



BUSINESS DEVELOPMENT DIVISION

February 21, 2025

TO: Gerson Gonzalez, Contracting Agent
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y25-727-GG, Gatlin-Bumby Sidewalk

The Business Development Division evaluated the two bids submitted for this project. The Business Development Division (BDD) completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal was 25%. At the time of bid opening, at least 72 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid was submitted by Development of Central Florida, Inc., who reported 25.12% in M/WBE participation. Therefore, the bidder met the 25% Orange County M/WBE participation goal, **per the Ordinance requirement.**

Please note the following certified M/WBE participation:

MBE-BM	C. Pearson Contracting Corp	\$471,335.86
Total M/WBE Participation		\$471,335.86 (25.12%)

The second low bid was submitted by Condor Construction Corp., who reported 30.63% in M/WBE participation. Therefore, the bidder met the 25% Orange County M/WBE participation goal, **per the Ordinance requirement.**

Please note the following certified M/WBE participation:

MBE-HM	Siles and Sons, Inc.	\$116,000
MBE-HM	Marroquin Machinery	\$122,000
MBE-HM	German Delaware, Inc.	\$285,000
WBE-WF	Flash-Rite	\$19,000
MBE-HM	LaCosta Sod	\$32,300
WBE-WF	Florida Surety Bonds	\$45,500
Total M/WBE Participation		\$620,800 (30.63%)

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The third low bid was submitted by Stage Door II, Inc., who reported 8.56% in M/WBE participation. However, the bidder listed a firm that was not certified to perform the scope of services listed by the bidder and did not credit another certified M/WBE firm for scope of services they would provide. Therefore, the bidder did not meet the 25% Orange County M/WBE participation goal, **per the Ordinance requirement.**

If the M/WBE participation goal is not achieved bidders are required to demonstrate that they have submitted Good Faith Effort, **per the M/WBE Ordinance requirement.** The bidder did not submit sufficient Good Faith Effort documentation to demonstrate that they performed Good Faith Effort Actions #1 through #5.

However, the bidder indicated they have historically performed (92.05% In-house) the scope of services denoted on the Good Faith Effort Exception Form. **Per the Ordinance, Sec. 17-321,** A prime contractor is not required to subcontract out work that it has historically and consistently performed with its own work force.

In the chart below, the bidder demonstrates 10.19% M/WBE participation. Therefore, satisfying the Good Faith Effort Exception.

Please note the following certified M/WBE participation:

MBE-HM	La Costa Sod	\$42,029
MBE-HM	Oscar Tree Service*	\$78,000
MBE-HM	Diversified Supply**	\$42,725.81
MBE-BM	RZ Service Group	99,684.50
Total M/WBE Participation		\$219,713.50 (10.19%)

*Oscar Tree Service is an Orange County M/WBE certified firm.

**Diversified Supply is a certified supplier of construction safety, erosion control, silt fence, pipes, valves, electrical components, facilities maintenance, and fire protection & detection equipment - not "precast."

Our evaluation of these bids was based on the participation listed in each bidders' Contract and Subcontract Goal Participation Schedule Form. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.