



## BUSINESS DEVELOPMENT DIVISION

March 31, 2025

TO: Rolando Melo, Contracting Agent  
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y25-740-R2 / Pine Hills Road Pedestrian Safety Improvements-Phase 3**

The Business Development Division evaluated 2 bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had M/WBE availability. As a result, the M/WBE goal remained at 25%. At the time of bid opening, at least 64 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Cathcart Construction Company - Florida, LLC, reported 25.98% in M/WBE participation. The apparent low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

|                                 |                                    |                                |
|---------------------------------|------------------------------------|--------------------------------|
| MBE-HM                          | EM Paving                          | \$1,281,282.00                 |
| MBE-HM                          | Central Florida Construction Walls | \$1,160,974.60                 |
| WBE-WF                          | JML Advertising                    | \$1,500.00                     |
| MBE-HM                          | Tek Hauling                        | \$98,761.00                    |
| MBE-AFAM                        | Sterling Silver Scape & Sod        | \$965,716.00                   |
| WBE-WF                          | Florida Surety Bond                | \$80,550.00                    |
| WBE-WF                          | KMG Fence                          | \$589,321.00                   |
| MBE-HM                          | Diversified Supply                 | \$161,279.00                   |
| <b>Total MWBE Participation</b> |                                    | <b>\$4,339,383.60 (25.98%)</b> |

*Sheena Ferguson 4.2.2025*

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The second low bid, submitted by RMS Constructors Group, LLC, reported 25.00% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

|                                 |                                       |                                |
|---------------------------------|---------------------------------------|--------------------------------|
| MBE-AFAM                        | Associated Cost Engineers of Delaware | \$2,248,375.00                 |
| MBE-HM                          | EM Paving                             | \$1,117,235.00                 |
| MBE-HM                          | On Point Surveying                    | \$180,300.00                   |
| MBE-AFAM                        | Sterling Silver Scape Sod             | \$965,716.80                   |
| WBE-WF                          | Flashrite                             | \$61,420.50                    |
| WBE-WF                          | The Pipe Nipple & Supply              | \$176,500.00                   |
| <b>Total MWBE Participation</b> |                                       | <b>\$4,749,547.30 (25.00%)</b> |

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidder's compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

**BID COMPARISON****Y25-740-R2 / Pine Hills Road Pedestrian Safety Improvements-Phase 3**

| <b>Rank</b> | <b>Bidder</b>                                | <b>Bid Amount</b> | <b>M/WBE<br/>\$'s in Bid</b> | <b>% M/WBE<br/>(Goal 25%)</b> | <b>GFE</b> | <b>EEO %<br/>M / W</b> |
|-------------|--|-------------------|------------------------------|-------------------------------|------------|------------------------|
| Low Bid     | Cathcart Construction Company - Florida, LLC | \$16,704,685.00   | \$4,339,383.60               | 25.98%                        | N/A        | 59 / 6 %               |
| 2nd Low     | RMS Constructors Group, LLC                  | \$18,995,143.00   | \$4,749,547.30               | 25.00%                        | N/A        | 56 / 16 %              |