BCC Mtg. Date: November 28, 2017

2017 - <u>B - 67</u> RESOLUTION

WHEREAS, the ORANGE COUNTY HOUSING FINANCE AUTHORITY (the "Authority") was created pursuant to Ordinance 78-18, codified in the Code of Orange County at Section 2-151 *et seq*; and

WHEREAS, the Section 147(f) of the Internal Revenue Code of 1986, as amended (the "Code"), has created a requirement that all private activity bonds, including qualified mortgage bonds, issued on or after August 16, 1986, for the purpose of financing the purchase of owner-occupied single family residences for first-time homebuyers or to refund indebtedness incurred for such purpose be approved by the issuer of the bonds and by each governmental unit having jurisdiction over the area in which the residences to be financed are located; and

WHEREAS, such approval is to be given after a public hearing for which reasonable notice has been given; and

WHEREAS, the Authority has approved a plan of financing involving the structuring of the issuance of its Homeowner Mortgage Revenue Bonds, Homeowner Subordinate Mortgage Revenue Bonds, and/or Homeowner Revenue Bonds in one or more series, in a combined aggregate principal amount not to exceed \$90,000,000 (collectively, the "Bonds"), to assist in financing purchases by individual first-time homeowners of new or existing owner-occupied single-family residences situated within Orange, Seminole, Lake and Osceola Counties and/or to refund indebtedness incurred for such purposes; and

WHEREAS, a public hearing was held at 10:00 a.m. on Monday, October 23, 2017, with regard to the proposed issuance of the Bonds, at the place and at the time described in the Notice of Public Hearing attached hereto as Exhibit A, which Notice was published a reasonable time in advance of the hearing date in a newspaper of general circulation in Orange County; and

WHEREAS, the Authority presented the issue of the Bonds in a combined aggregate principal amount not to exceed \$90,000,000 for approval to the Board of County Commissioners of Orange County (the "Board");

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF ORANGE COUNTY:

SECTION 1. <u>Authority</u>. This Resolution is adopted pursuant to the Constitution of the State of Florida, Chapter 125, <u>Florida Statutes</u>, and other applicable provisions of law.

SECTION 2. Findings. The Board hereby finds, determines and declares as follows:

The Board is the elected legislative body of Orange County and has jurisdiction over areas where the residences to be financed from the proceeds of the Bonds are located.

SECTION 3. Approval. For the purpose of Section 147(f) of the Code, the Board hereby approves the issuance of the Bonds to assist in financing purchases by individual first-

time homeowners of new or existing owner-occupied single-family residences situated within Seminole, Lake, Orange and Osceola Counties and/or to refund indebtedness incurred for such purposes, acknowledging, however, that the Bonds will not be issued until the Authority gives its final approval to the issuance of the Bonds

SECTION 4. <u>Limited Approval.</u> The approval given herein shall be solely for the purpose of satisfying the requirements of Section 147(f) of the Code and shall not be construed as (i) an endorsement of the creditworthiness of the Authority or the financial strength of the Bonds as a credit, (ii) a recommendation to any prospective purchaser to purchase the Bonds, (iii) an evaluation of the likelihood of the repayment of the debt service on the Bonds, or (iv) approval of any rezoning application or approval or acquiescence to the alteration of existing zoning or land use or approval for any regulatory permit relating to any residences that may be financed from the proceeds of the Bonds, or creating any vested right with respect to any land use regulations, and the Board shall not be construed by virtue of its adoption of this Resolution to have made any such endorsement, finding or recommendation or to have waived, or be estopped from asserting, any rights or responsibilities it may have in that regard. Further, the approval by the Board of the issuance of the Bonds by the Authority shall not be construed to obligate the County to incur any liability, pecuniary or otherwise, in connection with either the issuance of the Bonds or the financing of residences from the proceeds thereof, and the Authority shall so provide in the financing documents setting forth the details of the Bonds.

SECTION 5. <u>Effective Date</u>. This Resolution shall become effective immediately upon its passage.

PASSED AND ADOPTED this 28th day of November, 2017.

