



Interoffice Memorandum

September 27, 2022

TO: Mayor Jerry L. Demings  
-AND-  
County Commissioners

~~FROM:~~

Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

CONTACT: Michael J. Drozeck, P.E., CFM, Manager II, Stormwater Management  
Division  
(407) 836-7945

SUBJECT: Award of Invitation for Bids Y22-1031-MM, Non-MSBU Retention  
Pond Weed Control

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-1031-MM, Non-MSBU Retention Pond Weed Control, to the low responsive and responsible bidder, Waters Brothers Environmental, Inc., in the estimated contract award amount of \$164,820 for the base year. Further request authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide the personnel, equipment, and herbicides necessary to effectively control the full spectrum of emergent and submersed vascular plants and algae to include indigenous and non-indigenous species in retention areas County-wide.

FUNDING:

Funding is available in account number 1002-072-2908-3816.

APPROVALS:

The Stormwater Management Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness.

The bid from Water Brothers Environmental, Inc. is considered reasonable, as it is 14 % lower than the County's estimate.

Waters Brothers Environmental, Inc. is currently performing contracted work for the County with an overall rating of satisfactory. Therefore award is recommended to Water Brothers Environmental, Inc.

The bid tabulation is as follows:

**BIDDERS:**

**BID TOTAL:**

WATERS BROTHERS ENVIRONMENTAL, INC.	Total Price Base Year:	\$164,820
	Total Price Option Year No. 1:	\$ 176,514
	Total Price Option Year No. 2:	\$ 191,166
	Total Estimated Bid:	\$ 532,500
AMERICAN ECOSYSTEMS, INC	Total Price Base Year:	\$ 215,600
	Total Price Option Year No. 1:	\$ 235,000
	Total Price Option Year No. 2:	\$ 260,100
	Total Estimated Bid:	\$ 710,700



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

September 10, 2022

**TO:** Megan Miller, Contracting Agent  
Procurement Division

**FROM:** Kesi Warren, Senior Contract Administrator  
Business Development Division

**SUBJECT:** Business Development Division Bid Evaluation

**PROJECT:** **IFB #Y22-1031-MM, Non-MSBU Retention Pond Aquatic  
Weed Control**

The Business Development Division evaluated the **two bids** submitted for this project. **None of the bidders** are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was at least one firm certified at the prime level for the scope of service. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*