




Interoffice Memorandum

January 14, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM:  Carrie Mathes, CFCM, CPPO, C.P.M, Manager, Procurement
Division

CONTACT: Troy Layton, Manager, Utilities Field Services Division
(407) 254-9794

SUBJECT: Award of Invitation for Bids Y20-163-TA, Pump Station Control and
SCADA Communication Panels for the Utilities Field Services
Division

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-163-TA, Pump Station Control and SCADA Communication Panels for the Utilities Field Services Division, to the low responsive and responsible bidder, STA-CON, LLC in the estimated contract award amount of \$537,007 for a 1-year term. Further request authorization for the Procurement Division to renew the contract for two additional 1-year terms.

PROCUREMENT:

This procurement will establish a term contract for the fabrication and delivery of control panels and supervisory control and data acquisition remote terminal units to be used on the Utilities pump stations.

APPROVALS:

The Utilities Field Services Division and the Business Development Division concur with this recommendation.

REMARKS:

Two vendors were prequalified and two bids were received in response to the Invitation for Bids, which were evaluated for responsiveness, responsibility, and price reasonableness. STA-CON, LLC has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to STA-CON, LLC.

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Award of Invitation for Bids Y20-163, Pump Station Control and SCADA Communication Panels for the Utilities Field Services Division

The bid tabulation is as follows:

<u>Bidder:</u>	<u>Estimated Total Bid:</u>
STA-CON, LLC	\$537,007
Economy Control Systems, Inc.	\$645,436




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

December 19, 2019

TO: Tracy Attenasio, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y20-163-TA, Pump Station Control and SCADA Communications Panels
for the Utilities Field Services Division**

The Business Development Division evaluated the **two bids** submitted for this project. **None of the bidders** are Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there was no M/WBE availability. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

