



Interoffice Memorandum

May 1, 2023

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II, Procurement Division

CONTACT: Lynette Strong, Assistant to Director, Utilities Department
407-254-9596

SUBJECT: Award of Invitation for Bids Y23-172-KK, Exterior Painting and Pressure Washing for Utilities Department

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-172-KK, Exterior Painting and Pressure Washing for Utilities Department, to the low responsive and responsible bidder, Quick Painting Group, in the estimated contract amount of \$237,700 for a one-year term. Further request authorization for the Procurement Division to renew the contract for four additional one-year terms.

In the event the bidder recommended above fails to achieve timely compliance with pre-award deliverables, as defined in the Invitation for Bids, including, but not limited to, M/WBE participation sub-contract agreements, State Division of Corporations registration, E-verify, insurance and bonds, further request authorization for the Procurement Division to award to the next low responsive and responsible bidder as listed in the bid tabulation herein, to the extent practicable and advantageous to the County.

PROCUREMENT:

This contract will provide exterior painting and pressure washing services for the Orange County Utilities Department.

FUNDING:

Funding is available in account numbers 4420-038-1301-3810, 4420-038-1310-3810, 4410-038-1359-3810, 4410-038-1013-3810, 4410-038-1031-3810, and 4410-038-1034-3810.

APPROVALS:

The Utilities Department and Business Development Division concur with this recommendation.

REMARKS:

Sixteen bids were received in response to this Invitation for Bids (IFB) and evaluated for responsiveness, responsibility, and price reasonableness. The bids from A&C Cleaning Services and Zyan Staffing Services were deemed non-responsive due to the submission of a non-conforming bid. The bid from APW Painting Services was deemed non-responsive for failing to

Award of Invitation for Bids Y23-172-KK, Exterior Painting and Pressure Washing for Utilities Department

Page 2

submit multiple documents with authorized signature, as required by the IFB. Prices submitted were determined fair and reasonable based on comparison to current Orange County term contracts. All references for Quick Painting Group were verified as satisfactory. Therefore, award is recommended to Quick Painting Group.

The bid tabulation is below:

Bidder:	Amount
Quick Painting Group	\$237,700.00
New Visions Painting, LLC	\$361,556.00
Lamphier Company dba Lamphier & Company	\$373,500.00
Five12 Painting& Remodeling, LLC	\$382,725.00
Ayopa, Inc.	\$387,729.50
POD LLC dba Painters On Demand	\$472,362.50
McDine's Painting of Brevard	\$497,875.00
Lenard Bell Painting, Inc.	\$508,213.00
Iquest Concepts, LLC dba IQ Painters	\$780,025.00
Fleetwash, Inc. dba Krystal Klean	\$937,825.00
MJ Renovation Group, LLC	\$1,039,427.50
M.E. Hayes, LLC	\$1,427,595.00
Razorback, LLC	\$2,265,250.00
A&C Cleaning Services	Non-responsive
APW Painting Services	Non-responsive
Zyan Staffing Services	Non-responsive



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

May 10, 2023

TO: Kaitlin Kolhoff, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB - Y23-172-KK, Exterior Painting and Pressure Washing Utilities

The Business Development Division evaluated the **13 bids** submitted for this project. Two of the bidders are Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening at least 17 firms were certified at the prime level in the scope of service. The **two** Orange County Certified Minority/Women Business Enterprise firms **were not within 7%** of the low bid for bid awards greater than \$100,000 to \$5,000,000 Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson