



ORANGE COUNTY COMMISSION

December 17, 2024

Dennis Holste, Orange County Economic Development Administrator

Belinda O. Kirkegard, NEC President



The U.S. SBA
estimates that
62% of
businesses **fail**
by their 10th
year.



2023 Orange County almost 80,000 Business Licenses Issued

MENU



ORANGE COUNTY TAX COLLECTOR
Scott Randolph

[Home](#) / [Taxes](#) / [Business Taxes](#) / Obtaining a New Business Tax Receipt

Obtaining a New Business Tax Receipt

General Information

Address

301 S. Rosalind Ave., Orlando, FL 32708

Hours

Monday - Friday 8:30 AM – 5:00 PM (9:00 AM on Wednesdays)

Last application accepted at 4:00 PM.

Help Line

(407) 434-0312 (option 2)

Submitting an Application (See Step-by-Step Instructions Below)

The **Business Tax Application and Declaration** must contain:

- Any County or State License, Certification or Competency Card, when applicable; and
- Any Business Tax Receipt required by a local city or town.

Municipal (City/Town) Requirements



RESOURCE PARTNERS AT THE NEC



HOW WE HELP BUSINESSES

NEW BUSINESS SUPPORT

BUSINESS PLANNING

ONLINE TRAINING

MARKETING & SALES

EXECUTIVE COACHING

ACCESS TO CAPITAL

BUSINESS NETWORKING

GOVERNMENT CONTRACTING

GROWTH STRATEGIES

MINORITY BUSINESS CERTIFICATION

IMPORTING & EXPORTING

LEGAL ASSISTANCE, ETC.



Ascendus



FOR THE LIFE OF YOUR BUSINESS







NEC COLLECTIVE IMPACT

ECONOMIC GROWTH THROUGH SMALL BUSINESS DEVELOPMENT

Starting & Growing Small Businesses Since 2003



13%
VETERANS

M/F:  49%  44%



Central Florida
BIZLINK.COM **43,048**
UNIQUE USERS



\$360M+
LOANS
FACILITATED



330K+
TRAINED/
COACHED



2,350+
NEW BUSINESS
STARTS



172K
1:1 COACHING
SESSIONS



115K FOLLOWERS
@NATIONALEC

9.8K
TRAINING
WORKSHOPS

11:1
ECONOMIC OUTPUT
PER \$1 INVESTED²

6K+
APRX. DIRECT JOBS¹
CREATED ANNUALLY

3.1M
ESTIMATED
REACH IN 2023

9 YRS
ORLANDO NAMED #1
IN US FOR JOBS³

Sources: NEC Cumulative Activity Report, 501c3 Partners, 2024; ¹ECFRPC/REMI 3-Year Impact Study of 501c3 Partners, 2023; ²Angelou Economics Impact Study, 2022; ³Top Cities for Job Creation, WalletHub, April 2024



NEC COLLECTIVE IMPACT

ECONOMIC GROWTH THROUGH SMALL BUSINESS DEVELOPMENT

Jobs Created by Technical Resource Partners (NAICS Super Sector Grouping)



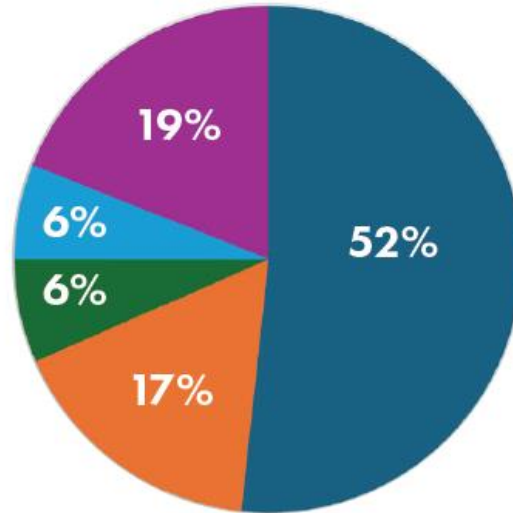
ECONOMIC IMPACT ANALYSIS of the TECHNICAL RESOURCE PARTNERS at the NATIONAL ENTREPRENEUR CENTER

PREPARED BY:



EAST CENTRAL FLORIDA REGIONAL PLANNING COUNCIL

NOVEMBER 2023



- Professional & Business Services
9,022
- Education & Health
2,907
- Trade, Transportation & Utilities
1,155
- Manufacturing
1,056
- All Other Industries
3,302

Figure 2. Summary of Economic Results

Economic Indicator	Total
Employment	38,381
Output/Sales	\$7,424,000,000
Personal Income	\$2,849,000,000
Gross Regional Product	\$4,697,000,000

