



**Interoffice Memorandum**

APPROVED BY ORANGE  
COUNTY BOARD OF COUNTY  
COMMISSIONERS

BCC Mtg. Date: November 15, 2016

October 18, 2016

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: *JB* Carrie Woodell, Manager, Procurement Division

Contact: Deodat Budhu, Manager, Roads and Drainage Division  
407-836-7871

Subject: Award of Invitation for Bids Y16-7000-RM, Park Manor Estates Sections  
1-8 Underdrain Improvements

**ACTION REQUESTED:**

Approval to award Invitation for Bids Y16-7000-RM, Park Manor Estates Sections 1-8 Underdrain Improvements, to the low responsive and responsible bidder, Schuller Contractors Incorporated in the total contract award amount of \$1,969,780.

**PROCUREMENT:**

This project consists of construction of underdrains throughout the Park Manor Estates Sections 1-8, inclusive of the associated replacement of curbs, sidewalk and driveway aprons and the restoration of roadway base and asphalt associated with road open cuts. The project is located in District 4.

**FUNDING:**

Funding is available in account number 1004 072 3010 6330.

**APPROVALS:**

The Roads and Drainage and Business Development Division concur with this recommendation.

**REMARKS:**

Four bids were received. The bid submitted from Schuller Contractors Incorporated is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Schuller Contractors Incorporated has been determined to be responsible.

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Award of Invitation for Bids Y16-7000-RM

Bids Received

Schuller Contractors Incorporated	\$1,969,780.00
Stage Door II, Inc.	\$1,995,330.00
Valencia Construction Group Inc.	\$2,480,937.60
Cathcart Construction Company-Florida, LLC	\$2,884,200.00



**BUSINESS DEVELOPMENT DIVISION**

September 9, 2016

TO: Rolando Melo, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*  
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y16-7000-RM / Park Manor Estates Sections 1-8 Underdrain Improvements**

The Business Development Division evaluated the 3 lowest bids of the 4 bids submitted for this project and found that the apparent low bidder Schuller Contractors, Incorporated did not achieve good faith effort documentation and reported 3.40% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	E M Paving, Corp.	\$17,000
Mbe-afam	Paul Walsh Trucking	\$50,000
<b>Total MWBE Participation</b>		<b>\$67,000.00 (3.40%)</b>

The second low bid submitted by Stage Door II, Inc. did not achieve good faith effort documentation and reported 3.51% MWBE participation in their bid.

The third low bid submitted by Orange County MWBE firm Valencia Construction Group, Inc. met the MWBE participation goal and reported 72.96% MWBE participation in their bid.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

**BID COMPARISON**

**IFB-Y16-7000-RM / Park Manor Estates Sections 1-8 Underdrain Improvements**

<b>Rank</b>	<b>Bidder</b>	<b>Bid Amount</b>	<b>M/WBE \$'s in Bid</b>	<b>% M/WBE (Goal 25%)</b>	<b>GFE</b>	<b>\$ Over Low Bid</b>	<b>% Difference From Low Bid (5%)</b>	<b>\$ Over 2nd Low Bid</b>	<b>% Difference From 2nd Low Bid</b>	<b>EEO % M / W</b>
Low Bid	Schuller Contractors, Incorporated	\$1,969,780.00	\$67,000.00	3.40%	no					75/10
2nd Low	Stage Door II, Inc.	\$1,995,330.00	\$70,000.00	3.51%	no	\$25,550.00	1.30%			66/4
3rd Low	Valencia Construction Group, Inc. [mbe-am]	\$2,480,937.60	\$1,810,200.32	72.96%	na	\$511,157.60	25.95%	\$485,607.60	24.34%	88/3
4th Low	Cathcart Construction Company – Florida LLC	\$2,884,200.00	\$632,076.00	21.92%	no	\$914,420.00	46.42%	\$888,870.00	44.55%	71/4