



BUSINESS DEVELOPMENT DIVISION

January 17, 2025

TO: Cassandra Reyes, Contracting Agent
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y25-713-CR, Orange County Landfill New Fuel Station

The Business Development Division evaluated the three bids submitted for this project. The Business Development Division (BDD) completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced to 22%. At the time of bid opening, at least 70 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Prime Construction Group, Inc., reported 22.09% in M/WBE participation. Therefore, the bidder met the 22% Orange County M/WBE participation goal, **per the Ordinance requirement.**

Please note the bidder's certified M/WBE participation:

MBE-AFAM	HZ Construction, Inc	\$294,000
WBE-WF	LP Video Productions, Inc	\$425
Total M/WBE Participation		\$294,425 (22.09%)

The second low bid, submitted by Mulligan Constructors Inc., reported 26.82% in M/WBE participation. However, the bidder listed scopes of services for an Orange County Certified M/WBE firm and the firm was not certified to perform each of the scopes of services as listed.

Sheena Ferguson 1.17.2025

Therefore, on January 14, 2025, BDD issued the bidder a Request for Clarification requesting that the bidder:

1. Please update the Contract and Sub-Contract Goal Participation Schedule Form to separately list the scope of services to be performed by Valencia Construction Group, Inc., along with each scope's dollar amount, Goal Total and Percent as highlighted below:

- Sitework – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
- Demo – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
- Utilities – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
- Paving – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form

On January 15, 2025, the bidder submitted the following:

- An updated Contract and Subcontract Goal Participation Schedule Form listing each scope of service separately.

BDD excluded the sitework, demo and paving scope of services - as the listed M/WBE subcontractor is not Orange County M/WBE Certified to perform those specific scope of services. The bidder did not meet the M/WBE participation goal.

If the M/WBE participation goal is not achieved bidders are required to demonstrate that they have submitted Good Faith Effort, **per the M/WBE Ordinance requirement**. The bidder did not submit any Good Faith Effort documentation.

Please note the following certified M/WBE participation:

MBE-AM	Valencia Construction Group, Inc.*	\$54,080
MBE-HM	Tilt Panels Lines, LLC	\$151,890
Total M/WBE Participation		\$205,970 (14.82%)

* Valencia Construction Group, Inc. are Orange County M/WBE certified to perform underground utility & excavation, asphalt, earthwork services, concrete flatwork to include concrete curb and the construction of retaining walls – not sitework, demo or paving.

The third low bid was submitted by Orange County Certified Minority Business Enterprise, Don Wood, Inc., who is bidding as a prime. Therefore, Don Wood, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 in the M/WBE Ordinance. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 22% M/WBE goal. Don Wood, Inc. reported self-performing 100%. Therefore, the bidder met the 22% Orange County M/WBE participation goal **per the Ordinance requirement**.

Please note the following certified M/WBE participation:

MBE-HM	Don Wood, Inc.	\$1,495,875
Total M/WBE Participation		\$1,495,875 (100%)

The fourth low bid, submitted by S.A. Casey Construction, Inc., reported 24.87% in M/WBE participation. However, the bidder listed scopes of services for an Orange County Certified M/WBE firm and the firm was not certified to perform each of the scopes of services as listed. Therefore, the bidder did not meet the M/WBE participation goal, **per the Ordinance requirement.**

Therefore, on January 15, 2025, BDD issued the bidder a Request for Clarification requesting that the bidder:

1. Please update the Contract and Sub-Contract Goal Participation Schedule Form to separately list the scope of services to be performed by Hussain Industries, LLC., along with each scope's dollar amount, Goal Total and Percent as highlighted below:
 - Utilities– ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
 - Excavation – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
 - Land clearing – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
 - Site demo – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
 - Concrete – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form
 - Site work – ensure the scope's Dollar Amount, Goal Total and Percent is listed on the Form

On January 16, 2025, the bidder submitted the following:

- An updated Contract and Subcontract Goal Participation Schedule Form listing each scope of service separately.

BDD excluded the concrete and sitework scope of services - as the listed M/WBE subcontractor is not Orange County M/WBE Certified to perform those specific scope of services. The bidder did not meet the M/WBE participation goal.

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If the M/WBE participation goal is not achieved bidders are required to demonstrate that they have submitted Good Faith Effort, **per the M/WBE Ordinance requirement**. The bidder did not submit any Good Faith Effort documentation.

Please note the following certified M/WBE participation:

MBE-AM	Hussain Industries, LLC.**	\$126,789.90
WBE-WF	John B. Webb & Associates, Inc.	\$18,000
MBE-AFAM	Associated Cost Engineers of Delaware, Inc.	\$194,110
Total M/WBE Participation		\$338,899.90 (20.36%)

** Hussain Industries, LLC. are Orange County M/WBE certified to perform utilities, excavation, land clearing, and site demo – not concrete and site work.

The fifth low bid, submitted by Carr & Collier, Inc. reported 22.13% in M/WBE participation. Therefore, the bidder met the M/WBE participation goal, **per the Ordinance requirement**.

Please note the following certified M/WBE participation:

MBE-AFAM	Celectsys, Inc.	\$72,500
MBE-HM	Central Florida Construction Walls, Inc.	\$173,950
MBE-HM	Diversified Supply, Inc.	\$242,050
Total M/WBE Participation		\$488,500 (22.13%)

Our evaluation of these bids was based on the participation listed on the Contract and Subcontract Goal Participation Schedule Form. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON													
Y25-713-CR, Orange County Landfill New Fuel Station													
Rank	Bidder	Bid Amount	Prime M/WBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 22%)	Total MWBE %	GFE	\$ Over Low Bid	% Difference From Low Bid (%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$1,333,000.00	\$0.00	\$294,425.00	0.00%	22.09%	22.09%	N/A					65 / 11
2nd Low	Mulligan Constructors Inc.	\$1,390,220.00	\$0.00	\$205,970.00	0.00%	14.82%	14.82%	NO	\$57,220.00	4.29%			36 / 14
3rd Low	Don Wood, Inc.	\$1,495,875.00	\$1,495,875.00	\$0.00	100.00%	0.00%	100.00%	N/A	\$162,875.00	12.22%	#####	7.60%	82 / 6
4th Low	S.A. Casey Construction, Inc.	\$1,664,600.39	0	\$338,899.90	0.00%	20.36%	20.36%	NO	\$331,600.39	24.88%	#####	19.74%	39 /22
5th Low	Carr & Collier, Inc.	\$2,207,700.00	\$0.00	\$488,500.00	0.00%	22.13%	22.13%	N/A	\$874,700.00	65.62%	#####	58.80%	36 / 11