



**Interoffice Memorandum**

August 20, 2020

**TO:** Mayor Jerry L. Demings  
and the Board of County Commissioners

**FROM:** Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement  
Division

**CONTACT:** Rafael Mena, Chief Information Officer, Information Systems and  
Services Division  
407-836-5200

**SUBJECT:** Approval of Amendment No. 18, Contract Y4-1105, Software License,  
Maintenance and Service for Video Network and Management

**ACTION REQUESTED:**

Approval of Amendment No. 18, Contract Y4-1105, Software License, Maintenance  
and Services for Video Network and Management, with Renovo Software, LLC in  
the amount of \$617,385, for a revised contract amount of \$1,204,208.95.

**PROCUREMENT:**

This amendment provides funding for a technical architecture and system software  
upgrade to include annual software and hardware maintenance. The upgrade will  
provide the latest available public safety technology to support secure inmate  
communications with citizens and the justice community.

**FUNDING:**

Funding is available in account numbers 1023-081-4027-6438, 1023-081-4027-  
3823, and 1023-081-4027-6440.

**APPROVALS:**

The Information Systems and Services Division concurs with this recommendation.

**DISCUSSION:**

On August 20, 2004, the County entered into a contract with Renovo Software for  
the provision of a video visitation system for the Corrections Department in the  
estimated annual contract amount of \$67,280.15. The video visitation software is  
proprietary to GTL Renovo Software. The upgrade pricing is considered fair and  
reasonable on the basis of market research for hardware, software, and professional  
services comparison of Jpay, LLC, Securus, Inc. and Turnkey Corrections, LLC. The  
annual maintenance aligns with the current obligation for annual maintenance. This  
system will be entirely vendor supported to include all hardware, software, and  
system maintenance.

Approval of Amendment No. 18, Contract Y4-1105, Software License, Maintenance and Service for Video Network and Management.

Previous amendments to the contract are as follows:

- Amendment No. 1: Renewed the contract for an additional one-year term from September 1, 2005 through August 31, 2006. The Consumer Price Index contract clause was exercised for an increase in the amount of \$68,290, for a revised total estimated contract amount of \$135,570.15.
- Amendment No. 2: Renewed the contract for an additional one-year term from September 1, 2006 through August 31, 2007. The Consumer Price Index contract clause was exercised for an increase in the amount of \$69,315, for a revised total estimated contract amount of \$204,885.15.
- Amendment No. 3: Renewed the contract for an additional one-year term from September 1, 2007 through August 31, 2008. The Consumer Price Index contract clause was exercised for an increase in the amount of \$70,380, for a revised total estimated contract amount of \$275,265.15.
- Amendment No. 4: Added software maintenance for 28 additional licenses per the contract unit rate of \$120 for a contract increase in the amount of \$3,360, for a revised total estimated contract amount of \$278,625.15.
- Amendment No. 5: Renewed the contract for an additional one-year term from September 1, 2008 through August 31, 2009. The total estimated contract amount remained unchanged.
- Amendment No. 6: Renewed the contract for an additional one-year term from September 1, 2009 through August 31, 2010. The total estimated contract amount remained unchanged.
- Amendment No. 7: Renewed the contract for an additional one-year term from September 1, 2010 through August 31, 2011. The Consumer Price Index contract clause was exercised for an increase in the amount of \$75,952, for a revised total estimated contract amount of \$354,577.15.
- Amendment No. 8: Renewed the contract for an additional one-year term from September 1, 2011 through August 31, 2012. The total estimated contract amount remained unchanged.

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- Amendment No. 9: Renewed the contract for an additional one-year term from September 1, 2012 through August 31, 2013. The total estimated contract amount remained unchanged.
- Amendment No. 10: Renewed the contract for an additional one-year term from September 1, 2013 through August 31, 2014. The Consumer Price Index contract clause was exercised for an increase in the amount of \$77,319, for a revised total estimated contract amount of \$431,896.15.
- Amendment No. 11: Renewed the contract for an additional one-year term from September 1, 2014 through August 31, 2015. The total estimated contract amount remained unchanged.
- Amendment No. 12: Renewed the contract for an additional one-year term from September 1, 2015 through August 31, 2016. The total estimated contract amount remained unchanged.
- Amendment No. 13: Renewed the contract for an additional one-year term from September 1, 2016 through August 31, 2017. The Consumer Price Index contract clause was exercised for an increase in the amount of \$80,127.80, for a revised total estimated contract amount of \$512,023.95.
- Amendment No. 14: Renewed the contract for an additional one-year term from September 1, 2017 through August 31, 2018. The total estimated contract amount remained unchanged.
- Amendment No. 15: Renewed the contract for an additional one-year term from September 1, 2018 through August 31, 2019. The total estimated contract amount remained unchanged.
- Amendment No. 16: Renewed the contract for an additional one-year term from September 1, 2019 through August 31, 2020. The total estimated annual contract amount decreased in the amount of \$74,800 due to removal of some maintenance services for a revised total estimated contract amount of \$586,823.95.
- Amendment No. 17: Renewed the contract for an additional one-year term from September 1, 2020 through August 31, 2021. The total estimated contract amount remained unchanged.