FRANTZ DUTES INTERIM EXECUTIVE DIRECTOR

MEMORANDUM

BOARD OF DIRECTORS:

VERNICE ATKINS-BRADLEY

KENNETH HUGHES VICE CHAIR

CURTIS HUNTER
BOARD MEMBER

RAY COLADO BOARD MEMBER

WIL STAMPER
BOARD MEMBER

TO: AND-

County Commissioners

FROM: Frantz Dutes, Interim Executive Director

Orange County Housing Finance Authority

407-894-0014, Ext. 803

DATE: November 5, 2024

RE: APPROVAL AND EXECUTION OF A RESOLUTION FOR THE PROPOSED ISSUANCE OF MULTI-FAMILY HOUSING REVENUE TAX EXEMPT BONDS, TO FINANCE THE ACQUISITION, AND REHABILITATION OF HUNTINGTON RESERVE APARTMENTS, A RENTAL RESIDENTIAL PROJECT FOR PERSONS OF LOW, MIDDLE AND MODERATE INCOME LOCATED IN THE CITY OF SANFORD, SEMINOLE COUNTY, FLORIDA, IN AN AMOUNT NOT-TO-EXCEED

\$34,373,650.36

ORANGE COUNTY BOARD OF COUNTY COMMISSIONERS MEETING

NOVEMBER 19, 2024 - CONSENT AGENDA.

The Tax Equity and Fiscal Responsibility Act of 1982 ("TEFRA") created a requirement that all industrial development bonds issued after December 31, 1982, for the purpose of financing multi-family housing developments require approval by the Orange County Housing Finance Authority (OCHFA), and each governmental unit having jurisdiction over the area in which the bond financed facility will be located.

BACKGROUND

In accordance with Section 147(f)(2) of the Internal Revenue Code, on September 24, 2024, the Seminole County Board of County Commissioners as the "host" county, approved Resolution #2024-99, for Multi-Family Housing Revenue Bonds to finance the acquisition, rehabilitation and equipping of Huntington Reserve Apartments an existing residential rental project for persons of low, middle and moderate income, consisting of 168 units, located at the 2000 Rosecliff Circle, Sanford, Seminole County, Florida, 32773.

CURRENT

In addition to securing "host" county approval, Bond Counsel has requested that Orange County as the "issuer" approve the attached Resolution pursuant to Section 147(f)(2) of the Internal Revenue Code and the regulations promulgated thereunder.

In compliance with the requirements, a TEFRA Public Hearing was conducted on Monday, August 26, 2024, at 10:00 A.M, at the Seminole County Community Development Building, Reflections County Annex, 520 W Lake Mary Boulevard, Sanford, FL 32773.

The following documents are attached:

ACTION REQUESTED

Approval and execution of a Resolution for the proposed issuance of Multi-Family Housing Revenue Tax Exempt Bonds, to finance the acquisition, and rehabilitation of Huntington Reserve Apartments, a rental residential project for persons of low, middle and moderate income located in the city of Sanford, Seminole County, Florida, in an amount not-to-exceed \$34,373,650.36

Attachments

2024-_-RESOLUTION

WHEREAS, the ORANGE COUNTY HOUSING FINANCE AUTHORITY (the "Authority") was created pursuant to Ordinance 78-18, codified in the Code of Orange County at Section 2-151 *et seq*; and

WHEREAS, the Tax Equity and Fiscal Responsibility Act of 1982 ("TEFRA") has created a requirement that all industrial development bonds issued after December 31, 1982, for the purpose of financing multifamily housing developments require approval by the Authority, and each governmental unit having jurisdiction over the area in which the bond financed facility is located; and

WHEREAS, such approval is to be given after a public hearing for which reasonable notice has been given; and

WHEREAS, the Authority is contemplating the issuance of up to \$34,373,650.36 in one or more series of Orange County Housing Finance Authority Multifamily Housing Revenue Bonds, Series [to be designated] (Huntington Reserve Apartments) (the "Bonds"), the proceeds of which would finance the acquisition, construction and equipping of a residential rental project to be owned by Huntington Reserve Preservation, Ltd., for persons of low, middle and moderate income (the "Project").

PROJECT/LOCATION

NUMBER OF UNITS

Huntington Reserve Apartments 2000 Rosecliff Circle Sanford, Florida, 32773

168

WHEREAS, a public hearing was held at 10:00 A.M. on Monday, August 26, 2024, with regard to financing this qualified housing development, at the place and time described in the Notice of Public Hearing attached hereto as Exhibit A, which Notice was published at least 7 days in advance of the hearing date in a newspaper of general circulation in Seminole County; and

WHEREAS, the Authority has presented the issue in the aggregate principal amount set forth above for approval to the Board of County Commissioners of Orange County;

THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ORANGE COUNTY:

SECTION 1. <u>Authority</u>. This Resolution is adopted pursuant to the Constitution of the State of Florida, Chapters 125 and 166, <u>Florida Statutes</u>, and other applicable provisions of law.

SECTION 2. Findings. The Board hereby finds, determines and declares as follows:

The Board is the elected legislative body of Orange County, Florida and the issuer of the Bonds will be the Orange County Housing Finance Authority.

SECTION 3. <u>Approval</u>. For the purpose of Section 147(f) of the Internal Revenue Code of 1986, as amended (the "Code"), the Board hereby approves the issuance of the Bonds to finance the Project, acknowledging, however, that the Bonds will not be issued until the Authority gives its final approval to the issuance of the Bonds.

SECTION 4. <u>Limited Approval</u>. The approval given herein shall be solely for the purpose of satisfying the requirements of Section 147(f) of the Code and shall not be construed as (i) an endorsement of the creditworthiness of the Borrower or the financial viability of the Project, (ii) a recommendation to any prospective purchaser to purchase the Bonds, (iii) an evaluation of the likelihood of the repayment of the debt service on the Bonds, or (iv) approval of any rezoning application or approval or acquiescence to the alteration of existing zoning or land use or approval for any regulatory permit relating to the Project, or creating any vested right with respect to any land use regulations, and the Board shall not be construed by virtue of its adoption of this Resolution to have made any such endorsement, finding or recommendation or to have waived, or be estopped from asserting, any rights or responsibilities it may have in that regard. Further, the approval by the Board of the issuance of the Bonds by the Authority shall not be construed to obligate the County to incur any liability, pecuniary or otherwise, in connection with either the issuance of the Bonds or the acquisition and construction of the Project, and the Authority shall so provide in the financing documents setting forth the details of the Bonds.

[remainder of page intentionally left blank]

SECTION 5. <u>Effective Date</u>. This Resolution shall become effective immediately upon its passage.

PASSED AND ADOPTED this 19th day of November, 2024.

ORANGE COUNTY, FLORIDA By: Board of County Commissioners By: Jerry L. Demings Orange County Mayor

Attest: Phil Diamond, CPA, Orange County Comptroller as Clerk of the Board of County Commissioners

By:		
	Deputy Clerk	

EXHIBIT A

NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECTS

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing concerning the proposed issuance by the Authority of its not to exceed \$34,373,650.36 Multifamily Housing Revenue Bonds, 2024 Series [to be designated] (Huntington Reserve Apartments) (the "Bonds"). The proceeds of the Bonds would be used to finance the acquisition and rehabilitation the residential rental project listed below for persons of low, middle and moderate income:

PROJECT/LOCATION

NO. OF UNITS

OWNER

Huntington Reserve Apartments 2000 Rosecliff Circle Sanford, Florida, 32773

168

Huntington Reserve Preservation, Ltd.

The public hearing will be held at the following time and location:

TIME

10:00 AM. Monday, August 26, 2024

LOCATION

Reflections County Annex 520 W Lake Mary Boulevard, Sanford, FL 32773

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before Wednesday, August 21, 2024. Oral comments will be limited to no more than 3 minutes per person. Written comments or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority 2211 E. Hillcrest Street Orlando, Florida 32803 Attention: Executive Director

SECTION 286.0105, FLORIDA STATUTES STATES THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY A BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT A MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

ATTACHMENT 'A'

Project Description and Location Map

Huntington Reserve

2000 Rosecliff Circle, Sanford, FL 32773

3. Detailed and accurate description of the proposed housing development, including property address, acreage, present zoning status, type of construction, number of units, unit bedroom mix, current rental rates (if appropriate), expected stabilized rental rates (specify any charges for premiums), and any amenities to be provided (include any charges for amenities). Include a location map of the proposed site (paying special attention to the accuracy of its boundaries) and, if available, preliminary site plan drawings, elevation renderings, unit layout drawings, etc.

Huntington Reserve (the "Project") is an existing multifamily development located 2000 Rosecliff Circle, Sanford, Florida, 32773 on an approximately 10.90-acre site. The property was built with concrete masonry unit load bearing walls, with wooden decking supported by wooden trusses. The current zoning status is MR-2, Multiple Family Residential.

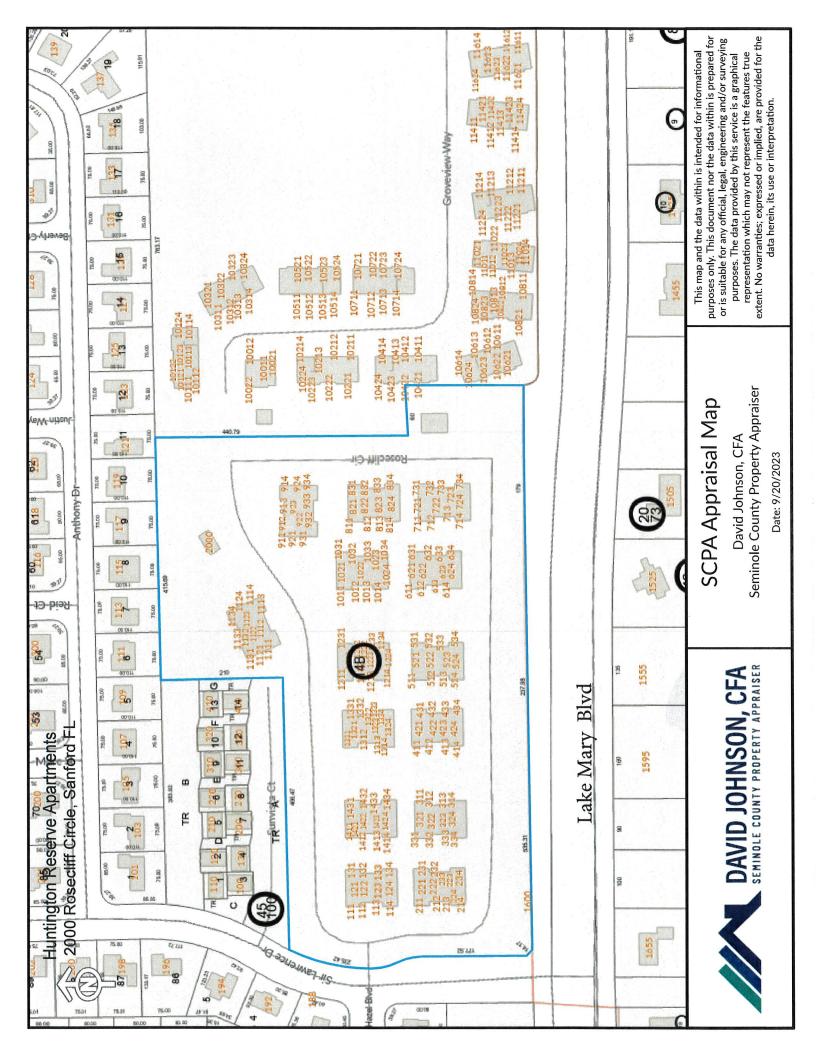
The Project is comprised of 14 three-story, garden-style residential buildings and has a total of 168 units 3-bedroom, 2-bathroom units. 100 percent of units will be affordable to individuals and families making no more than 60% of area median income ("AMI"). Please refer to the table below for current, stabilized rental rates.

Unit Mix								
					Square			
Unit Type	Beds	Baths	AMI % / Type	Units	Feet 2	022 Gross Max Rent Utility	/ Allowance	Proforma Rent
3X2	3	2	60.0 %	168	1,167	\$ 1,293	\$ 70	\$ 1,123
Total/Weigh	ted Averaç	je		168	1167	\$ 1,293	A contract between	\$ 1,123

The Project provides ample in-unit and onsite amenities. Unit amenities include air condition, window treatments for each window, peephole on all exterior doors, cable or satellite TV hook-ups, range, oven, and refrigerator, microwave, dishwasher at least two full bathrooms, bathtub with shower in at least one bathroom and laundry hook-ups. Community amenities include a clubhouse, pool, playground, sports courts, and a minimum of 346 parking spaces at no additional charge to residents. Additionally, the Project has a car care area for car cleaning and washing.

"Exhibit A – Location Map and Floor Plans" for additional information.





ATTACHMENT 'B'

Related Financials

Development Budget

Development Budget		
		Total Costs
Acquisition		
Acqusition Cost	↔	35,500,000
Hard Costs		
Hard Costs	↔	11,688,800
Building Permits		88,421
Builders Risk Insurance		75,600
Monitoring & Construction Fees		261,979
14		325,000
Soft Costs		
Architect Fees	↔	171,500
Third Parties		143,000
Tenant Relocation		150,000
Borrower Counsel Fees		265,000
Soft Cost Contingency		75,000
Tax Credit Costs		
Tax Credit Allocation Fees	↔	342,468
Orange County Financing Issuance Costs		
OCHFA Issuance Fees	€	691,408
Equity Bridge Loan Costs & Reserve		
EBL Fees	69	1,197,546
Permanent Financing Costs		
241(a) Financing Fees	S	370,761
Closing Costs		
Closing & Recording Fees	s	344,075
Escrow & Reserves		
Estimated Escrow & Reserves	↔	931,868
Developer Fee		
Developer Fee	↔	8,933,050
Total Development Costs	S	61,555,476

Sources & Uses - Summary

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Sources				
	Construction Per Unit	Per Unit	Permanent Per	Per Unit
241(a)	\$ 7,230,000	\$ 43,036	\$ 7,230,000 \$ 4	43,036
(223(f)	16,509,207	98,269	16,509,207	98,269
GP Capital Contribution	100	7	8	~
LIHTC Equity	3,241,039	19,292	21,606,928 12	128,613
Equity Bridge Loan	17,035,737	101,403	1	ı
Seller Note	8,000,000	47,619	8,000,000	47,619
Deferred Developer Fee	-	•	8,209,241 4	48,865
Total Sources	\$ 52,016,084 \$ 309,620	\$ 309,620	\$ 61,555,476 \$ 366,402	66,402

sasn	Construction	Per Unit	Permanent	Per Unit
Acquisition	\$ 35,500,000	\$ 211,310	\$ 35,500,000	\$ 211,310
Construction Hard Costs	12,439,800	74,046	12,439,800	74,046
Project Soft Costs	804,500	4,789	804,500	4,789
Tax Credit Fees	326,468	1,943	342,468	2,038
Bond Costs	691,408	4,116	691,408	4,116
Equity Bridge Loan Costs & Reserve	1,197,546	7,128	1,197,546	7,128
Permenant Loan Costs	370,761	2,207	370,761	2,207
Closing Costs	344,075	2,048	344,075	2,048
Escrows and Reserves	196,764	1,171	931,868	5,547
Developer Fee	144,762	862	8,933,050	53,173
Total Uses	\$ 52,016,084	\$ 309,620	\$ 61,555,476 \$	\$ 366,402

