



Interoffice Memorandum

November 6, 2017

TO: Mayor Teresa Jacobs
and the Board of County Commissioners

 FROM: Carrie Woodell, Manager, Procurement Division

CONTACT: Richard Steiger, Manager, Facilities Management Division
407-836-7473

SUBJECT: Award of Invitation for Bids Y18-113-LC, Electrical Maintenance
Repair and Replacement Services

ACTION REQUESTED

Approval to award Invitation for Bids Y18-113-LC, Electrical Maintenance Repair and Replacement Services, to the low responsive and responsible bidders, Greater Florida Electrical Contractors, Inc. as the primary contractor and CNI Electric, Inc, and Heron Electric, Inc. as secondary contractors for a 2-year term, in a combined total estimated contract award amount of \$1,800,000. Further request authorization for the Procurement Division to renew the contracts for three additional 1-year terms.

PROCUREMENT

To provide electrical repair, maintenance services, and installation of new electrical fixtures and systems at multiple facilities throughout Orange County.

FUNDING

Funding is available in account numbers 0001 043 1713 3810, 0001 043 1715 3810, 0001 043 1717 3810, 0001 043 1718 3810, 0001 043 1719 3810, 1009-034-0672-3810 and 1009-043-1716-3810.

APPROVALS

The Facilities Management Division and Business Development Division concur with this recommendation

REMARKS

Six bids were received and evaluated for responsiveness and responsibility. Frank Gay Plumbing, Inc. was deemed non-responsible because they did not provide proof of the required five years of electrical repair experience.

Services performed under these contracts will be authorized in the following manner:

- The primary contractor shall be responsible for procurements estimated up to \$30,000.
- Procurements that exceed \$30,000 but not more than \$75,000 shall be solicited from the primary and secondary contractors using the quote process with the lowest quotation awarded the work.

Bid tabulation:

<u>Bidder</u>	<u>Estimated Total Bid Amount</u>
Greater Florida Electrical Contractors, Inc.	\$1,011,000
CNI Electric, Inc	\$1,028,900
Heron Electric, Inc.	\$1,302,200
Celectsys, Inc.	\$1,693,000
Power Engineering Group Inc.	\$2,096,500
Frank Gay Plumbing, Inc.	non-responsible




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 13, 2017

TO: Dorothy Gordon, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: IFB-Y18-113-LC, Electrical Maintenance Repairs and Replacement Services

The Business Development Division evaluated the **5 bids** submitted for this project and found that the **three (3)** Orange County Certified Minority Women Business Enterprise bidders **were not within 5%** of the low bid for bid awards from \$750,000.01 to \$2,000,000.00. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division



BID COMPARISON

IFB-Y18-113-LC, Electrical Maintenance Repairs and Replacement Services

Rank	Bidder	Bid Amount	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid
Low Bid	Greater Florida Electrical Contractors, Inc.	\$1,011,000				
2nd Low	CNI Electric Inc	\$1,028,900	\$17,900	1.77%		
3rd Low	Heron Electric, Inc. (AFAM)	\$1,302,200	\$291,200	28.80%	\$273,300	26.56%
4th Low	Celectsys, Inc. (AFAM)	\$1,693,000	\$682,000	67.46%	\$664,100	64.54%
5th Low	Power Engineering Group Inc AM (IS)	\$2,096,500	\$1,085,500	107.37%	\$1,067,600	103.76%