the agreements do not transfer or assign ATI's COPCN to MedFleet. EMSAC voted to recommend approval of ATI's COPCN renewal application and submitted its Report and Recommendation to the Board of County Commissioners, through EMS, a copy of which is attached to this Memorandum. EMS also recommends that the Orange County Board of County Commissioners renew ATI's COPCN.

BUDGET: N/A

EMSAC REPORT AND RECOMMENDATION

TO: Mayor Jerry L. Demings
and
County Commissioners

THRU: Raul Pino MD, MPH., Director
Health Services Department

FROM: Jose Gainza, Chair 
Orange County Emergency Medical Services Advisory Council
Contact: (407) 836-7320

DATE: March 12, 2025

RE: EMSAC's Report and Recommendation on Affordable Transport, Inc.'s Application to Renew its Certificate of Public Convenience and Necessity to Provide Advanced Life Support and Basic Life Support Interfacility Transport Services in Orange County, Florida

On October 23, 2024, the Orange County Emergency Medical Services Advisory Council ("EMSAC") held a public hearing on Affordable Transport, Inc.'s ("ATI") application to renew ATI's Certificate of Public Convenience and Necessity ("COPCN") to provide advanced life support ("ALS") and basic life support ("BLS") interfacility transport services in Orange County, Florida as required by Section 20-99 of the Orange County Code due to a substantial and material change in the status of ATI—on March 1, 2024, ATI entered into a Management Services Agreement and an Asset Purchase Agreement with MedFleet, LLC ("MedFleet") pursuant to which MedFleet agreed to provide certain management services for ATI like billing, personnel, asset management, licensing, and medical records management, and ATI agreed to sell certain assets and equipment to MedFleet like vehicles, contracts, and intellectual property rights, respectively.

At the public hearing, EMSAC reviewed ATI's renewal application. Orange County staff provided background information on said application and the agreements between ATI and MedFleet. EMSAC provided the applicant and the public with an opportunity to comment and be heard. MedFleet provided a history of its company and explained its agreement with ATI to provide management services. EMSAC confirmed that the agreements do not transfer or assign ATI's COPCN to MedFleet. EMSAC voted to recommend approval of ATI's COPCN renewal application.

RECOMMENDATION: Approve Affordable Transport, Inc.'s Application to Renew its Certificate of Public Convenience and Necessity to Provide Advanced Life Support and Basic Life Support Interfacility Transport Services in Orange County, Florida.

BCC Mtg. Date: April 8, 2025

ORANGE COUNTY, FLORIDA
CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY
for
AFFORDABLE TRANSPORT, INC.

WHEREAS, Section 401.25, Florida Statutes, governs the licensure of entities providing prehospital or interfacility advanced life support (“ALS”) services or basic life support (“BLS”) transportation services and requires applicants for licensure to obtain a certificate of public convenience and necessity from each county in which the applicant will operate; and

WHEREAS, Section 401.25, Florida Statutes, authorizes the governing body of each county to adopt ordinances that provide reasonable standards for certificates of public convenience and necessity; and

WHEREAS, Chapter 20, Article III, Orange County Code (the “Code”), governs the application for a certificate of public convenience and necessity in Orange County, Florida (“COPCN” or “Certificate”) and provides reasonable standards; and

WHEREAS, on September 5, 2024, Affordable Transport, Inc. (“ATI” or “Applicant”) submitted its renewal application for a COPCN to Orange County’s EMS Division/Office of the Medical Director (“EMS”) to provide ALS and BLS interfacility transport services in Orange County, Florida (“Application”); and

WHEREAS, EMS reviewed the Application and determined that the status of the Applicant had substantially and materially changed due to the Applicant entering into a Management Services Agreement and Asset Purchase Agreement with MedFleet, LLC on March 1, 2024; and

WHEREAS, pursuant to Section 20-99 of the Code, EMS forwarded the Application to the Orange County Emergency Medical Services Advisory Council (“EMSAC”) for review and recommendation; and

WHEREAS, on October 23, 2024, EMSAC held a public hearing on the Application and voted to recommend the Application for approval; and

WHEREAS, EMS also recommends that the Orange County Board of County Commissioners (“Board” or “BCC”) renew the Applicant’s Certificate; and

WHEREAS, the Board has considered the Application, the recommendations from EMSAC and EMS, and all applicable recommendations from municipalities within Orange County, Florida (the “County”). The Board has determined that the Applicant’s proposed service, to the extent authorized by this Certificate, is or will be required by the present or future public convenience or necessity. The Board has determined that the Applicant is financially and otherwise able to provide adequate and uninterrupted service as required.

NOW THEREFORE, THE ORANGE COUNTY BOARD OF COUNTY COMMISSIONERS CERTIFIES:

Section 1. Recitals. The above recitals are hereby incorporated into this Certificate.

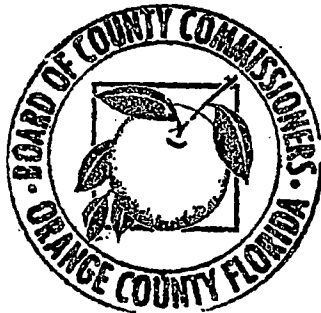
Section 2. Application, Levels of Service, and Certificate. The Board hereby grants ATI's Application to renew its COPCN and authorizes ATI to provide **Level 7 Interfacility transport services in Orange County, Florida** in accordance with the terms, conditions, and limitations of this Certificate. The Board hereby issues this Certificate to **Affordable Transport, Inc.** The Board certifies that the Applicant's services are for the benefit of the population of the County or the benefit of the population of some geographic area of the County.

Section 3. Term. The "Term" of this Certificate is the period of time during which this Certificate is valid and effective. This Certificate's Term shall be for a two-year period beginning on **April 8, 2025**, and expiring on **April 7, 2027**. Notwithstanding the foregoing, the Term may expire earlier if this Certificate is suspended or revoked pursuant to Orange County Code.

Section 4. Indemnification. The County maintains a program of self-insurance to cover claims or losses arising out of its operations.

Section 5. Compliance with Laws. By accepting this Certificate or providing interfacility ALS or BLS transport services in Orange County pursuant to this Certificate, ATI agrees to comply with all applicable state and local laws and regulations.

ADOPTED THIS 8 DAY OF April, 2025.



ORANGE COUNTY, FLORIDA
By: Board of County Commissioners

By: *Jerry L. Demings*
for Jerry L. Demings
Orange County Mayor

ATTEST: Phil Diamond, CPA, County Comptroller
As Clerk of the Board of County Commissioners

By: *Phil Diamond*
Deputy Clerk



RECEIVED

ORANGE COUNTY, FLORIDA
EMS OFFICE OF THE MEDICAL DIRECTOR:
RENEWAL APPLICATION
FOR

DATE: 9/5/24
[Signature]

CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

Level of Service

- ☐ BLS Non Transport ☐ ALS Non Transport ☐ Prehospital Air Ambulance
☐ BLS Transport ☐ ALS Transport ☐ Prehospital Interfacility Air Ambulance
☒ BLS Interfacility Transport ☒ ALS Interfacility Transport

EXPIRATION DATE 09/30/2024

SUBMISSION DATE 08/30/2024

1. NAME OF SERVICE Affordable Transport, Inc.
2. BUSINESS ADDRESS (STREET) 3706 DMG Drive CITY Lakeland
COUNTY Polk STATE FL ZIP CODE 33811
3. PHONE NUMBER 863-430-0776 FAX 863-519-0053 24 Hour Number 863-698-9764,1
E-Mail address rjensen@ATlambulance.net
Manager's Name Richard Jensen Title President

NOTE: (IF THERE ARE ANY CHANGES TO BE MADE TO YOUR PREVIOUS APPLICATION, PLEASE LIST BY NUMBER IN THE SPACE PROVIDED BELOW. (Use separate sheet if necessary). COMPLETE PERSONNEL AND VEHICLE ROSTER ATTACHMENTS, IF THERE ARE ANY CHANGES). If None State "None".

See Attached Document.

TO THE BEST OF MY KNOWLEDGE, ALL STATEMENTS ON THIS APPLICATION ARE TRUE AND CORRECT AND THERE ARE NO OTHER CHANGES TO BE MADE TO THE ORIGINAL APPLICATION.

Richard F. Jensen Jr.
SIGNATURE

8/30/24
DATE:

NOTARY SEAL
[Signature]
NOTARY SIGNATURE

State of: <u>GA</u>	County of: <u>DeKalb</u>
On this <u>30</u> Day of <u>August</u> , 20 <u>24</u> , before me, the undersigned Notary Public, personally appeared <u>Richard F. Jensen Jr.</u>	
proved through satisfactory evidence of identification, which were <u>FL DL</u> , to be the person whose name is signed on the preceding or attached document and acknowledged <u>Crystal Vasquez</u> → <u>CM</u>	
Name <u>[Signature]</u>	Notary Public
My commission expires: <u>02/09/2026</u>	

