



Interoffice Memorandum

September 1, 2023

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Eduardo Avellaneda, M.S., P.E., Manager II, Roads and Drainage
Division
407-836-7871

SUBJECT: Award of Invitation for Bids Y23-104-RM, Landscape Maintenance Roads
and Drainage - Countywide Areas B, C, and D

ACTION REQUESTED:

Approval to award Invitation for Bids Y23-104-RM, Landscape Maintenance Roads and Drainage - Countywide Areas B, C, and D, to the low responsive and responsible bidder, Lawnwalker Services, Inc., in the estimated contract award amount of \$2,558,848 for the base year. Further request Board authorization for the Procurement Division to exercise option years one and two.

PURPOSE:

This contract will provide landscape maintenance including mowing (inclusive of edging, herbicide treatment, grass clipping and litter removal, brush control), fertilization of turf, additional litter removal, tree and plant replacement, maintenance of planted beds and trees, removal of dead or fallen trees, straightening of established trees, inlet opening cleaning, and sodding for County owned properties in Countywide Area B (West Orange, Apopka, and Zellwood areas), Area C (Goldenrod, Three Points, and Bithlo areas), and Area D (Bithlo, Three Points, and Taft areas).

FUNDING:

Funding is available in account number 1002-072-2906-3816.

APPROVALS:

The Roads and Drainage Division and Business Development Division concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids (IFB) and were evaluated for responsiveness, responsibility, and price reasonableness. Brightview Landscape

Award of Invitation for Bids Y23-104-RM, Landscape Maintenance Roads and Drainage
- Countywide Areas B, C, and D

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Services, Inc., Seasonal Effects, LLC and Solscape Services, LLC were deemed non-responsible for failure to comply with reference requirements as identified in the IFB. Lawnwalker Services, Inc. has a satisfactory record of performance and is considered responsible. Prices have been determined to be reasonable compared to current contracted pricing. Therefore, award is recommended to Lawnwalker Services, Inc.

The bid tabulation is as follows:

Lawnwalker Services, Inc.	Base Year	\$2,558,848
	Option Year 1	\$1,030,286
	Option Year 2	\$987,815
	Total Estimated Bid	\$4,576,949

Brightview Landscape Services, Inc.	Non-responsible
Seasonal Effects, LLC	Non-responsible
Solscape Services, LLC	Non-responsible



BUSINESS DEVELOPMENT DIVISION

July 18, 2023

TO: Rebeca Malave, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y23-104-RM, Landscape Maintenance Areas B, C and D**

The Business Development Division evaluated the **four bids** submitted for this project. **None** of the bidders are an Orange County Certified Minority/Women Business Enterprise (M/WBE) firms. At the time of bid opening, there were at least two firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

Also, I confirm my recommendation is free of conflicts of interest.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson