




July 2, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

 Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sarah Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitations for Bids Y21-746-FH, Corrections Phoenix Chiller
Replacement

ACTION REQUESTED:

Approval to award invitation for Bids Y21-746-FH, Corrections Phoenix Chiller Replacement to the low responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$511,500.

PROCUREMENT:

Work under this contract consists of the replacement of existing 125-ton air-cooled chillers and 10 hp pumps with two new 130-ton air-cooled chillers and two 15 hp primary chilled water pumps. Contractor will provide new chilled water piping connections to new equipment, valves, valve tees for temporary chiller connections and the new unit controller. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-2049-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Seven bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Gibson Air Conditioning and Refrigeration, LLC; Amcon Development Group, LLC; and Starr Mechanical, Inc. were deemed non-responsive as all these three bidders did NOT provide good faith documentation. Climate Control Mechanical Services Inc.'s bid response included a bid bond under a different name; Comfort Aircon Inc.'s bid response did not include signed and notarized copies of the Project Expenditure Report (Attachment F) and Relationship Disclosure Form (Attachment G); and Sauer Mechanical LLC's bid response

Award of Invitation for Bids Y21-746-FH, Corrections Phoenix Chiller Replacement

failed to provide a copy of their bid bond in the correct format. As such, these firms were deemed also deemed non-responsive.

The bid submitted by Air Mechanical and Service Corp. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Air Mechanical and Service Corp. has been determined to be responsible based on satisfactory record of performance. Therefore, award is recommended to Air Mechanical and Service Corp.

Bids Received

BIDS RECEIVED:	TOTAL BASE BID
Air Mechanical & Service Corp.	\$511,500
Climate Control Mechanical Services, Inc.	Non-Responsive
Gibson Air Conditioning and Refrigeration, LLC	Non-Responsive
Amcon Development Group, LLC	Non-Responsive
Comfort Aircon Inc.	Non-Responsive
Starr Mechanical, Inc.	Non-Responsive
Sauer Mechanical LLC	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

June 18, 2021

TO: Fabio Henao, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y21-746-FH / Corrections Phoenix Chiller Replacement

The Business Development Division evaluated all four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 44 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Gibson Air Conditioning & Refrigeration, LLC did not submit good faith effort documentation and did not specify their in-house scope of services nor did they specify the scope of services for the subcontractors on attachment C-2. The apparent low bidder reported 0.00% in M/WBE participation. Therefore, the M/WBE participation could not be confirmed & goal was not met. Please note the following certified M/WBE participation:

MBE-HM	D'Novo Services, LLC	\$29,600.00
Total MWBE Participation (Not Confirmed)		\$29,600.00 (7.89%)

The apparent second low bidder, submitted by Air Mechanical & Service Corp. reported 11.27% in M/WBE participation and achieved good faith effort. Please note the following certified M/WBE participation:

WBE-HF	First Option Insulation, Inc.	\$19,636.54
MBE-HM	Lakeside Electrical Services	\$23,850.00
MBE-HM	Central Florida Construction Walls	\$14,184.00
Total MWBE Participation		\$57,670.54 (11.27%)

Sheena Ferguson

Interoffice Memorandum

The apparent third low bidder, submitted by Amcon Development Group, LLC did not submit good faith effort documentation. The apparent third low bidder reported 5.91% in M/WBE participation. Therefore, the M/WBE participation goal was not met. Please note the following certified M/WBE participation:

WBE-WF	JML Advertising, Inc.	\$650.00
HM-MBE	D'Novo Services, LLC	\$29,600.00
Total MWBE Participation		\$30,250.00 (5.91%)

The fourth low bidder, submitted by Starr Mechanical, Inc. did not submit good faith effort documentation and did not specify their in-house scope of services on attachment C-2. The fourth low bidder reported 0.00% in M/WBE participation. Therefore, the M/WBE participation goal was not met. Please note the following certified M/WBE participation:

HF-WBE	First Option Insulation	\$19,636.00
WF-WBE	Forte Young, Inc.	\$148,168.00
Total MWBE Participation (Not Confirmed)		\$167,804.00 (29.97%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y21-746-FH / Corrections Phoenix Chiller Replacement**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	EEO % M / W
Low Bid	Gibson Air Conditioning & Refrigeration, LLC	\$375,000.00	\$0.00	0.00%	No	18 / 0 %
2nd Low	Air Mechanical & Service Corp.	\$511,500.00	\$57,670.54	11.27%	Yes	25 / 0 %
3rd Low	Amcon Development Group, LLC	\$512,000.00	\$30,250.00	5.91%	No	0 / 0 %
4th Low	Starr Mechanical, Inc.	\$559,987.00	\$0.00	0.00%	No	6 / 6 %