



BUSINESS DEVELOPMENT DIVISION

July 11, 2024

TO: Zuleimy Ralat Perez Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y24-766-ZR, Orange County Convention Center West Building Tasting Room Buildout

The Business Development Division evaluated three bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had limited M/WBE availability. As a result, the M/WBE goal was reduced from 25% to 15%. At the time of bid opening, at least 99 firms were certified to provide the scope of services at the subcontract level.

The apparent low bid, submitted by Poli Construction Inc., reported 10.68% in M/WBE participation. The apparent low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement.**

Business Development issued a Submittal of Clarification email request on June 27, 2024, for the apparent low bidder to submit:

- Clarification on Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1, #2, #3, #4, and #5

As of June 28, 2024, the apparent low bidder responded and submitted:

- Updated Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1- No documentation provided.
- Good Faith Effort Action #2- No documentation provided.
- Good Faith Effort Action #3- No documentation provided.
- Good Faith Effort Action #4- No documentation provided.
- Good Faith Effort Action #5- No documentation provided.

Sheena Ferguson 7.12.2024

The low bidder, submitted by Poli Construction Inc., reported 15.03% in M/WBE participation. The low bidder met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-AFAM	Sec Worldwide and Associates, LLC	\$13,440.00
MBE-AM	H3Four General Contractors	\$99,290.00
MBE-HM	Quality Cable Contractors	\$92,317.00
WBE-WF	Florida Surety Bonds	\$18,037.00
Total MWBE Participation		\$223,084.00 (15.03%)

The second low bid, submitted by S.A. Casey Construction reported 27.53% in M/WBE participation. The second low bid met the Orange County M/WBE participation goal **per the Ordinance requirement**. Please note the following certified M/WBE participation:

MBE-HM	D’Novo Services	\$536,300.00
Total MWBE Participation		\$536,300.00 (27.53%)

The third low bid, submitted by CIC Construction Group USA, LLC, reported 1.45% in M/WBE participation. The third low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**.

Business Development issued a Submittal of Clarification email request on June 27, 2024, for the third low bidder to submit:

- Clarification on Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1, #2, #3, #4, and #5

As of July 1, 2024, the third low bidder responded and submitted:

- Equal Employment Opportunity Workforce Schedule Form
- Contract and Subcontract Goal Participation Schedule Form
- Good Faith Effort Action #1- Bidder provided insufficient documentation.
- Good Faith Effort Action #2- No documentation provided.
- Good Faith Effort Action #3- No documentation provided.
- Good Faith Effort Action #4- No documentation provided.
- Good Faith Effort Action #5- No documentation provided.

The third low bid did not meet the Orange County M/WBE participation goal **per the Ordinance requirement**. Good Faith Effort documentation was not achieved. Please note the following certified M/WBE participation:

Not currently certified in scope of work listed.	<i>Designers West</i>	\$30,853.00
Total MWBE Participation		\$0.00 (0%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders’ compliance with the Invitation for Bid’s

M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

Also, I confirm my recommendation is free of conflicts of interest.

BID COMPARISON**Y24-766-ZR, Orange County Convention Center West Building Tasting Room Buildout**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 15%)	GFE	EEO % M / W
Low Bid	Poli Construction Inc.	\$1,484,011.00	\$223,084.00	15.03%	N/A	50 / 13 %
2nd Low	S.A. Casey Construction	\$1,948,000.00	\$536,300.00	27.53%	N/A	39 / 22 %
3rd Low	CIC Construction Group USA, LLC	\$2,127,692.00	\$0.00	0.00%	No	77 / 38 %