



May 19, 2021

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

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Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,  
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division  
407-836-0048

Subject: Award of Invitations for Bids Y21-745-FH, Fire Station No. 41 Fuel Storage  
System Replacement

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y21-745-FH, Fire Station No. 41 Fuel Storage System Replacement, to the low responsive and responsible bidder, Café Construction & Development Inc. in the total contract award amount of \$138,000.

**PROCUREMENT:**

Work under this contract consists of the abandon or removal of existing underground fuel tanks and the replacement of new above-ground tanks including new fuel dispensing and management components. Existing fuel tanks and components have met their usable life expectancy. The project is located in District 5.

**FUNDING:**

Funding is available in account number 1009-034-0772-3810.

**APPROVALS:**

The Capital Projects and Business Development Divisions concur with this recommendation.

**REMARKS:**

Six bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Adams Tank & Lift, Inc., Boromei Construction, Inc., Florida Petroleum Services Incorporated, JSR Enterprises East Coast, L.L.C. dba JSR Fueling Technologies, L.L.C., and KC Petroleum Inc., were deemed non-responsive for failing to achieve the M/WBE goal or providing sufficient good faith effort documentation.

Page 2

**Award of Invitation for Bids Y21-745-FH, Fire Station No. 41 Fuel Storage System Replacement**

The bid submitted by Café Construction & Development Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development Inc.

**Bids Received**

<b>BIDS RECEIVED:</b>	<b>TOTAL BASE BID</b>
Café Construction & Development Inc.	\$138,000
Adams Tank & Lift, Inc.	Non-Responsive
Boromei Construction, Inc.	Non-Responsive
Florida Petroleum Services Incorporated	Non-Responsive
JSR Enterprises East Coast, L.L.C. dba JSR Fueling Technologies, L.L.C.	Non-Responsive
KC Petroleum Inc.	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

April 29, 2021

**TO:** Fabio Henao, Contracting Agent  
Procurement Division

**FROM:** Princess Clarke, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **Y21-745-FH / Fire Station #41 Fuel Storage System Replacement (Revised)**

The Business Development Division evaluated all six bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal was reduced to 23%. At the time of bid opening, at least 60 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Florida Petroleum Services, Incorporated, had no good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. The apparent low bidder reported 0% M/WBE participation. Therefore, the M/WBE participation goal was not met.

The second low bidder submitted by Orange County MBE firm Café Construction & Development, Inc., had no good faith effort documentation and is bidding as a Prime contractor. Therefore, Café Construction & Development, Inc., is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 23% M/WBE goal. Café Construction & Development, Inc., reported self-performing 52.82% with 7.40% sub-contractor's participation listed on attachment C-2. Therefore, the M/WBE participation goal was met. Please note the following certified M/WBE participation:

MBE-HM	Café Construction & Development, Inc.	\$72,892.00
MBE-AFAM	M & M Electric of Central Florida	\$10,212.00
<b>Total MWBE Participation</b>		<b>\$83,104.00 (60.22%)</b>

The third low bidder, JSR Enterprises East Coast, L.L.C. dba JSR Fueling Technologies, L.L.C. did not achieve good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. The third low bidder reported 0% M/WBE participation. Therefore, the M/WBE participation goal was not met.

*Sheena Jerguson*

**Interoffice Memorandum**

The fourth low bidder, Adams Tank & Lift, Inc., had no good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. The fourth low bidder reported 0% M/WBE participation. Therefore, the M/WBE participation goal was not met.

The fifth low bidder, KC Petroleum, Inc., did not achieve good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. The fifth low bidder reported 0% M/WBE participation. Therefore, the M/WBE participation goal was not met.

The sixth low bidder, Boromei Construction, Inc., did not achieve good faith effort documentation and did not specify the in-house scopes of services on attachment C-2. The fifth low bidder reported 11.34% M/WBE participation. Therefore, the M/WBE participation goal was not met. Please note the following certified M/WBE participation:

MBE-AM	Power Engineering Group	\$20,961.00
<b>Total MWBE Participation</b>		<b>\$20,961.00 (11.34%)</b>

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y21-745-FH / Fire Station #41 Fuel Storage System Replacement**

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 23%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Florida Petroleum Services, Incorporated	\$99,850.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 33 %
2nd Low	Café Construction & Development, Inc.	\$138,000.00	\$72,892.00	\$10,212.00	52.82%	7.40%	60.22%	N/A	50 / 0 %
3rd Low	JSR Enterprises East Coast, L.L.C. dba JSR Fueling Technolgies, L.L.C.	\$141,500.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 0 %
4th Low	Adams Tank & Lift, Inc.	\$142,115.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	23 / 12 %
5th Low	KC Petroleum, Inc.	\$165,108.97	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	22 / 6 %
6th Low	Boromei Construction, Inc.	\$184,862.00	\$0.00	\$20,961.00	0.00%	11.34%	11.34%	No	0 / 0 %