ORANGE COUNTY, FLORIDA By: Board of County Commissioners

Orange County Mayor

Attest: Phil Diamond, CPA, County Comptroller as Clerk of the Board of County Commissioners

Departy Clerk

EXHIBIT A

NOTICE OF PUBLIC HEARING

NOTICE OF PUBLIC HEARING ORANGE COUNTY HOUSING FINANCE AUTHORITY HOMEOWNER MORTGAGE REVENUE BONDS HOMEOWNER SUBORDINATE MORTGAGE REVENUE BONDS HOMEOWNER REVENUE BONDS

Notice is hereby given that the Orange County Housing Finance Authority (the "Authority") will conduct a public hearing on Monday, October 23, 2017, concerning a plan of financing (within the meaning of Section 147(f) of the Internal Revenue Code of 1986) pursuant to which the Authority will issue its Homeowner Mortgage Revenue Bonds, Homeowner Subordinate Mortgage Revenue Bonds and/or Homeowner Revenue Bonds in one or more series in a combined aggregate principal amount not to exceed \$90,000,000 (collectively, the "Bonds"). The proceeds of the Bonds would be used to assist in financing purchases by individual first-time homeowners of new or existing owner-occupied single-family residences situated within Orange, Seminole, Osceola and Lake Counties and/or to refund indebtedness incurred for such purposes.

The public hearing will be held at the following time and location:

TIME

LOCATION

10:00 A.M. Monday, October 23, 2017 Orange County Administration Center 3rd Floor, Conf. Room A 201 South Rosalind Avenue Orlando, FL 32801

Interested persons are invited to submit written comments or present oral comments at the hearing regarding the proposed issuance of the Bonds. Written comments should be received by the Authority on or before October 18, 2017. Oral comments will be limited to no more than 3 minutes per person. Written comment or notice of intent to present oral comments should be directed to:

Orange County Housing Finance Authority 2211 E. Hillcrest Street Orlando, Florida 32803 Attention: Executive Director

SECTION 286.0105, <u>FLORIDA STATUTES</u>, STATES THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY A BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT A MEETING OR HEARING, SUCH PERSON WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT, FOR SUCH PURPOSE, MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

ATTACHMENT 'A'

Financial Advisor's Summary of Sales Method



Atlanta • New Jersey • New York • San Francisco

1725 Windward Concourse, Suite 425 Alpharetta, Georgia 30005

Telephone: (678) 319-1911
Facsimile: (678) 319-1901
E-mail: diones@esgadvisors.com

MEMORANDUM

TO:

W.D. Morris, Executive Director

FROM:

David Jones

SUBJECT:

Orange County Housing Finance Authority

Homeowner Mortgage Revenue Bonds

Homeowner Subordinate Mortgage Revenue Bonds

Homeowner Revenue Bonds

DATE:

October 12, 2017

CSG Advisors serves as Financial Advisor to the Orange County Housing Finance Authority (the "Authority") in connection with single-family and multifamily bond issuance. In that capacity, we are asked to comment on the Authority proposed plan of finance in connection with the Authority's submission of requests for TEFRA approval to the Board of County Commissioners of Orange, Seminole, Lake and Osceola Counties.

Summary Financing Plan Description

The time period covered by this plan of finance begins with issuances after January 1, 2018 and ends with issuances on or before December 31, 2020, subject to the option of bond counsel. The Authority is proposing to issue its single family mortgage revenue bonds in an aggregate amount not-to-exceed \$90,000,000 to assist in financing purchases by individual first-time homebuyers of new or existing owner-occupied single-family residences located within Orange, Seminole, Lake and Osceola Counties and/or to refund indebtedness incurred for such purposes. The \$90,000,000 in bonds would be issued as either Homeowner Mortgage Revenue Bonds, Homeowner Subordinate Mortgage Revenue Bonds, or Homeowner Revenue Bonds.

Method of Sale

The Authority expects to sell its bonds via negotiated public sale through the underwriter team of RBC Capital Markets supported by Raymond James & Associates, Inc. In the current market, the Authority will benefit by selling its bonds via a negotiated sale rather than a competitive sale or private placement. Factors which presently mitigate in favor of a negotiated sale are described below:

Market Volatility - A competitively bid bond issue requires that the timing and, to a significant extent, the final bond structure be determined several weeks in advance of the

bid date. Market volatility on a daily basis makes it unlikely the Authority could structure its bonds to obtain the lowest possible cost of debt several weeks in advance of pricing. A negotiated sale provides the Authority with the flexibility to price on much shorter notice, to restructure the offered bonds up until and even on the day of pricing in response to market driven factors, or to delay the pricing if deemed necessary.

Institutional Investor Participation. —A competitive bond sale would likely result in the majority of bonds being taken down for inventory by a syndicate of investment banking firms, with little or no participation from regional institutional and retail investors. A negotiated sale allows a longer period for marketing to a wider number of institutional and retail investors thereby creating competition and typically higher demand for the bonds. Creating more competition among investors can produce better results for the Authority from the standpoint of mortgage rates that are lower to first-time home buyers and more competitive with current market mortgage interest rates.

Retail Sales / In-State Selling Group - Historically, the Authority has enjoyed very strong demand for its bonds among Florida retail investors. The AMT-free housing bonds have been and are expected to continue to be very appealing to retail investors. The presence of selling group members, who only earn a fee for bonds they sell, assures that competitive forces are working in the Authority's best interest during a negotiated sale. When housing bonds are sold via competitive bids, there is generally little time for the syndicate to market bonds to retail investors, much less involve smaller, Florida based investment banking firms.

Checks and Balances – The Authority's policies and practices implemented for negotiated bond sales, including the establishment of co-manager price views, consensus scales, comparable pricing data, historic and current spreads, other current market data, along with pricing input from CSG Advisors, provides the Authority with the data it needs to confirm its bonds are priced fairly and reasonably relative to the overall bond market on any given day. In addition, the public offering process, whereby multiple comanagers and potentially selling group members place competitive orders based on priority rules for the Authority's bonds provides further assurance that the Authority's bonds are priced at the lowest possible yields.

Proposed Debt Structure

The Bonds will be fixed rate fully amortizing over approximately 31 to 32 years and be used to finance fixed rate fully amortizing 30 year first mortgages. The Bonds will be secured by pools of GNMA, Fannie Mae and Freddie Mac mortgage securities, resulting in a rating of "Aaa" by Moody's Investors Service on the Authority's Homeowner Mortgage Revenue Bonds and Homeowner Revenue Bonds.

Based on the current market, the Authority will rely on excess spread from prior bond issues to generate sufficient mortgage revenue to pay debt service on new bond issues. In addition, there are strategies the Authority could employ such as over-collateralizing a bond issue with contributed guaranteed mortgage securities so as to shorten the bond maturity schedule and reduce the issue's cost of funds (the Authority used this technique in its 2014 Series A bond issuance). It is also possible that there will be refunding opportunities such that the Authority could issue refunding bonds and generate excess spread that can be used to subsidize the new

issue portion of a bond issue. In the current market, it is anticipated that one-point (1% origination/ 0% discount) first mortgages offered by the Authority will bear interest at 4.25% or lower.

Authority Contribution

The Authority will fund all upfront costs of issuance and capitalized interest with its available unrestricted general funds. The Authority's upfront costs are expected to be substantially recovered during the origination of mortgage loans with any balance of unrecovered costs recovered over the life of the bonds.

Credit

All senior bonds will be secured by GNMA and Freddie Mac guaranteed mortgage securities and thus will be rated in the highest category by Moody's Investors Service. Homeowner Subordinate Mortgage Revenue Bonds, if any, will be over collateralized with subordinate mortgage loans and other pledged assets under the Authority's master trust indentures sufficient to satisfy Moody's Investors Service requirements for an investment grade rating.

Investment of Proceeds

To the extent that bond proceeds will be available to be drawn down during the origination period, the Authority will invest such proceeds pursuant to the investment requirements of its master trust indenture and its investment policy.

CSG Recommendation

CSG Advisors recommends acceptance of the Authority's plan of finance in connection with the submission of its request for TEFRA approval to the County Commissioners of Orange, Seminole, Lake and Osceola Counties.

ATTACHMENT 'B'

Proof of Publication of TEFRA Public Hearing and Public Hearing Minutes



Sold To:

Orange County Financing Authority - CU00111656 2211 Hillcrest St Orlando, FL, 32803-4905

Bill To:

Orange County Financing Authority - CU00111656 2211 Hillcrest St Orlando, FL, 32803-4905

Attn: Frantz Dutes



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W.D. Morris

BOARD OF DIRECTORS

Marshell Siplin

Mercedes McCall

Clemente Cuevas

Vernice Atkins-Bradley

Sascha Rizzo

MEMORANDUM

TO: FROM:	File Frantz Dutes, Director Program Operations
	October 27, 2017
	TEFRA Public Hearing for Homeowner Mortgage Revenue Bonds, Homeowner Subordinate Mortgage Revenue Bonds and/or Homeowner Revenue Bonds,

Today, October 23, 2017, at 10:00 A.M. a TEFRA Public Hearing was conducted in Orange County, at the Orange County Administration Center, 3rd, floor Conference Room Legal 'A', located at 201 S. Rosalind Avenue, Orlando, FL 32801. The meeting was presided over by Frantz Dutes, Director Program Operations.

The purpose of the hearing was to receive public comments regarding the issuance by the Orange County Housing Finance Authority of Homeowner Mortgage Revenue Bonds, Homeowner Subordinate Mortgage Revenue Bonds and/or Homeowner Revenue Bonds on behalf of Orange County.

No comments, verbal or written, were presented during the hearing. The meeting adjourned at 10:30 A.M.

WDM/ab

ATTACHMENT 'C'

OCHFA Staff Report of the 11/01/17 Board Meeting and Approved Resolution W.D. MORRIS
EXECUTIVE DIRECTOR

DISCUSSION ITEM

BOARD OF DIRECTORS

MARSHELL SIPLIN

MERCEDES MCCALL

CLEMENTE CUEVAS

VERNICE ATKINS-BRADLEY BOARD MEMBER

SASCHA RIZZO HOARD MEMBER

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TO:	OCHFA Board of Directors
FROM:	W.D. Morris, Executive Director
DATE:	October 23, 2017
RE:	CONSIDER PROPOSED RESOLUTION APPROVING A PLAN OF FINANCING FOR 2017-2020 SINGLE-FAMILY MORTGAGE REVENUE BOND PROGRAM IN ONE OR MORE SERIES, IN AN AMOUNT NOT-TO-EXCEED \$90,000,000. NOVEMBER 1, 2017 REGULAR BOARD OF DIRECTORS' MEETING

BACKGROUND

Enclosed for your review is a copy of the Resolution approving a Plan of Financing and a memorandum from CSG Advisors, delineating the Authority's proposed plan of financing for its Single-Family Program covering 2017-2020. The time period begins with issuances after January 1, 2018, through December 31, 2020; subject to the option of Bond Counsel. The Authority proposes to issue its Single-Family Mortgage Revenue Bonds in an aggregate amount, not-to-exceed \$90MM, to assist in financing purchase by individual first-time homebuyers of new, or existing owner-occupied single-family residences located within Orange, Seminole, Lake and Osceola Counties and or to refund indebtedness incurred for such purposes.

The Plan of Finance includes the method of sale via negotiated public sale through the underwriting team of RBC Capital Markets, supported by Raymond James & Associates, Inc. The proposed debt structure will be a fixed-rate, fully amortizing 30-years, first mortgages. The bonds will be secured by pools of GNMA, Fannie Mae and Freddie Max mortgage securities; resulting in a rating of "Aaa" by Moody's Investors Services. In the current market, it is anticipated that one-point (1% origination/ 0% discount) first mortgages offered by the Authority will bear interest rate at the time of issuances.

OCHFA will finance all upfront costs of issuance and capitalized interest with available unrestricted general revenue. All senior bonds will be secured by GNMA and Freddie Mac guaranteed mortgage securities and will be rated in the highest category by Moody's Investor Services. All bond proceeds will be available to be drawn-down during the origination period; proceeds will be invested pursuant to the investment requirements of its Master Trust Indenture and its Investment Policy. The Resolution provides for the Plans' authorization as opined by Bond Counsel.

CSG Advisors, recommends acceptance of the Authority's Plan of Finance, in connection with the submission of its request for TEFRA approval to the County Commissioners of Orange, Seminole, Lake and Osceola counties. This plan, with TEFRA approval, allows the Authority to apply for 2018 Single-Family Bond Allocation.

ACTION REQUESTED

Board approval of the Resolution and Plan of Financing for the Authority's 2017-2020, Single-Family Mortgage Revenue Bond Program in an amount, not-to-exceed \$90MM.

Orange County Housing Finance Authority
BOARD OF DIRECTORS

RESOLUTION NO. 2017-09

A RESOLUTION APPROVING A PLAN OF FINANCING FOR THE SINGLE FAMILY LOAN PROGRAM OF THE AUTHORITY AND DECLARING THE OFFICIAL INTENT OF THE ORANGE COUNTY HOUSING FINANCE AUTHORITY TO REIMBURSE ITSELF FROM THE PROCEEDS OF DEBT FOR CERTAIN EXPENDITURES TO BE INCURRED WITH RESPECT TO ITS SINGLE FAMILY LOAN PROGRAM; AND AUTHORIZING CERTAIN INCIDENTAL ACTIONS.

WHEREAS, the Legislature of the State of Florida (the "State") has enacted the Florida Housing Finance Authority Law, Sections 159.601 through 159.623, Florida Statutes, as amended (the "Act"), pursuant to which the State has empowered each county in the State to create by ordinance a separate public body corporate and politic to be known as a housing finance authority of the county for the purpose of alleviating a shortage of housing and capital for investment in housing in the area of operation of such housing finance authority; and

WHEREAS, pursuant to the Act, the Board of County Commissioners of Orange County, Florida (the "County"), enacted Ordinance No. 78-18 on October 31, 1978 (the "Enabling Ordinance"), as codified by the County's Code at Section 151 et seq., approved April 16, 1991 and effective April 26, 1991, creating the Orange County Housing Finance Authority, Florida (the "Authority") for the purpose of addressing a housing shortage in the County, by stimulating the construction and rehabilitation of housing through the use of public financing; and

WHEREAS, the Authority has the power to issue revenue bonds for the purposes described in the Act, including, without limitation, to finance the purchase of mortgage loans originated to persons of low and moderate income and to stimulate the construction and rehabilitation of housing in the County; and

WHEREAS, the Authority finds that, in furtherance of its mission, it is necessary and desirable that it approve a plan of financing (the "Plan of Financing") involving the structuring of the issuance of its Homeowner Mortgage Revenue Bonds, Homeowner Subordinate Mortgage Revenue Bonds, and/or Homeowner Revenue Bonds in one or more series, in a combined aggregate principal amount not to exceed \$90,000,000 (collectively, the "Bonds"), to assist in financing purchases by individual first-time homeowners of new or existing owner-occupied single-family residences situated within Orange, Seminole, Lake and Osceola Counties and/or to refund indebtedness incurred for such purposes (the "Program"); and

WHEREAS, as part of the Plan of Financing, the Authority anticipates that it will issue at least the first series of the Bonds prior to November 13, 2018 and that it may issue one or more subsequent series of Bonds prior to November 13, 2021; and

WHEREAS, additional funds may be required to continue the Program prior to the availability of proceeds from the issuance of one or more future series of the Bonds; and

WHEREAS, by virtue of the provisions of Section 143 of the Internal Revenue Code of 1986, as amended (the "Code") and the Treasury regulations in effect thereunder or under the 1954 Code, the interest on the Bonds will be excludable from gross income for federal income tax purposes if certain requirements said provisions (the "Tax Requirements") are satisfied; and

WHEREAS, it is in the best interest of the Authority to use Authority funds to continue committing to and financing mortgage loans for eligible borrowers prior to the closing date or dates of the sale of the Bonds, with the expectation that the Authority will reimburse itself for funds so expended from the proceeds of the Bonds.

NOW THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE AUTHORITY THAT:

- 1. <u>Incorporation of Recitals</u>. The recitals to this Resolution are deemed incorporated in this Resolution as though fully set forth herein.
 - 2. Approval of Plan of Financing. The Plan of Financing is hereby approved.
- 3. Declaration of Official Intent. The Authority hereby declares its official intent to reimburse itself from the proceeds of the Bonds for expenditures incurred with respect to the Program within 60 days prior to the date of this Resolution and to be incurred subsequent to the date of this Resolution. This Resolution is intended as a declaration of official intent under Treasury Regulation § 1.150-2. The obligations to be incurred to finance the Program are expected not to exceed an aggregate principal amount of \$90,000,000.
- 4. Further Authorization. In furtherance of the Plan of Financing, use of available Authority funds, as determined pursuant to state law including funds available in the Authority's General Fund in an amount not to exceed \$20,000,000, to continue committing to and financing mortgage loans for eligible borrowers to purchase single-family residences in accordance with the requirements of the Code and the indenture or indentures pursuant to which the Bonds are issued until such time as the proceeds from the issuance of the Bonds are available, is hereby authorized.
- 5. <u>Incidental Action</u>. The appropriate members of the Authority and officials and staff are hereby authorized to take such actions as may be necessary to carry out the purpose of this Resolution.

[Remainder of page intentionally left blank]

6. Effective Date. This Resolution shall take effect immediately upon its adoption.

APPROVED AND ADOPTED by the Orange County Housing Finance Authority this 1st day of November, 2017.

ORANGE COUNTY HOUSING FINANCE AUTHORITY

and and I

Chairman

[SEAL]

Attest

APPROVED AS TO LEGAL

SUFFICIENCY:

General Counsel