May 14, 2023

Huntington Reserve Preservation Ltd. 401 Wilshire Blvd., Suite 1070 Santa Monica, CA 90401

RE:

Huntington Reserve Apartments Section 241(a) Supplemental Loan

168 units Sanford, FL

Huntington Reserve Preservation Ltd. has made application to Harper Capital Partners, LLC, for a loan for the substantial rehabilitation to the above-captioned multifamily rental apartment property, that would be inclusive of the construction stage for such project and the permanent financing aspect on a long-term amortizing basis based upon the following terms and conditions:

Lender:

Harper Capital Partners, LLC (the "Lender")

Proposed Borrower:

Huntington Reserve

Preservation

Ltd.

(the "Borrower")

Guarantor of Loan:

Secretary of Housing and Urban Development

Property:

Huntington Reserve 2000 Rosecliff Cir. Sanford, FL 32773

Term/Amortization of Loan:

353 months (29 years and 5 months) plus the

construction period

Total Loan Amount:

Up to \$7,230,000

(includes construction and permanent loan)

Anticipated Interest Rate:

Note rate

5.75%

MIP rate

0.25%

Total

6.00%

Final Note Rate to be determined after issuance of HUD's Firm Commitment based on market conditions for GNMA securities at

the time of rate lock.

Anticipated Loan Constant:

7.312866% (including non-amortizing MIP)

Debt-service Coverage Ratio:

Minimum of 1.11

Huntington Reserve Preservation Ltd.

May 14, 2023

Page 2

Loan-to-Cost Ratio:

Maximum of 90%

Effective Gross Annual Income:

\$2,418,016

Total Annual Expenses:

\$814,774

Net Operating Income:

\$1,603,241

Proposed 241(a) Debt Service:

\$528,337.99 first year (including MIP, which

will decline annually)

Existing 223(f) Debt Service:

\$858,241.78 (including MIP, which will

decline annually)

Reserves Required

Initial Operating Deficit ("IOD")*

\$216,900 (3% of the loan)

Working Capital ("WC")*

\$144,600 (2% of the loan)

Replacement Reserves

\$250/unit minimum annual deposit

Taxes and Insurance

Required as needed

*IOD and WC can be posted through letter of credit. To the extent they are not used, they are returned to the borrower and, as such, are not mortgageable. IOD is released one year after final closing, so long as the project has achieved six consecutive months of 1.0 DSCR. Half of WC will be released at final closing and the other half will be released one year after final closing, so long as the project has achieved six consecutive months of 1.0 DSCR

Initial 1-15 Year Debt Coverage Ratio:

Project maintains at least a minimum 1.11x ratio through years 1-15 shown on the attached

pro forma estimates.

Creditworthiness:

Lender has performed a review of the creditworthiness of the Borrower entity. At

this time, Lender has no reservations regarding

the Principals of the Borrower.

The final loan amount and borrower approval are to be determined by HUD and the foregoing indications of loan amount and borrower approval are subject to change. The Borrower must meet

Huntington Reserve Preservation Ltd. May 14, 2023 Page 3

the requirement of HUD relating to the Tax Credit Equity Pay-In Schedule and Equity Bridge Loans, as applicable. The Lender cannot provide an Equity Bridge Loan.

Harper has reviewed the financial feasibility of the project. Subject to Lender's obtaining a Firm Commitment from HUD for mortgage insurance in an amount and reflecting such terms and conditions as are acceptable to Lender and Borrower and further subject to all terms, conditions, and provisions stated herein, as executed below by Lender, this document evidences the intent of the Lender to make a loan (the "Loan") to the Borrower, to be secured by a credit instrument and security instrument (the "Mortgage") covering real property with existing improvement thereon.

Although this document is subject to final underwriting of Lender and HUD, third-party report verification of underwriting, as well as receipt of a tax credit award, it does represent the understanding of the parties as to the contemplated Loan and it is on the basis of this Term Letter that Lender will proceed toward applying for a HUD commitment.

Unless otherwise agreed, there will be no personal liability for defaults in payment of interest and/or principal on the Loan.

Documents are to be executed on such forms and are to contain such terms and provisions as Lender deems necessary or appropriate and as required by HUD.

This Term Letter and any related application or commitment issued by HUD are subject to current law, regulations, policies, and procedures of HUD and any changes thereto.

The Lender does not serve in a fiduciary capacity with regards to the Borrower.

This Term Letter shall expire on December 31, 2023, unless otherwise extended in writing by Lender.

Please do not hesitate to contact me by telephone, at (347) 916-9750, or by email, at nathans@harpercap.com, if you have any questions or comments.

Sincerely,

HARPER CAPITAL PARTNERS, LLC

By:

Nathan Schuss

Chief Executive Officer



Lesli Carroll, Senior Vice President TRUIST COMMUNITY CAPITAL, LLC

333 S. Garland Ave, 17th Floor

Orlando, FL 32801 Cell 352-874-4375

Email: lesli.carroll@truist.com

May 5, 2023

Huntington Reserve Attn.: Jeremy Bronfman 401 Wilshire Blvd, Suite 1070 Santa Monica, CA 90401

Re: Huntington Reserve Preservation, Ltd. – Huntington Reserve Preservation, Sanford, Florida – 168 LIHTC **Units 4% Family**

Dear Mr. Bronfman:

This indication of interest is for discussion purposes only and sets forth general terms and conditions of a proposed equity investment in a limited partnership that will construct, develop, own, and operate the above referenced Project. This does not represent or imply an offer to invest, nor does it limit the terms and provisions that would be set forth in an amended and restated partnership agreement (the "Partnership Agreement") and related documents prepared by TCC counsel (together with the Partnership Agreement, the "Equity Documents"). No commitment exists until TCC completes all due diligence, underwriting, credit, management and regulatory approvals, and final Equity Documents are signed by all respective parties.

This letter provides the terms and conditions pursuant to which an affiliate of Truist Community Capital, LLC ("Investor Limited Partner") would purchase a Limited Partner interest in Huntington Reserve Preservation. The General Partner agrees and acknowledges that all information provided herein shall be true, correct, and complete in all material respects.

1. Summary:

Beneficiary of Equity Proceeds: Huntington Reserve Preservation, Ltd.

Equity Paid Prior to

Construction Completion:

\$3,241,039

Eligible Housing Credit

Request Amount:

\$2,274,641 of annual tax credits

Dollar Amount of Housing Credit Allocation to be

Purchased:

\$\$22,746,409 of total tax credits (10 years of tax credits times the Investor

Limited Partner's 99.99% ownership)

Total Equity to Be Provided

\$21,606,928

Federal Tax Credit Price:

\$0.95

2. Project Information:

Partnership Name:

Huntington Reserve Preservation, Ltd., a Florida limited liability company

("Partnership").

Project Name/Description:

Huntington Reserve Preservation a 168-unit new construction complex with related site

amenities.

General Partner:

Huntington Reserve Preservation GP LLC (the "General Partner") will be the General

Partner of the Partnership.