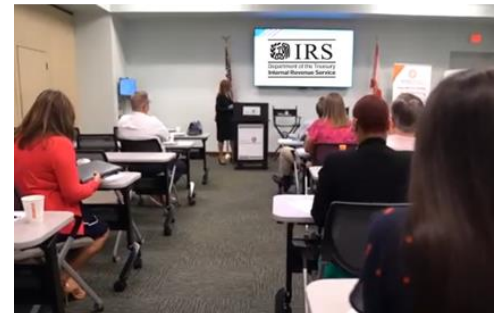
Source: REMI PI+ East Central Florida v.3

Source: ¹ECFRPC 3-Year Impact Study of NEC's 501c3 Partners: Prospera, SCORE, UCF Incubation Program, UCF SBDC, The FL High Tech Corridor. REMI modeling software

2020 – 2023 JOB TOTALS

16,769 Direct + 21,612 Indirect & Induced = 38,381 Total Jobs

FEDERAL AGENCY COLLABORATIONS



International Award-Winning Center

INTERNATIONAL BUSINESS INNOVATION ASSOCIATION (InBIA), APRIL 2023



NATIONAL ENTREPRENEUR CENTER EARNS TWO 2023 INBIA AWARDS

ORLANDO, Fla. April 25, 2023 – The National Entrepreneur Center (NEC) earned the 2023 InBIA Entrepreneur Support Organization of the Year - Mixed-Use award, as well as the Dinah Adkins - Non-Technology Award.

InBIA's 37th International Conference on Business Incubation (ICBI37), was held in Detroit, Michigan this year. This leading economic development agency brings together entrepreneur support professionals from all over the globe to connect, explore new strategies, share best practices, and learn about current small business market trends at their annual conference.



"We are over the moon to have earned these prestigious awards, especially as we are celebrating our 20th anniversary. The NEC's comprehensive "one-stop-shop" business model is often called a unicorn by nationally recognized economic development leaders and this award acknowledges that globally," said Belinda Kirkegard, President/CEO of the National Entrepreneur Center.

"We specifically want to thank the Central Florida community leaders and all our investors for making entrepreneurship a priority, and working with us to ensure resources are in place to support the backbone of our economy" said Julie Matthews, the NEC's COO, who was in Detroit to accept the award.

In a 2022 impact study performed by Angelou Economics, the NEC showed that for every \$1 invested in the NEC since its inception, almost \$12 is returned in economic impact to the community. This tremendous community value was another reason why the NEC was ultimately selected as the winner of the awards.

"This is another recognition of the power of a public/private partnership," said Jerry Ross, the NEC's immediate past president for the last 16 years. "We've been doing this for a long time as a community and it's nice to have others recognize it."



A FEW SUCCESS STORIES









Dennis Holste
Orange County Economic Development Administrator

CONTRACTUAL CHANGES:

Current Co-Sponsorship Agreement

- Established This County Initiative
- Public-Private Relationship
- Agreement Between Orange County, The University Of Central Florida And Disney World Services Inc.
- Original Agreement Entered in 2003 & Renewed Every 5 Years
- Current Agreement Expires in May 2026
- Renewals Aligned With Term Of Facility Lease
- Governance Document Renamed To Master Consortium Agreement & Funding Has Been Separated

NEW Master Consortium Agreement:

- Provides Historical Breakdown Of Public-Private Relationship Which Created The NEC
- Agreement Confirms The 3 Parties Agree To Collaborate For Another 10 Years With Responsibilities Identified In Consortium Funding Agreements
- Acknowledges The Continuation Of UCF As Fiscal Agent For This County Initiative
- Includes Termination Clauses: 60 Days Notice With Cause Or 180 Days Without Cause

New Consortium Funding Agreement:

- Identifies Responsibilities Of Each Party
- Orange County: 10 Years Funding – Exclusively For Leased Facility & Costs
- Continued Funding Amount Of \$300,000 (Same Amount For Last 21 Years)
- Funding Remains Fixed For Term Of Agreement
- County No Longer Leaseholder For New Facility
- Includes Termination Clauses: 60 Days Notice With Cause Or 180 Days Without Cause

Agenda Items:

24-1804 Approval and execution of Master Consortium Agreement for the National Entrepreneur Center between Orange County, Florida and Disney Worldwide Services, Inc. and University of Central Florida Board of Trustees.

24-1794 Approval and execution of Consortium Funding Agreement for the National Entrepreneur Center between Orange County, Florida and The University of Central Florida and authorization to disburse \$300,000 in annual support toward the Center's general fund, for payment of a portion of the rental and use costs of the Center's facility, during the term of this agreement.