



November 7, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

From: *CM* Carrie Mathes, Manager, Procurement Division

Contact: Raymond Williams, Manager, Public Works Engineering Division
(407) 836-7909

Subject: Award of Invitation for Bids Y20-708-RM, John Young Parkway and Conroy Road/Americana Boulevard Texas Avenue and Rio Grande Avenue Intersections and Sidewalk Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-708-RM, John Young Parkway and Conroy Road/Americana Boulevard Texas Avenue and Rio Grande Avenue Intersections and Sidewalk Improvements, to the low responsive and responsible bidder Stage Door II, Inc., in the estimated contract award amount of \$696,377.15.

PROCUREMENT:

The project consists of providing intersection improvements at John Young Parkway and Conroy Road/Americana Boulevard and Texas Avenue and Rio Grande Avenue. The improvements include all right turn radii except in the southwest corner will be reduced to 50' and the pedestrian crosswalks will be moved back to shorten the crossing distance. This project is located in District 6.

FUNDING:

Funding is available in the account number: 1003-072-2722-6311.

APPROVALS:

The Public Works Engineering Division and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid of Blacktip Services, Incorporated was found non-responsive for not providing a general contractors license or an underground utility and excavation contractor's license. References provided were satisfactory for this type of work and Stage Door II, Inc. has been determined to be responsible. Therefore, award is recommended to Stage Door II, Inc.

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Award of Invitation for Bids Y20-708-RM, John Young Parkway and Conroy Road/Americana Blvd Texas Avenue and Rio Grande Avenue Intersections and Sidewalk Improvements

BIDDER

BID AMOUNT

Stage Door II, Inc.	\$696,377.15
Atlantic Civil Constructors Corp.	\$731,905.23
Condor Construction, Corp.	\$759,844.00
Florida Safety Contractors, Inc.	\$781,541.40
Blacktip Services, Incorporated	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

October 14, 2019

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division

DW 10/15/19 08:09:58
Procurement Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y20-708-RM / John Young Parkway and Conroy Road/Americana Blvd
Texas Avenue and Rio Grande Avenue Intersections and Sidewalk
Improvements**

The Business Development Division evaluated the three lowest bids of the five bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 37 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Stage Door II, Inc., met the M/WBE participation goal and reported 27.72% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Mbe-hm	EM Paving	\$165,818.00
Wbe-wf	Angco, Inc.	\$27,183.54
Total M/WBE Participation		\$193,001.54 (27.72%)

The second low bid submitted by Blacktip Services, Incorporated, did not achieve good faith effort documentation and reported 8.07% M/WBE participation in their bid.

The third low bid submitted by Atlantic Civil Constructors Corp., did not achieve good faith effort documentation and reported 6.71% M/WBE participation in their bid.

None of the bids met the M/WBE sliding scale range criteria to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Aheena Ferguson

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Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON

Y20-708-RM / John Young Parkway and Conroy Road/Americana Blvd Texas Avenue and Rio Grande Avenue Intersections and Sidewalk Improvements

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (6%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Stage Door II, Inc.	\$696,377.15	\$193,001.54	27.72%	na					0/0
2nd Low	Blacktip Services, Incorporated	\$712,155.00	\$57,500.00	8.07%	no	\$15,777.85	2.27%			38/23
3rd Low	Atlantic Civil Constructors Corp.	\$731,905.23	\$49,105.00	6.71%	no	\$35,528.08	5.10%	\$19,750.23	2.77%	0/0
4th Low	Condor Construction, Corp.	\$759,844.00	\$52,000.00	6.84%	no	\$63,466.85	9.11%	\$47,689.00	6.70%	100/0
5th Low	Florida Safety Contractors, Inc.	\$781,541.40	\$0.00	0.00%	no	\$85,164.25	12.23%	\$69,386.40	9.74%	56/6