



Interoffice Memorandum

May 10, 2024

To: Mayor Jerry L. Demings  
-AND-  
County Commissioners

From: Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,  
Procurement Division

Contact: Richard Steiger, FMA, Manager II, Facilities Management Division  
407-836-7473

Subject: Award of Invitation for Bids Y24-735-RC Orange County Sheriff SWAT  
Tower Stair Replacement

**ACTION REQUESTED:**

Approval to award of Invitation for Bids Y24-735-RC, Orange County Sheriff SWAT Tower Stair Replacement, to the low responsive and responsible bidder, CORE Engineering & Construction, Inc., in the total contract award amount of \$442,862.79.

**PROCUREMENT:**

This contract includes the replacement of the stairs and the door of the SWAT Tower which are used for SWAT team training. The replacement will include a new galvanized stairway to eliminate safety hazards. This project is located in District 4.

**FUNDING:**

Funding is available in account number 1023-043-0263-3810.

**APPROVALS:**

The Facilities Management and Business Development Divisions concur with this recommendation.

**REMARKS:**

Seven bids were received in response to this Invitation for Bid (IFB) and evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Archis, Inc. dba Archis Technologies was deemed non-responsive for taking exception to the scope as outlined in the IFB. The bid submitted from CORE Engineering & Construction, Inc. is considered reasonable based on comparison to the engineer's estimate. References provided were satisfactory for this type of work and CORE Engineering & Construction, Inc. has been determined to be responsible. Therefore, the award is recommended to CORE Engineering & Construction, Inc.

Award of Invitation for Bids Y24-735-RC Orange County Sheriff SWAT Tower Stair  
Replacement  
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<u>BIDDER:</u>	<u>BID TOTAL:</u>
CORE Engineering & Construction, Inc.	\$442,862.79
SkyBuilders USA, LLC	\$481,000.00
Ovation Construction Company, LLC	\$537,800.00
Tadeos Engineering LLC	\$589,600.00
Café Construction & Development Inc.	\$638,400.00
Razorback LLC	\$1,500,000.00
Archis, Inc. dba Archis Technologies	Non-Responsive



**BUSINESS DEVELOPMENT DIVISION**

April 4, 2024

TO: Rochelle Chambers, Contracting Agent  
Procurement Division

FROM: Kambria Anderson, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division M/WBE Bid Evaluation

PROJECT: **Y24-735-RC, Orange County Sheriff SWAT Tower Stair Replacement**

The Business Development Division (BDD) evaluated three of the six bids submitted for this project and completed a Minority/Women Business Enterprise (M/WBE) Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced to 7%. At the time of bid opening, at least 50 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bid was submitted by CORE Engineering and Construction, Inc., who reported 7.67% M/WBE participation in their proposal. Therefore, the bidder met the 7% M/WBE participation goal, **per the M/WBE Ordinance** requirement.

Please note the following certified M/WBE participation:

MBE-AM	Central Hauling & Excavating, Inc.	\$13,750
MBE-HM	Precision Construction, LLC.	\$20,206
<b>Total M/WBE Participation</b>		<b>\$33,956 (7.67%)</b>

The second low bid, submitted by Orange County MBE firm Skybuilders USA, LLC., is bidding as a Prime contractor. Therefore, Skybuilders USA, LLC. is required to self-perform no less than 51% of the contract **per Sec. 17-321 per the M/WBE Ordinance**. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 7% M/WBE goal. Skybuilders USA, LLC. reported self-performing 100% with 0% subcontractor's participation.

*Sheena Ferguson 4.4.2024*

Please note the following certified M/WBE participation:

MBE-HM	Skybuilders USA, LLC.	\$481,000
<b>Total M/WBE Participation</b>		<b>\$481,000 (100%)</b>

The third low bid was submitted by Ovation Construction Company, LLC., who reported 12.99% M/WBE participation in their proposal. Therefore, the bidder met the 7% M/WBE participation goal, **per the M/WBE Ordinance** requirement.

The bidder did not state the exact scope of services that their firm would self-perform on the project. Consequently, BDD issued the bidder a Request for Clarification on March 28, 2024. The bidder responded on March 29, 2024.

Please note the following certified M/WBE participation:

MBE-HM	Central Hauling & Excavating, Inc.	\$12,000
MBE-HM	Rey's Concrete	\$28,000
MBE-HM	AP & R Construction, Inc.	\$30,960
<b>Total M/WBE Participation</b>		<b>\$70,960 (12.99%)</b>

Our evaluation of these bids was based on the participation listed on the Contract and Subcontract Goal Participation Schedule Form. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

cc: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON****Y24-735-RC, Orange County Sheriff SWAT Tower Stair Replacement**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 7%)</b>	<b>GFE</b>	<b>EEO % M / W</b>
Low Bid	CORE Engineering & Construction Inc.	\$442,862.79	\$33,956.00	7.67%	N/A	8 / 25
2nd Low	SkyBuilders USA, LLC.	\$481,000.00	\$481,000.00	100.00%	N/A	100 / 20
3rd Low	Ovation Construction Company, LLC	\$537,800.00	\$70,960.00	13.19%	N/A	30 / 9