# Interoffice Memorandum



August 17, 2023

TO:

Mayor Jerry L. Demings

-AND-

**County Commissioners** 

FRAM.

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,

**Procurement Division** 

CONTACT:

Eduardo Avellaneda, P.E., Manager, Public Works Department, Roads

and Drainage Division

407-836-7871

SUBJECT:

Award of Invitation for Bids Y23-106-MM, Weed Control for

Secondary Canals and Ditches for Public Works Roads and Drainage

Division

#### **ACTION REQUESTED:**

Approval to award Invitation for Bids Y23-106-MM, Weed Control for Secondary Canals and Ditches for Public Works Roads and Drainage Division, to the low responsive and responsible bidder, Aquatic Weed Control, Inc., in the estimated contract award amount of \$884,000 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

### **PURPOSE:**

This contract will provide weed control for secondary canals and ditches within the boundaries of unincorporated Orange County.

### **FUNDING:**

Funding is available in account number 1002-072-2906-3816.

## **APPROVALS:**

The Roads and Drainage Division and Business Development Division concur with this recommendation.

#### **REMARKS:**

Six bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. M&L Southern, LLC, Solscape Landscaping, LLC and Aero Groundtek, LLC were deemed non-responsible as they did not meet the minimum reference requirements identified in the IFB. Airboat Addicts, Inc. requested and was approved to withdraw their bid. LED AMP Energy Corp's bid was deemed non-responsive for failure to submit required documents. Aquatic Weed Control,

Award of Invitation for Bids Y23-106-MM, Weed Control for Secondary Canals and Ditches for Public Works Roads and Drainage Division Page 2

Inc. is currently performing contracted work for the County with an overall rating of satisfactory. Therefore, the award is recommended to Aquatic Weed Control, Inc.

The bid tabulation is as follows:

BIDDER: BID TOTAL:

AQUATIC WEED CONTROL, INC.	Base Year: \$884,000
	Option Year No. 1: \$992,000
	Option Year No. 2: \$1,100,000
	Total Estimated Bid: \$2,976,000
M&L SOUTHERN, LLC	Non-Responsible
SOLSCAPE LANDSCAPING, LLC	Non-Responsible
AERO GROUNTEK, LLC	Non-Responsible
AIRBOAT ADDICTS, INC.	Bid Withdrawn
LED AMP ENERGY CORP	Non-Responsive



### BUSINESS DEVELOPMENT DIVISION

August 2, 2023

TO: Megan Miller, Contracting Agent

Procurement Division

FROM: Kesi Warren, Senior Contract Administrator

Business Development Division

SUBJECT: Business Development Division Bid Evaluation Revised

PROJECT: IFB #Y23-106-MM, Weed Control for Secondary Canals

The Business Development Division evaluated the **four bids** submitted for this project. **None of the bidders** are an Orange County Certified Minority/ Women Business Enterprise (M/WBE) firms. At the time of bid openings there was at least one firm certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied

Also, I confirm my recommendation is free of conflicts of interest.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson