



BUSINESS DEVELOPMENT DIVISION

February 6, 2025

TO: Rolando Melo, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y25-708-JF, Courthouse Escalator Modernization

The Business Development Division evaluated two bids submitted for this project and completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 1%. At the time of bid opening, at least 32 firms were certified available to provide the scope of services at the subcontract level.

The apparent low bid, submitted by TK Elevator, reported 1.02% of the M/WBE participation. The apparent low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AM	Sunrise Hauling & Excavating	\$39,600.00
Total MWBE Participation		\$39,600.00 (1.02%)

The second low bid, submitted by Kone, Inc. reported 0% in M/WBE participation. The second low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**.

The second low bidder, submitted by Kone, Inc., reported 0% in M/WBE participation. The bidder indicated that they have historically performed (98.24% In-house) the scope of services denoted on the Good Faith Effort exception form. **Per the Ordinance**, Sec. 17-321, A prime contractor is not required to subcontract out work that it has historically and consistently performed with its own work force. Good Faith Effort documentation was achieved for the remaining percentage.

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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON						
Y25-708-JF, Courthouse Escalator Modernization						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 1%)	GFE	EEO % M / W
Low Bid	TK Elevator	\$3,901,273.92	\$39,600.00	1.02%	N/A	27 / 6 %
2nd Low	KONE, Inc.	\$5,640,000.00	\$0.00	0.00%	Yes	14 / 8 %