



**ORANGE COUNTY  
PROCUREMENT DIVISION  
REVISED PUBLIC POSTING - NOTICE OF INTENT TO AWARD**

**Solicitation:** Y25-1067-KS, EMS Equipment for Fire Rescue

<b>Tabulation:</b>	<b>Bidder:</b>	<b>Line Items</b>	<b>Amount</b>
	* Bound Tree Medical, LLC	1, 2, 3, 4, 11, 12, 30, 31, 36, 37, 44, 45, 46, 47, 48, 49, 51, 52, 53, 58, 59, 60, 61, 62, 63, 64, 65, 66, 71, 72, 73, 75, 77, 78, 79, 82, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94	\$1,763,296.00
	* Henry Schein Inc.	19, 27, 69, 80	\$45,636.00
	* Nashville Medical & EMS Products, Inc.	5, 6, 7, 8, 9, 10, 13, 14, 15, 16, 17, 18, 20, 21, 22, 23, 24, 25, 26, 28, 29, 32, 33, 34, 35, 39, 40, 41, 42, 43, 67, 68, 83	\$277,727.00
	* Taylor Healthcare Products, Inc.	70, 76, 81	\$1,184,800.00
	Agni Enterprises, LLC dba Head to Heels Safety Supplies		Non-responsive
	Life-Assist Inc.		Non-responsive
	Medline Industries, LP		Non-responsive
	Stryker Sales, LLC		Non-responsive

**Recommendation:** Award is recommended to the low responsive and responsible bidders, Bound Tree Medical, LLC, Henry Schein Inc., Nashville Medical & EMS Products, Inc., Taylor Healthcare Products, Inc. as specified.

**Remarks:**

Procedural Remarks  
Firms indicated with an asterisk (\*) have received a Technical Evaluation. This evaluation is conducted from lowest to highest and may not include all bidders based on bid volume and number of awards.

Evaluation Remarks  
Agni Enterprises, LLC dba Head to Heels Safety Supplies was deemed non-responsive for failing to provide a signed Respondents Offer.

Bound Tree Medical, LLC was deemed non-responsive for line #76 for the sample failing to meet specifications listed in solicitation.

Engaged Healthcare Solutions will not be awarded under this solicitation because it is not the lowest responsive and responsible bidder for the items' bid.

Life-Assist Inc. was deemed non-responsive for not extending their irrevocable offer.

Medline Industries, LP was deemed non-responsive for qualifying their bid with additional terms and conditions.

Nashville Medical & EMS Products, Inc was deemed non-responsive for the following lines for failing to providing manufacturer authorization letters: 11, 58, 73,75, 77, 78, 85, 86, 87, 88, 89, 90, 91, 92, and 94. Additionally, Nashville Medical & EMS Products, Inc. was deemed non-responsive for samples failing to meet specifications lited in the solicitation for the following lines: 3, 4, 12, 52, 53, 59, 60, 61, 62, 76, 79. Line items 31, 36, and 37 samples were not received as requested.

Stryker Sales, LLC through its Medical Division was deemed non-response for qualifying their bid with additional terms and conditions.

Line item numbers 50, 54, 55, 56, 57, 74 will not be awarded as no responsive, responsible bid was received.

Line item number 38 will not be awarded, as it was included in the solicitation in error.

---

Carrie Mathes, Procurement  
Division Manager

Date

Tracy Attenasio, Procurement  
Division Asst. Manager