Developer:

Lincoln Avenue Capital or affiliate (the "Developer") will act as the Developer of the property, pursuant to a Development Agreement acceptable to Investor Limited Partner.

Guarantor:

LAC and LACM

<u>Iuvestor Member Pay</u> <u>Iu Schedule:</u>

Project Milestone	Equity %	Capital Contributed
At Closing	15%	\$ 3,241,039
Completion	75%	16,205,196
Loan Conversion/Stabilization	7.4%	1,603,234
Tax Return/8609	2.6%	557,459
Total Capital Contribution	100%	\$ 21,606,928

Representations and Warranties: Customary representations and warranties with respect to the Project, the Partnership, and the low-income tax benefits to Limited Partner will be made jointly and severally by the General Partner and the Guarantor, as set forth in the Project Documents.

Reserve Requirements:

1) Operating Deficit Reserve: \$735,104

2) <u>Capital Replacement Reserve</u>: The Partnership will establish and maintain a reserve for capital replacements at the higher of \$250.00 per unit per year (increased annually by 3%) or an amount required by the permanent lender.

In addition, this equity investment is subject to verification of project information, completion of our underwriting, due diligence, documentation, a fully negotiated Partnership Agreement, and final credit approval.

This entire proposal is made based on representations by the General Partner, the Developer and/or their agents, as to all facts regarding the Project, including but not limited to, the credit worthiness and financial viability of the General Partner, project Partnership, and the Guarantors. TCC's investment is contingent upon final TCC credit approval of the Project Documents.

We are pleased to have this opportunity to partner with you on this property. Should you have any questions or comments please give me a call at 352-874-4375. Unless acknowledged, this proposal will expire on June 30,2023.

Sincerely,

Senior Vice President

Agreed to and acknowledged this _____ day of ______, 2023, by:

Huntington Reserve Preservation, Ltd.

By:

By: Huntington Reserve Preservation GP LLC By: Russell Condas, Vice President

ATTACHMENT 'C'

Proforma

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Revenue Gross Potential Rent Total Gross Income Vacancy % Vacancy % Total Chier Income Vacancy % Vacancy % Vacancy % Vacancy % Vacancy % Vacancy %		2004		-						*****	-		11111
sme		4707	2025	2026	2027	2028	2029	2030	2031	7007	2033	2034	2035
те	2.0%	2,522,420 \$	2,572,869 \$	2,624,326 \$	2,676,813 \$	2,730,349 \$	2,784,956 \$	2,840,655 \$	2,897,468 \$	2,955,417 \$	3,014,526 \$	3,074,816 \$	3,136,312
те	\$	2,522,420 \$	2,572,869 \$	2,624,326 \$	2,676,813 \$	2,730,349 \$	2,784,956 \$	2,840,655 \$	2,897,468 \$	2,955,417 \$	3,014,526 \$	3,074,816 \$	3,136,312
те	Long Term %	(126.121) \$	(128.643) \$	(131,216)	(133.841) \$	(136,517) \$	(139,248) \$	(142,033) \$	(144,873) \$	(147,771) \$	(150,726) \$	(153,741) \$	(156,816)
те	5.0%	2.0%	2.0%	2.0%	2.0%	5.0%	5.0%	5.0%	5.0%	5.0%	2.0%	5.0%	5.0%
Total Other Income Vacancy %	\$	2,39	2,444,225 \$	2,493,110 \$	2,542,972 \$	2,593,831 \$	2,645,708 \$	2,698,622 \$	2,752,595 \$	2,807,646 \$	2,863,799 \$	2,921,075 \$	2,979,497
Vacancy %	φ.		73,733 \$	75,207 \$	76,711 \$	78,246 \$	79,810 \$	81,407 \$	83,035 \$	84,696 \$	\$ 686,389 \$	88,117 \$	89,880
4	%0.0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	%00.0	%00.0	0.00%	%00'0
Total Revenue		2,468,586 \$	2,517,958 \$	2,568,317 \$	2,619,683 \$	2,672,077 \$	2,725,518 \$	2,780,029 \$	2,835,629 \$	2,892,342 \$	2,950,189 \$	3,009,193 \$	3,069,376
Expenses	6	26 044	9 019	27 448	ONC BC	\$ 780.00	\$ 090 00	30 850	31 785 \$	\$ 862 CE	\$ 062.55	\$ 657.45	35 774
	9	20,000	610,02	0000000	240,540	25,000	20,62	מכם כשכ	20,70	370 926	22,700	201,70	304 604
Payroll		1 464	1 508	1,553	1,600	1,142	1,697	1 748	1,0,7	1 855	102,702	1 967	2,026
Gee		101	000	000'1	00'	25.	3	2 .	2	200			,
Water & Sewer		103.255	106.353	109,543	112.829	116,214	119,701	123,292	126,990	130,800	134,724	138,766	142,929
Trash		47,954	49,392	50,874	52,400	53,972	55,591	57,259	58,977	60,746	62,569	64,446	66,379
Contract Services		37,258	38,375	39,527	40,712	41,934	43,192	44,488	45,822	47,197	48,613	50,071	51,573
Repairs & Maintenance		92,332	95,102	97,955	100,894	103,921	107,039	110,250	113,557	116,964	120,473	124,087	127,810
Turnover		33,157	34,152	35,177	36,232	37,319	38,438	39,592	40,779	42,003	43,263	44,561	45,897
Marketing		2,084	2,146	2,211	2,277	2,345	2,416	2,488	2,563	2,640	2,719	2,801	2,885
Total Controllable Expenses			\$ 280,367 \$	\$ 877,778 \$	615,711 \$	634,182 \$	653,208 \$	672,804 \$	\$ 886,269	713,778 \$	735,191 \$	757,247 \$	779,964
Management Fee	4.0%	98,743	100,718	102,733	104,787	106,883	109,021	111,201	113,425	115,694	118,008	120,368	122,775
Insurance		104,328	107,458	110,682	114,002	117,422	120,945	124,573	128,310	132,160	136,124	140,208	144,414
Real Estate Tax				1			-	-	-	-			
Total Expenses (Pre-RR)		766,534 \$	788,543 \$	811,192 \$	834,500 \$	858,488 \$	883,173 \$	\$ 875,806	934,724 \$	961,631 \$	989,323 \$	1,017,823 \$	1,047,154
Replacement Reserves		50,400	50,400	50,400	50,400	51,912	53,469	55,073	56,726	58,427	60,180	61,986	63,845
Total Expenses (Including RR)	•	816,934 \$	838,943 \$	861,592 \$	884,900 \$	910,400 \$	936,643 \$	963,652 \$	991,449 \$	1,020,059 \$	1,049,503 \$	1,079,808 \$	1,110,999
Net Operating Income	\$	1,651,652 \$	1,679,015 \$	1,706,725 \$	1,734,783 \$	1,761,677 \$	1,788,876 \$	1,816,377 \$	1,844,180 \$	1,872,283 \$	1,900,685 \$	1,929,384 \$	1,958,377
<u>Debt Service</u>			0000	200	000	000	200	200	962 559	851 521	850 A54	840.354	100 BAB
223(f) 241(a)		530,595	530,338	530,067	529,779	529,475	529,153	528,811	528,450	528,067	527,661	527,232	526,777
Total Debt Service Payments	S	1,389,608 \$	1,388,509 \$	1,387,370 \$	1,386,189 \$	1,384,964 \$	1,383,693 \$	1,382,375 \$	1,381,007 \$	1,379,588 \$	1,378,115 \$	1,376,586 \$	1,374,998
Cash Flow After Debt Service		262.044 \$	290.506 \$	319,355 \$	348,594 \$	376,713 \$	405,182 \$	434,002 \$	463,173 \$	492,695 \$	522,570 \$	552,798 \$	583,379
DSCR		1.19 x	1.21 x	1.23 x	1.25 x	1.27 x	1.29 x	1.31 x	1.34 x	1.36 x	1.38 x	1.40 x	1.42 x
Draw From Lease-Up Reserve	\$	\$ -	\$.	- 8									
Not Cash Flow	8	262 044 \$	290 506 \$	319.355 \$	348.594 \$	376.713 \$	405.182 \$	434.002 \$	463,173 \$	492.695 \$	522.570 \$	552,798 \$	583,379

X 18.1	1./8 X	1.6×	1./2 X	7./0x	1.67 X	1.64 X	1.62 ×	1.59 x	1.57 x	1.54 x	1.52 x	1.49 x	1.47 x	1.45 x
1,083,964 \$	1,048,206 \$	1,012,778 \$	877,683 \$	942,924 \$	\$ 505,806	874,427 \$	840,693 \$	802,305 \$	774,264 \$	741,572 \$	709,230 \$	677,239 \$	645,600 \$	614,313 \$
1,342,152 \$	1,344,994 \$	1,347,725 \$	1,350,349 \$	1,352,871 \$	1,355,295 \$	1,357,626 \$	1,359,867 \$	1,362,023 \$	1,364,096 \$	1,366,091 \$	1,368,011 \$	1,369,859 \$	1,371,637 \$	1,373,349 \$
826,498 515,654	828,266 516,729	829,982 517,743	831,648 518,701	833,265 519,606	834,835 520,460	836,359 521,266	837,839 522,028	839,275 522,747	840,670 523,427	842,024 524,068	843,338 524,674	844,613 525,245	845,852 525,786	847,054 526,295
2,426,117 \$	2,393,200 \$	2,360,503 \$	2,328,032 \$	2,295,795 \$	2,263,800 \$	2,232,053 \$	2,200,560 \$	2,169,326 \$	2,138,361 \$	2,107,664 \$	2,077,241 \$	2,047,098 \$	2,017,237 \$	1,987,663 \$
1,704,860 \$	1,656,777 \$	1,610,063 \$	1,564,680 \$	1,520,589 \$	1,477,753 \$	1,436,136 \$	1,395,703 \$	1,356,421 \$	1,318,256 \$	1,281,176 \$	1,245,151 \$	1,210,149 \$	1,176,142 \$	1,143,101 \$
99,469	96,572	93,759	91,028	88,377	85,803	83,304	80,877	78,522	76,235	74,014	71,858	69,765	67,733	65,761
1,605,391	1,560,205 \$	1,516,304 \$	1,473,652 \$	1,432,212 \$	1,391,950 \$	1,352,832 \$	1,314,826 \$	1,277,899 \$	1,242,021 \$	1,207,162 \$	1,173,292 \$	1,140,384 \$	1,108,409 \$	1,077,341 \$
	1					,		•		•	,	•	•	
224,993	218,440	212,077	205,900	199,903	194,081	188,428	182,940	177,611	172,438	167,416	152,895	157,805	153,209	125,231
1,215,159 \$	1,179,766 \$	1,145,404 \$	1,112,043 \$	1,079,653 \$	1,048,207 \$	1,017,677 \$	988,036 \$	959,258 \$	931,318 \$	904,193 \$	877,857 \$	852,288 \$	827,464 \$	803,363 \$
4,494	4,363	4,236	4,113	3,993	3,877	3,764	3,654	3,548	3,444	3,344	3,247	3,152	3,060	2,971
71,507	69,424	67,402	65,439	63,533	61,682	59,886	58,142	56,448	54,804	53,208	51,658	50,153	48,693	47,274
199,123	193,323	187,693	182,226	176,918	171,765	166,763	161,905	157,190	152,611	148,166	143,851	139,661	135,593	131,644
80,349	78,009	75.737	13,52	71,389	69,310	67.291	65,331	63.429	61.581	59.788	58 046	56.356	54774	53 120
222,679	216,193	209,896	203,782	197,847	192,084	186,490	181,058	175,785	170,665	165,694	160,868	156,182	151,633	147,217
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3,157	3,065	2,976	2,889	2,805	2,723	2,644	2,567	2,492	2,420	2,349	2,281	2,214	2,150	2,087
474,699	460,873	447,449	434,417	421,764	409,479	397,553	385,974	374,732	363,817					
55,734 \$	54,111 \$	52,535 \$	51,005 \$	49,519 \$	48,077 \$	46,677 \$	45,317 \$	43,997 \$	42,716 \$	41,472 \$	40,264 \$	39,097 \$	37,962 \$	36,847 \$
4,130,977 \$	4,049,977 \$	3,970,566 \$	3,892,711 \$	3,816,384 \$	3,741,553 \$	3,668,189 \$	3,596,264 \$	3,525,749 \$	3,456,616 \$	3,388,840 \$	3,322,392 \$	3,257,247 \$	3,193,379 \$	3,130,764 \$
0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%
4,010,010	3,934,383 \$	3,854,297 \$	3,778,722 \$	3,704,630 \$	3,631,990 \$	3,580,775 \$	3,490,955 \$	3,422,505 \$	3,355,397 \$		3,225,103 \$	3,161,866 \$	3,099,869 \$	3,039,087 \$
(211,053) \$ 5.0%	(206,915) \$ 5,0%	(202,858) \$ 5.0%	(198,880) \$ 5.0%	(194,981) \$ 5.0%	(191,157) \$ 5.0%	(187,409) \$ 5.0%	(183,734) \$ 5.0%	(180,132) \$ 5.0%	(176,600) \$ 5.0%	(173,137) \$ 5.0%	(169,742) \$ 5.0%	(166,414) \$ 5.0%	(163,151) \$ 5.0%	(159,952) \$ 5.0%
4,221,064 \$	4,138,298 \$	4,057,155 \$	3,977,603 \$	3,899,610 \$	3,823,147 \$	3,748,184 \$	3,674,690 \$	3,602,637 \$	3,531,997 \$	3,462,742 \$	3,394,845 \$	3,328,280 \$	3,263,020 \$	3,199,039 \$
4,221,064 \$	4,138,298 \$	4,057,155 \$	3,977,603 \$	3,899,610 \$	3,823,147 \$	3,748,184 \$	3,674,690 \$	3,602,637 \$	3,531,997 \$	3,462,742 \$	3,394,845 \$	3,328,280 \$	3,263,020 \$	3,199,039 \$
	4,221,064 \$ 4,221,064 \$ 6,00% 4,000,010 \$ 120,00% 0,00% 4,130,977 \$ 55,734 \$ 55,734 \$ 71,507 \$ 103,417 \$ 103,417 \$ 103,417 \$ 103,417 \$ 103,417 \$ 103,417 \$ 103,417 \$ 103,417 \$ 103,417 \$ 104,880 \$ 103,480	\$ 4,221,064 \$ 5,005,064 \$ 5,005,067 \$ 1,20,069 \$ 5,005,069 \$ 7,150,077 \$ 1,150	4,139,238 \$ 4,221,064 4,138,288 \$ 4,221,064 (2,06,915) \$ (211,053) 3,091,384 \$ 4,130,977 110,404,377 \$ 4,130,977 100,404,377 \$ 4,130,977 100,404,377 \$ 4,130,977 100,404,377 \$ 1,120,130 1,130,300 \$ 1,130,130 1,130,300 \$ 1	4.057,155 \$ 4,139,238 \$ 4,221,064 4.057,155 \$ 4,139,238 \$ 4,221,064 5.056 \$ 5,059 \$	3,977,603 S	1,000	3,822,147	1,146,164 5, 3,823,147 5, 3,899,610 5, 3,977,603 5, 4,097,155 5, 4,199,298 5, 4,221,004 1,104,104 5, 3,623,147 5, 3,899,610 5, 3,977,603 5, 679, 3,	1,000, 1	7. 3 3. 600,0007 3. 600,0007 3. 600,0007 3. 600,0007 3. 600,0007 3. 600,0007 3. 600,0007 4. 600,0007	5 3.551,887 5 3.670,680 5 3.752,187 5 3.670,680 6 3.752,187 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 4.697,185 6 6.698 6 6.698 6 6.698 6 6.698 6 6.698 6 6.698 6 7 7 1 1 1 1 1	4.477.2 (c) 3.500.617	1,10,10,10,10,10,10,10,10,10,10,10,10,10	6 5

