



BUSINESS DEVELOPMENT DIVISION

March 21, 2025

TO: Elia Batista, Contracts Supervisor
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation Revised

PROJECT: Y25-725-EB, Clarcona Ocoee Road Signal Improvements

The Business Development Division evaluated the two bids submitted for this project. The Business Development Division (BDD) completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced to 18%. At the time of bid opening, at least 93 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid was submitted by Traffic Engineering and Management, LLC. dba Control Specialist who reported 28.65% in M/WBE participation. However, the proposed M/WBE firm listed by the bidder was not certified to perform the scope of services listed in the bidder's bid proposal. Therefore, the bidder did not meet the 18% Orange County M/WBE participation goal, **per the Ordinance requirement.**

As a result, BDD issued the bidder a Request for Clarification on December 31, 2024, requesting:

- The Good Faith Effort Form and detailed supporting documentation demonstrating the firm's compliance with Actions #1 through Action #5

On January 6, 2025, the bidder emailed BDD, but did not respond to the Request for Clarification by providing the Good Faith Form and any detailed supporting documentation. The M/WBE participation was recognized after the bidder's protest was upheld. Therefore, the bidder achieved the M/WBE participation goal for this project.

Sheena Ferguson 3.21.2025

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Please note the following certified M/WBE participation:

MBE-HM	Garcia Civil Contractors, LLC.	\$630,950.49
Total M/WBE Participation		\$630,950.49 (28.6%)

The second low bid was submitted by Highway Safety Devices, Inc., who reported 18.02% in M/WBE participation. Initially, it did not appear the bidder met the M/WBE participation goal and a Request for Clarification was issued to the bidder to submit a Good Faith Effort Form and they responded timely. However, later it was determined the bidder met the 18% Orange County M/WBE participation goal, **per the Ordinance requirement.**

Please note the following certified M/WBE participation:

MBE-HM	On-Point Surveying, Inc.	\$24,000
WBE-WF	LP Video Productions, Inc.	\$20,000
MWBE-AF	Icon Construction Enterprise, LLC	\$410,062
Total M/WBE Participation		\$454,062.00 (18.02%)

Our evaluation of these bids was based on the participation listed in each bidders' Contract and Subcontract Goal Participation Schedule Form. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON						
Y25-725-EB, Clarcona Ocoee Road Signal Improvements						
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 18%)	GFE	EEO % M / W
Low Bid	Traffic Engineering and Management, LLC. dba Control Specialist	\$2,202,512.00	\$0.00	0.00%	NO	28 / 12
2nd Low	Highway Safety Devices, Inc.	\$2,519,757.10	\$454,062.00	18.02%	N/A	45 / 10