



June 24, 2021

To: Mayor Jerry L. Demings
-AND-
County Commissioners

From: Carrie Mathes, CFM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

Contact: Sara Flynn-Kramer, Manager, Capital Projects Division
407-836-0048

Subject: Award of Invitations for Bids Y21-754-TA, Juvenile Assessment Center
Exterior Security Upgrades

ACTION REQUESTED:

Approval to award Invitation for Bids Y21-754-TA, Juvenile Assessment Center Exterior Security Upgrades, to the low responsive and responsible bidder, Café Construction & Development, Inc. in the total contract award amount of \$365,000.

PROCUREMENT:

Work under this contract consists of the installation of new cameras, a surveillance system, exterior lighting, and the reconfiguration of the existing parking lot at the Juvenile Assessment Center. Additionally, the scope includes the removal and replacement of existing asphalt and striping, removal and replacement of site fencing, removal and replacement of site lighting, and new hardscape and landscaping. The project is located in District 6.

FUNDING:

Funding is available in account number 1023-062-2525-3810.

APPROVALS:

The Capital Projects and Business Development Divisions concur with this recommendation.

REMARKS:

Four bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bids submitted by Axios Construction Services, LLC, Boromei Construction, Inc., and S.A. Casey Construction, Inc., were deemed non-responsive for failing to achieve the M/WBE goal or providing sufficient good faith effort documentation.

Award of Invitation for Bids Y21-754-TA, Juvenile Assessment Center Exterior Security Upgrades

The bid submitted by Café Construction & Development Inc. is considered reasonable based on the engineer's estimate. References provided were satisfactory for this type of work and Café Construction & Development, Inc. has been determined to be responsible. Therefore, award is recommended to Café Construction & Development, Inc.

Bids Received

BIDS RECEIVED:	TOTAL BASE BID
Café Construction & Development, Inc.	\$365,000
Axios Construction Services, LLC.	Non-Responsive
Boromei Construction, Inc.	Non-Responsive
S.A. Casey Construction, Inc.	Non-Responsive



BUSINESS DEVELOPMENT DIVISION

June 22, 2021

TO: Tracy Attenasio, Contracting Agent
Procurement Division

FROM: Princess Clarke, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **Y21-754-JS / Juvenile Assessment Center Exterior Security Upgrades Revised**

The Business Development Division evaluated all four bids submitted for this project. The Business Development Division completed an M/WBE Availability Analysis. The scope of services for this project had Minority/Women Business Enterprise availability. As a result, the M/WBE goal is 25%. At the time of bid opening, at least 100 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, submitted by Orange County MBE firm Café Construction & Development, Inc., did meet the M/WBE goal and is bidding as a Prime Contractor. Café Construction & Development, Inc. is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance when the M/WBE firm bids as a Prime contractor. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Café Construction & Development, Inc. reported self-performing 64.71% with 12.80% sub-contractor's participation listed on attachment C-2. Please note the following certified M/WBE participation:

MBE-HM	Café Construction & Development, Inc.	\$236,197.00
MBE-HM	M & M Electric of Central Florida	\$46,727.00
Total MWBE Participation		\$282,924.00 (77.51%)

The apparent second low bidder, submitted by S.A. Casey Construction, Inc., did not submit good faith effort documentation and did not specify their in-house scope of services on attachment C-2. While the apparent second low bidder reported 31.52% in M/WBE participation. Therefore, the M/WBE participation could not be confirmed & goal was not met.

WBE-AF	Asphalt 365	\$153,580.00
Total MWBE Participation (Not Confirmed)		\$153,580.00 (31.25%)

Sheena Ferguson

The apparent third low bidder, submitted by Boromei Construction, Inc., did not achieve good faith effort documentation and did not specify their in-house scope of services on attachment C-2. While the apparent third low bidder reported 10.44% in M/WBE participation. At the time of bid Straight Up Fence is not Orange County certified M/WBE firm. Therefore, the M/WBE participation could not be confirmed & goal was not met.

Not Orange County Certified	Straight Up Fence	\$41,000.00
MBE-AM	Power Engineering Group	\$55,000.00
Total MWBE Participation (Not Confirmed)		\$55,000.00 (10.44%)

The apparent fourth low bidder, submitted by Orange County MBE firm Axios Construction Services, LLC, did not meet the M/WBE goal and is bidding as a Prime Contractor. Axios Construction Services, LLC, is required to self-perform no less than 51% of the contract per Sec. 17-321 per the M/WBE Ordinance when the M/WBE firm bids as a Prime contractor. In the event this requirement is not achieved, other M/WBE's will have to be included to achieve the 25% M/WBE goal. Axios Construction Services, LLC reported self-performing 0% with 0% sub-contractor's participation listed on attachment C-2 and did not submit good faith effort documentation. The bidder failed to specify their in-house scope of classification nor did they specify the scope of classification for the subcontractors on attachment C-2. Therefore, the M/WBE participation could not be confirmed & goal was not met.

MBE-AFAM	Axios Construction Services, LLC	\$450,434.00
MBE-AM	Power Engineering Group	\$55,550.00
Total MWBE Participation (Not Confirmed)		\$505,984.00 (94.47%)

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

cc: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

Y21-754-JS / Juvenile Assessment Center Exterior Security Upgrades

Rank	Bidder	Bid Amount	Prime MWBE \$'s in the Bid	Sub-contractor M/WBE \$'s in Bid	% Prime MWBE self- performing (Goal 51%)	% Sub- contractor M/WBE (Goal 25%)	Total MWBE %	GFE	EEO % M / W
Low Bid	Café Construction & Development, Inc.	\$365,000.00	\$236,197.00	\$46,727.00	64.71%	12.80%	77.51%	N/A	50 / 0 %
2nd Low	S.A. Casey Construction, Inc.	\$491,400.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 13 %
3rd Low	Boromei Construction, Inc.	\$526,955.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 0 %
4th Low	Axios Construction Services, LLC	\$535,575.00	\$0.00	\$0.00	0.00%	0.00%	0.00%	No	0 / 100 %