



June 15, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

CFM Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: Sara Flynn-Kramer, Manager, Capital Projects Division
(407) 836-0048

SUBJECT: Award of Invitation for Bids Y20-745-JS, Orange County Corrections Campus
Wide Boiler System Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-745-JS, Orange County Corrections Campus Wide Boiler System Improvements, to the sole responsive and responsible bidder, Air Mechanical & Service Corp. in the total contract award amount of \$3,524,837.

PROCUREMENT:

Work under this project consists of providing all labor, materials and equipment necessary for the design and construction for redundancy improvements to the 33rd Street Corrections Campus boiler systems. This project will increase heating reliability, reduce energy usage as well as reduce maintenance and operation costs. This project is located in District 6.

FUNDING:

Funding is available in account number 1023-043-1758-3810.

APPROVALS:

The Capital Projects Division and the Business Development Division concur with this recommendation.

REMARKS:

A single bid was received in response to this Invitation for Bids (IFB) and was evaluated for responsiveness, responsibility and price reasonableness. To ensure an open and competitive process, the IFB was posted on the Orange County website. Queries to other potential bidders who declined to compete on this project resulted in the following findings:

1. Starr Mechanical: No query response received.
2. MSI Mechanical Services of Central Florida Inc.: Did not participate due to lack of site visit and extensive Q&A.
3. Walbridge: No query response received.

Award of Invitation for Bids Y20-745-JS, Orange County Corrections Campus Wide Boiler System Improvements

Staff negotiated with Air Mechanical & Service Corp. who confirmed their understanding of the scope of the work and reduced their bid by \$44,079, to make their negotiated bid amount \$3,524,837, with no changes to the scope. References provided were satisfactory for this type of work and Air Mechanical & Service Corp. has been determined to be responsible. Therefore, award is recommended to Air Mechanical & Service Corp.

<u>Bid Received:</u>	<u>Bid Amount:</u>	<u>Negotiated Bid Amount:</u>
Air Mechanical & Service Corp.	\$3,568,916	\$3,524,837



BUSINESS DEVELOPMENT DIVISION

June 12, 2020

TO: Jacqueta Scott, Contracting Agent
Procurement Division

FROM: VaSantha Raysor, Business Development Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-745-JS / Orange County Corrections Campus Wide Boiler System Improvements – Base Bid Plus Additive #1 (REVISED)**

The Business Development Division evaluated one bid and the only bid submitted for this project. The bidder was not an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 26 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Air Mechanical & Service Corp., did not achieve good faith effort documentation and reported 2.20% M/WBE participation in their bid. Please note the following certified M/WBE participation:

MBE-HM	Lakeside Electrical Services, Inc.	\$77,675
Total M/WBE Participation		\$77,675 (2.20%)

Our evaluation of the bid was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidder compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON - BASE BID PLUS ADDITIVE #1 (REVISED)**Y20-745-JS / Orange County Corrections Campus Wide Boiler System Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (4%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Air Mechanical & Service Corp.	\$3,524,837.00	\$77,675.00	2.20%	No					36 / 63%