



Interoffice Memorandum

July 9, 2018

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Sheri Blanton, Forensic Senior Program Manager, Medical
Examiner's Office
407-836-9432

Subject: Award of Invitation for Bids Y18-1037-AH, Computed Tomography
Scanner for Orange County Medical Examiner

ACTION REQUESTED:

Approval to award Invitation for Bids Y18-1037-AH, Computed Tomography Scanner for Orange County Medical Examiner, to the low responsive and responsible bidder, CMS Imaging, Incorporated, in the total contract award amount of \$534,830.

PROCUREMENT:

To provide a computed tomography (CT) scanner inclusive of gantry, extended table, operator control and review workstation, software and associated picture archiving and communication system, installation, training, and five years of warranty, maintenance, and support.

FUNDING:

Funding is available in account numbers, 0001-060-2530-6410 and 0001-060-2530-3820.

APPROVALS:

The Medical Examiner's Office concurs with this recommendation.

REMARKS:

Two bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price. Price reasonableness has been determined through comparing market rates of similar equipment and contacting other medical examiner offices who have purchased CT scanners. Inquiries included the Travis County Medical Examiner in Austin, Texas, Offices of the Chief Medical Examiner in Baltimore, Maryland and Tulsa, Oklahoma, as well as the New Mexico Office of the Medical Investigator in Albuquerque, New Mexico.

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Outreach to other Medical Examiner offices in the state of Florida concluded that none have a CT machine at this time. After evaluation of the bids received, CMS Imaging, Incorporated was determined to be the lowest responsive, responsible bidder. The bid from GE Healthcare was determined to be non-responsive due to submitting conflicting terms and conditions with their bid.

The gold standard for identifying trauma and diagnosing disease used to be the conventional autopsy. Recently, the addition of postmortem CT imaging, in addition to autopsy, has been introduced as the new standard due to significant improvement in both accuracy and efficiency. The CT is often much better than the autopsy in identifying subtle skeletal trauma, particularly in the spinal cord and extremities, and providing the precise location of projectiles needing to be recovered from a body. This is especially useful in evaluating infant and child abuse cases. With the 3D reconstruction software, we can prepare clearer, easier to understand court presentations to explain internal skeletal injuries to juries.

Postmortem CT scans also alleviate the need for an internal examination in some cases, which is especially useful when there is a religious objection to an autopsy. CT imaging can also significantly decrease the time it takes to do an autopsy. This technology is also highly useful in disasters involving mass fatalities, by minimizing the need for a complete autopsy in most cases, saving time and routing personnel efforts to identification of the decedents.

Bid tabulation is as follows:

<u>Bidders</u>	<u>Price</u>
CMS Imaging, Incorporated	\$534,830
GE Healthcare	Non-Responsive




Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

June 14, 2018

TO: Alina Hernandez Fernandez, Senior Purchasing Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator 
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y18-1037-AH, Computed Tomography (CT) Scanner for Orange County Medical Examiner**

The Business Development Division evaluated the **1 bid** submitted for this project and found that the **bidder is not an** Orange County Certified Minority Women Business Enterprises. Hence, the bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 can not be applied.

c: Sheena Ferguson, Manager, Business Development Division