5,248,362	5,248,362	(262,418)	4,985,944	150,406	0.00%	5,136,350	77,150	657,094	4,370		308,239	143,153	111,222	275,633	98,982	6,22	1,682,065	205,454	311,443	7 198 961	137,688	2,336,649	2,799,701	•		١,	2,799,701	¥
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5,145,453	5,145,453	(257,273)	4,888,1	147.4	0.0	5,035,637	74,9	637.9	4,243	•	299,2	138,9	107,983	267,6	96,0	9	1,633,0	201,4	302,3	7 136 8	133,678	2,270,5	2,765,090 \$	'	•		2,765,090	¥
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5,044,562	5,044,562	(252,228)	792,33	144,56	0.00	4,936,899	72,72	619,37	4,119	٠	290,54	134,93	104,83	259,81	93,30	5.86	585,50	197,47	293,565	078.54	129 784	2,206,332	2,730,567 \$	'	•	'	2,730,567	¥
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4,945,649	4,945,849	(247,282)	8,366	1,73	0.00%	4,840,097	0,603	1,334	3,999		2,083	1,005	78	2,243	0,583	5,693	9,327	3,604	285,014	0.017 945	6,004	2,143,949	2,696,148 \$		1	,	6,148	¥
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4,848,675	4,848,675	242	4,606	138	0.00%	4,745,194	88	583	3,883		273	127,	86	<u>4</u>	87	5	1,494,	189	276,	1 964	122,334	2,083,347	2,661,846				2.661	W
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4,753,603	4,753,603	(237,680)	1 515 923	136.22	0.00%	4,652,151	66,55	566.81	3,770		265,89	123,48	95,94	37,762	85,38	5,36	450,98	186,08	268,653	7 200	118,771	2,024,474	2,627,677 \$	'	•	'	2,627,877	₹
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4,660,395	4,660,395	(233,020)	7,376	3,556	0.00%	4,560,932	4,612	0,306	3,660		8,145	9,888	3,147	0,838	2,896	5,210	8,703	2,437	260,828	1 968	115,312	7,280	2,593,652		•	١.	2,593,652	₹
4,66	4,66	8	4.42	ŧ		4.58	9	32			83	£-	0)	R	00		1,40	18	8	4 85	Ε	8	2.59				2.59	
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		(228,451)	2	338	%00	202		8/2	33		272	396	33	13	8	228	872	960	ឆ្ក	78.4	83	717	785	88		88	246	2 ×
4,569,015	4,589,015	8	4340	130	0.00%	4,471,502	8	534	3,553		220	116,	90,434	ğ	ĝ	5	1,367,	178,	253,	1 700	111,953	1,911,	2,559,785	682,539		682,539	1.877.	3.75 x
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4,479,427	4,479,427	5.0%	255.45	128,37	0.00%	4,383,825	06'09	518,71	3,450	•	243,32	113,00	87,800	217,58	78,13	4.91	327,83	175,35	245,85	749 04	108,692	857,73	2,526,087	820.868	. '	820,868	705.21	3.08 x
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4,391,595	4,391,595	(219,580)	172 015	5,853	0.00%	4,297,868	3,129	3,608	3,349		3,240	9,715	85,243	1,250	5,862	4,768	9,162	1,915	3,695	. 222	5,526	1,805,298	2,492,570	2,801	513,312	,336,113	457	1.87 x
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Year# Xoor			7000	7	4500	1.000	1000	2004	1.000	2004	7	2024	2004
Date			1/1/2024	1/1/2024	2/1/2024	3/1/2024	4/1/2024	5/1/2024	6/1/2024	7/1/2024	8/1/2024	9/1/2024	10/1/2024
Conversion (Months)		П	r	T T	1	F	Ţ	.	Ť	•	•		ı
Construction Period (Months)	7	City Talk College - Ac			A Company of the Comp	The state of the s	And the second second second second		A CONTRACTOR OF THE CONTRACTOR		ero estratorio de la composación	The second secon	
Uses													
Acquisition													
Acquisition Cost	35,500,000	*	35,500,000 \$	ι» -	6 Э	69	⇔	€	↔	(s)	⇔	69	,
SubTotal: Acquisition	\$ 35,500,000	\$	35,500,000 \$	\$	\$	\$ -	\$	\$	\$	\$	\$	\$ -	
Hard Costs													
Hard Costs \$	11,688,800	\$	69	974,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067
mits			88,421	. "					•	•		. •	•
Builders Risk Insurance	75,600		75,600					,					
Monitoring & Construction Fees	261,979	o	261,979	,		,	,	•	,		•	,	,
FFE	325,000		325,000		,	•		1	•	•	•		
Sub Total: Construction Hard Costs	\$ 12,439,800		751,000 \$	974,067 \$	974,067 \$	974,067.\$	\$ 74,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067 \$	974,067
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Architect rees		<i>*</i>	\$ 000°171.	A)	. i	n	•	e ' '	e 	n> □ □	n		, ,
Tenant Relocation	150.001		150,000					•	,		,	,	,
Borrower Counsel Fees	265,000		265,000					,	•	,	,	1	,
Soft Cost Contingency	75,000	-	75,000	,							,	,	r
Sub Total: Soft Costs		\$ 0	804.500 \$	\$ -	\$ -	•	\$ -	\$	\$ -	\$	\$ -		
Tax Gredit Gosts													
Tax Credit Allocation Fees \$	342,468	es es	342,468 \$	s	s,	69	69	s.	\$	9	9	s ·	
Sub Total: Tax Credit Costs		\$ 8	342,468 \$	\$		\$ -		. s		\$ -	\$ -	S	
Bond Issuance Costs							-						
OCHEA (seriance Feec	A91 408	4	891 408 \$		•						6		
	XXX.00		\$ 001,100	534000	5	2000	12		0.00	200			David Charles
Sub-Lotal: Bond Costs	691,408	•	691,408 \$		P	2	•	-		,	•		7 Control (1)
Equity Bridge Loan Costs & Reserve										1			
\$ EBL Fees	1,197,546	\$	•	31,378 \$	36,854 \$	42,360 \$	47,896 \$	53,461 \$	59,057 \$	64,684 \$	70,341 \$	76,029 \$	81,748
Subtotal: Construction Bridge Loan	1,197,546	\$	•	31,378 \$	36,854 \$	42,360 \$	47,896 \$	53,461 \$	\$ 250,65	64,684 \$	70,341 \$	76,029 \$	81,748
Permanent Financing Costs													
241(a) Financing Fees \$	370,761	69	370,761 \$	сэ ,	φ -	φ '	υ» '	& -	φ ,	\$ '	69	φ -	1
Subtotal: Perm Loan Costs \$	370,761	\$ 1	370,761	\$ -	\$	\$	***	\$		***	\$	•	į,
Closing Costs													
Closing & Recording Fees \$	344,075	8	344,075 \$	8	\$	69	s ·	8 -	\$	8	s	49	
SubTotal: Closing Costs.	344,075	\$	344,075 \$		*	\$	\$	· .	· .	\$	3		
Escrow & Reserves													
Estimated Escrow & Reserves \$	931,868	s	931,868 \$	69	69	φ.	()	4	8	9	φ .	69	•
SubTotal: Escrows and Reserves	931,868	3	931,868 \$	\$ -	\$ -	* * *	\$ -	\$ -	\$ -		\$	\$ 10 m	
Developer Fee													
Developer Fee \$	723,809	\$	144,762 \$	6	8	8	s -	8 -	¢9	₽	<i>↔</i>		1
SubTotal: Developer Fee	723,809	\$ 8	144,762 \$	•		36.5	•	\$	\$	•	*	\$	

