




Interoffice Memorandum

December 9, 2020

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From:  Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M. Manager, Procurement Division

Contact: Michael Drozeck, Manager, Stormwater Management Division
(407) 836-7945

Subject: Award of Invitation for Bids Y20-1084-EB, Term Contract for Stormwater Ponds and Primary Canal Cleaning and Restoration Services

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-1084-EB, Term Contract for Stormwater Ponds and Primary Canal Cleaning and Restoration Services, to the low responsive and responsible bidder, Brownie's Septic & Plumbing, LLC dba Florida Pond Cleaning, in the total estimated contract award amount of \$1,316,392.50 for the base year. Further request authorization for the Procurement Division to exercise contract option years one and two. The estimated contract amount includes every conceivable requirement that may arise during the performance of the contract.

PROCUREMENT:

Work under this contract consist of providing all labor, equipment, materials, maintenance of traffic, and incidentals, including mobilization necessary to remove and dispose of sediment, vegetation, material, and debris, as well as making repairs to slopes and banks, erosion control measures, and sodding, pipe jetting, and cleaning in designated retention ponds, open canals, under open bridge structures, and closed conduits systems throughout the County.

FUNDING:

Funding is available in account number 0001-043-1716-3818.

APPROVALS:

The Stormwater Management Division and the Business Development Division concur with this recommendation.

REMARKS:

Seven bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. The bids of Perry Construction Co. Inc., Frank Gay Services, Inc., and Leiffer Excavating, Inc. were deemed non-responsive for failure to submit original bid bond as required in the IFB.

Award of Invitation for Bids Y20-1084-EB, Term Contract for Stormwater Pond and Primary Canal Cleaning and Restoration Services

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The bid of RMS Constructors Group, LLC was deemed non-responsible for failure to meet the minimum management plan requirements of the solicitation. RMS Constructors Group, LLC submitted a timely protest. In accordance with the Code of Ordinances, a protest review was conducted by the Procurement Manager on October 15, 2020, and a decision was rendered to deny the protest. A timely appeal was submitted, and a protest hearing was conducted on December 8, 2020. The unanimous decision of the protest committee was to deny the appeal. No further appeal was filed.

The bid of Brownie's Septic & Plumbing, LLC dba Florida Pond Cleaning is considered fair and reasonable when compared to similar County contracts and the general market conditions. Brownie's Septic & Plumbing, LLC dba Florida Pond Cleaning has a satisfactory record of performance for this type of work and is considered responsible. Therefore, award is recommended to Brownie's Septic & Plumbing, LLC dba Florida Pond Cleaning.

<u>Bidder</u>	<u>Bid Total</u>
Brownie's Septic & Plumbing, LLC. dba Florida Pond Cleaning	\$1,316,392.50 Base Year \$1,316,292.50 Year 1 <u>\$1,316,292.50</u> Year 2 \$3,948,977.50
Parthenon Construction Company	\$1,496,100.00 Base Year \$1,496,000.00 Year 1 <u>\$1,496,000.00</u> Year 2 \$4,488,100.00
Mercon Construction Company	\$3,028,600.00 Base Year \$3,028,500.00 Year 1 <u>\$3,028,500.00</u> Year 2 \$9,085,600.00
Perry Construction Co. Inc.	Non-Responsive
Frank Gay Services, Inc.	Non-Responsive
Leiffer Excavating, Inc.	Non-Responsive
RMS Constructors, Inc.	Non-Responsible




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BUSINESS DEVELOPMENT DIVISION

August 31, 2020

TO: Elia Batista, Senior Contract Administrator
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-1084-EB, Stormwater Pond and Canal Cleaning Services

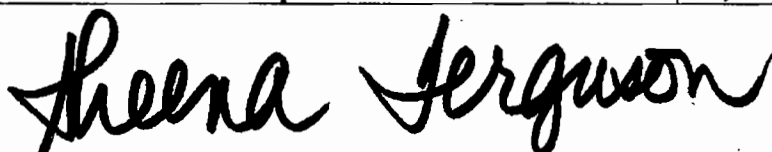
The Business Development Division evaluated the three bids submitted for this project and found that at the time of bid opening, at least 22 firms were certified at the sub level in the scope of service. The apparent low bidder Brownie's Septic & Plumbing, LLC dba Florida Pond Cleaning met the Orange County M/WBE participation goal of 25%. They reported 25% M/WBE participation in their bid. Please note the following certified M/WBE participation:

AFAM	Tek Hauling, Inc.	\$789,795.50
AFAM	Sterling Silver Scape & Sod, Inc.	\$197,448.88
Total MWBE Participation		\$987,244.38 (25%)

The second low bid submitted by Parthenon Construction Company did not meet the Orange County M/WBE participation goal of 25%. They reported 0% M/WBE participation in their bid and did not provide good faith effort documentation.

The third low bid submitted by Mercon Construction Company met the Orange County M/WBE participation goal of 25%. They reported 27% M/WBE participation in their bid. Please note the following certified M/WBE Participation:

HM	German Delaware, Inc. GDI	\$2,453,112
Total MWBE Participation		\$2,453,112 (27%)



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Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: contract file

BID COMPARISON										
IFB-Y20-1084-EB, Stormwater Pond and Canal Cleaning Services										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO M / W
Low Bid	Brownie's Septic & Plumbing, LLC dba Florida Pond Cleaning	\$3,948,977.50	\$987,244.38	25.00%	N/A					61%/02%
2nd Low	Parthenon Construction Company	\$4,488,100	\$0	0%	No	\$539,123	13.65%			50%/0%
3rd Low	Mercon Construction Company	\$9,085,600	\$2,453,112	27%	N/A	\$5,136,623	130.07%	\$4,597,500	102.44%	10%/10%