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14 22 2025 241/2025			1 4	39,357 \$ 39,357 \$		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
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ATTACHMENT 'D'

Financial Advisor's Summary of Sales Method



Atlanta • Los Angeles • New York • San Francisco

41 Perimeter Center East, Suite 615

Atlanta, Georgia 30346 Telephone: (678) 319-1911 Facsimile: (678) 319-1901 E-mail: djones@csgadvisors.com

MEMORANDUM

TO:

W.D. Morris, Executive Director

FROM:

David Jones, CSG Advisors

SUBJECT:

Orange County Housing Finance Authority

Multifamily Housing Revenue Tax-Exempt Bonds

(Huntington Reserve)

DATE:

August 8, 2023

CSG Advisors serves as Financial Advisor to the Orange County Housing Finance Authority (the "Authority") in connection with multifamily debt issues. In that capacity we are asked to comment on proposed multifamily debt issues under certain circumstances prior to submitting the TEFRA approval request to Orange County.

Summary Description

The applicant for Huntington Reserve is Huntington Reserve Preservation, Ltd., an affiliate of Lincoln Avenue Capital Management. The primary contact person for Parkwood Plaza Apartments, Ltd. is Jeremy Bronfman, CEO and founder of Lincoln Avenue Capital Management headquartered in Santa Monica, California. Lincoln Avenue Capital Management is an affordable housing developer having developed over 105 properties across 18 states totaling over 19,000 units. Lincoln Avenue Capital has a regional office in Naples, Florida and has developed several affordable housing communities across the state of Florida including those financed by with bonds issued by the Authority. The general partner of Huntington Reserve Preservation, Ltd., is Huntington Reserve GP, LLC an affiliate of Lincoln Avenue Capital Management. The developer entity for the applicant will be Lincoln Avenue Capital Management or a similarly named affiliate.

The development is an existing apartment community located at 2000 Rosecliff Circle, Sanford, Florida consisting of 14 three-story, garden style residential buildings with a total of 168 three-bedroom two-bathroom apartment units. The development totals 10.90 acres in size with such rehab expenditures estimated at \$11,688,800, or approximately \$69,576 per unit. The sponsors have proposed that the Authority issue up to \$33,357,000 of multifamily housing revenue bonds.

In accordance with the tax-exempt bond requirements, a minimum of 40% of the rental units will be set aside for rental to persons or families with household incomes of 60% or less of the Area Median Income (AMI). For purposes of the Orange County application and eligibility for federal tax credits, 100% of the rental units will be set aside at 60% AMI.

Orange County Housing Finance Authority Multifamily Housing Tax-Exempt Financing (Huntington Reserve)

The tax-exempt mortgage revenue bonds are expected to be issued in the not-to-exceed amount of \$33,357,000, with a Series A short-term tax-exempt bond estimated at \$24,857,000 cash collateralized during construction*, and a Series B long-term tax-exempt bond estimated at \$8,500,000 as a privately placed seller note. The Series A bonds are expected to be publicly sold and rated 'Aaa' by Moody's. The applicant has designated RBC Capital Markets as its bond underwriter/placement agent subject to the approval of the Authority.

The sources of funds for this development including permanent sources of funds anticipate the following financing sources:

- (a) HUD 241(a) and 223(f) loans totaling \$23,739,207,
- (b) Federal tax credit equity in the amount of \$21,856,379,
- (c) Seller note in the amount of \$8,500,000,
- (d) Deferred developer fees in the amount of \$8,142,211, and
- (e) General Partner capital contributions of \$100.

The proposed financing plan after converting to permanent financing anticipates construction costs, financing, construction interest and other development costs currently expected to total approximately \$62,237,897.

Proposed Debt Structure

The cash collateralized Series A bonds will be interest only during the one (1) year construction period, with a long-dated maturity date but with a short term (18-24 month) mandatory tender date at which time the bonds would be tendered by investors and anticipated to be redeemed with tax credit equity upon conversion. The bonds are expected to be rated 'Aaa' by Moody's or a comparable rating agency.

Equity

The Applicant has a letter of interest from Truist Bank as the anticipated purchaser of the federal tax credits in return for a 99.99% limited partnership interest in the property.

Credit Underwriting

Pursuant to the Authority's policy, the proposed financing will be subject to credit underwriting by a third party firm qualified in affordable housing real estate underwriting and loan servicing. A credit underwriting report acceptable to the Authority will be required prior to authorizing the financing.

Investment of Proceeds

To the extent loan proceeds will be available to be drawn down during construction, the Authority will require such proceeds be invested pursuant to its investment policy. If applicable (though not expected), CSG Advisors will oversee competitive bidding of any investment agreements.

ATTACHMENT 'E'

OCHFA Board Meeting Staff Report of 9/06/2023

Orange County Housing Finance Authority
BOARD OF DIRECTORS

W.D. MORRIS
EXECUTIVE DIRECTOR

DISCUSSION ITEM

BOARD OF DIRECTORS

VERNICE ATKINS-BRADLEY CHAIR

KENNETH HUGHES

CURTIS HUNTER
BOARD MEMBER

MERCEDES MCCALL
BOARD MEMBER

RAY COLADO BOARD MEMBER

MEMORANDUM

TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
DATE:	August 18, 2023
RE:	CONSIDER APPROVAL OF THE REIMBURSEMENT RESOLUTION FOR MULTI-FAMILY TAX-EXEMPT BONDS APPLICATION, SUBMITTED BY LINCOLN AVENUE CAPITAL, LLC FOR THE PROPOSED HUNTINGTON RESERVE APARTMENTS, IN AN AMOUNT, NOT-TO-EXCEED \$35.357MM – REGION 6. SEPTEMBER 6, 2023 REGULAR BOARD OF DIRECTORS' MEETING

BACKGROUND

On July 24, 2023, the Authority received a proposal for the Huntington Reserve Apartments under the 2024 Open Cycle Allocation Process, submitted by Lincoln Avenue Capital, LLC. The Open Cycle process allows developers to submit Multi-Family proposals for the Authority's consideration throughout the year, or as long as Volume Cap Allocation remains available. Subsequent to Board approval, staff will engage Professionals and proceed with the underwriting process.

The applicant for Huntington Reserve Apartments is Huntington Reserve Preservation, Ltd (a Florida Limited Partnership); and the General Partner is Huntington Reserve Preservation GP LLC (a Delaware Limited Liability Company). The Investment Banker/Placement Agent is RBC Capital Markets and Trustee is BNY Mellon.

CURRENT

The proposal involves the acquisition, and rehabilitation of a 168-unit community, located at 2000 Rosecliff Circle, Sanford (Seminole County) and will consist of three bedroom units. All of the units (168) will be set-aside at 60% of the Area Median Income (AMI), with rents projected to be \$1,123. The estimated rehabilitation cost is \$11,688,800, or approximately \$69,526 per unit.

The Multi-Family Mortgage Revenue Bond (MMRB) tax-exempt loans proposed to be issued in the not-to-exceed amount of \$35,357,000, with a SERIES-A, Short-term bond estimated at \$24,857,000, cash collateralized by a HUD 241(a) loan during construction and a SERIES-B Long-term tax-exempt loan estimated at \$8,500,000, as a privately placed Seller Note. The SERIES-A bonds are expected to be publicly sold and rate "Aaa" by Moody's, and will be secured by a Seller Note. The Debt Service Coverage Ratio (DSCR) is 1.25, exceeding the Authority's minimum DSCR of 1.10.

The sources for this development, including permanent sources of funds, anticipates the following financing sources:

CONSTRUCTION SOURCES:

	\$ 7,230,000.00	Harper Capital 241(a) /T/E Bonds
	\$ 16,509,207.00	223(f) Loan Assumption
	\$ 17,627,000.00	Equity Bridge Financing/ T/E Bonds
Hermannen alla maria	\$ 2,762,325.00	LIHTC Equity
	\$ 100.00	GP Capital Contribution
	\$ 8,500,000.00	Seller Note/T/E Bonds
	-	Deferred Developer Fee

\$52,628,632.00 TOTAL SOURCES

Enclosed for your review are copies of the Proforma Analysis, Reimbursement (Inducement) Resolution (#2023-04).

ACTION REQUESTED

Board approval of the Reimbursement (Inducement) Resolution (#2023-04) for Multi-Family Tax-Exempt Bond for the proposed Huntington Reserve Apartments, not-to-exceed \$35.357MM; authorization for staff and Bond Counsel to take the required steps to proceed with the process, and with subsequent submission to the Division of Bond Financing.

ATTACHMENT 'F'

Proof of Publication of TEFRA Public Hearing

NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY RESIDENTIAL RENTAL PROJECTS

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing concerning the proposed issuance by the Authority of its not to exceed \$34,373,650.36 Multifamily Housing Revenue Bonds, 2024 Series [to be designated] (Huntington Reserve Apartments) (the "Bonds"). The proceeds of the Bonds would be used to finance the acquisition and rehabilitation the residential rental project listed below for persons of low, middle and moderate income:

PROJECT/LOCATION

NO. OF UNITS

OWNER

Huntington Reserve Apartments 2000 Rosecliff Circle Sanford, Florida, 32773 168

Huntington Reserve Preservation, Ltd.

The public hearing will be held at the following time and location:

TIME

10:00 AM. Monday, August 26, 2024

LOCATION

Reflections County Annex 520 W Lake Mary Boulevard, Sanford, FL 32773

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before Wednesday, August 21, 2024. Oral comments will be limited to no more than 3 minutes per person. Written comments or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority 2211 E. Hillcrest Street Orlando, Florida 32803 Attention: Executive Director

SECTION 286.0105, FLORIDA STATUTES STATES THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY A BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT A MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

Orlando Sen

Published Daily ORANGE County, Florida

Sold To:

Orange County Financing Authority - CU00111656 2211 Hillcrest St Orlando, FL 32803-4905

Bill To:

Orange County Financing Authority - CU00111656 2211 Hillcrest St Orlando, FL 32803-4905

State Of Florida County Of Orange

Before the undersigned authority personally appeared Rose Williams, who on oath says that he or she is a duly authorized representative of the ORLANDO SENTINEL, a DAILY newspaper published in ORANGE County, Florida; that the attached copy of advertisement, being a Legal Notice in:

The matter of 11150-Public Hearing Notice Was published in said newspaper by print in the issues of, or by publication on the newspaper's website, if authorized on Aug 16, 2024.

Affiant further says that the newspaper complies with all legal requirements for publication in Chapter 50, Florida Statutes.

Rose Williams

Signature of Affiant

Name of Affiant

Sworn to and subscribed before me on this 17 day of August, 2024, by above Affiant, who is personally known to me (X) or who has produced identification ().

Signature of Notary Public

Notary Public State of Florida Leanne Rollins My Commission HH 500022 Expires 4/27/2028

Rue Rollins

Name of Notary, Typed, Printed, or Stamped

NOTICE OF PUBLIC HEARING ORANGE
COUNTY HOUSING FINANCE AUTHORITY
RESIDENTIAL RENTAL PROJECTS
Notice is hereby given that the Orange
County Housing Finance Authority
(the "Authority") will conduct a public
hearing concerning the proposed
issuance by the Authority of its not
to exceed \$34,373,650.36 Multifamily
Housing Revenue Bonds, 2024 Series
(to be designated) (Huntington
Reserve Apartments) (the "Bonds").
The proceeds of the Bonds would be
used to finance the acquisition and
rehabilitation the residential rental
project listed below for persons of law,
middle and moderate income:

PROJECT/LOCATION Huntington Reserve Apartments 2000 Rosecliff Circle Sanford, Florida, 32773

NO. OF UNITS

OWNER Huntington Reserve Preservation, Ltd.

The public hearing will be held at the following time and location:

TIME 10:00 AM. Monday, August 26, 2024

LOCATION Reflections County Annex 520 W Lake Mary Boulevard, Sanford, FL 32773

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before Wednesday, August 21, 2024. Oral comments will be limited to no more than 2 minutes per person. Written than 3 minutes per person. Written comments or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority 2211 E. Hillcrest Street Orlando, Florida 32803 Attention: Executive Director

SECTION 286.0105, FLORIDA STATUTES STATES THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY A BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT A MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

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ATTACHMENT 'G'

TEFRA Public Hearing Minutes

ORANGE COUNTY HOUSING FINANCE AUTHORITY

TEFRA PUBLIC HEARING

TAX EQUITY AND FISCAL REPSONSIBILITY ACT "TEFRA"

OFFICIAL MEETING MINUTES

Huntington Reserve Apartments Date: August 26, 2024 **Time:** 10:00 AM. Project: Reflections County Annex, 520 W Lake Mary Boulevard, Sanford, FL 32773 Location: **Developer Representatives** OCHFA STAFF **OCHFA Professionals** BCC PRESENT PRESENT PRESENT PRESENT Shawn Tan Director Programs Operations

MEETING OPENED: Mildred Guzman, Program Operations Administrator, began moderating the meeting at 3:00 P.M.

PURPOSE OF MEETING:

Mildred Guzman
Program Operations Administrator

To receive comments from the community regarding the Orange County Housing Finance Authority's (OCHFA/ the Authority), Multi-Family Housing Revenue Tax Exempt Bond issuance, in an amount not-to-exceed \$34,373,650, for the financing, acquisition and rehabilitation of a proposed project – Huntington Reserve – a residential rental community for people of low, middle and moderate income. The proposed project consist of 168-units and it is located at 2000 Rosecliff Circle, Sanford, FL.

PUBLIC COMMENT(s):

No comments, oral or written, were presented during or before the hearing.

ADJOURNMENT

There being no comments, Mildred Guzman, Meeting Moderator, adjourned the meeting at 10:30 AM.

