



Interoffice Memorandum

August 19, 2020

TO: Mayor Jerry L. Demings
and the Board of County Commissioners

FROM: Carrie Mathes, CFCM, CPPO, C.P.M., Manager, Procurement Division

CONTACT: Richard Steiger, FMA, Manager, Facilities Management Division
407-836-7473

SUBJECT: Selection of Contractors, Request for Proposals, Y20-134-AV, Elevator and Escalator Maintenance Service

RECOMMENDATION:

Selection of Kone, Inc. for Lot A and Thyssenkrupp Elevator Corporation for Lot B to provide Elevator and Escalator Maintenance Service, Request for Proposals, Y20-134-AV.

Further request authority for the Procurement Division to negotiate and execute three-year contracts within a budget of \$2,346,450 for Kone Inc. for Lot A and \$816,786 for Thyssenkrupp Elevator Corporation for Lot B. The Procurement Division also requests authorization to renew the contracts for two additional one-year terms.

Proposals were evaluated by the Procurement Committee on March 11, 2020. Commissioner Christine Moore was assigned to the Procurement Committee.

PURPOSE:

Services will be provided for elevators, chairlifts, dumbwaiters, and escalators preventative maintenance and repairs in County buildings.

APPROVALS:

The Facilities Management Division and Business Development Division concur with this recommendation.

REMARKS:

Three proposals were received in response to this Request for Proposals. Elevator Control Service was deemed non-responsive for failing to submit the revised fee schedule. Thyssenkrupp Elevator Corporation filed a timely protest for Lots A and B. A protest hearing was held on August 18, 2020, and the Protest Committee denied the protest for Lot A, confirming their recommendation to award to Kone Inc. and upheld the protest for Lot B, recommending award to Thyssenkrupp Elevator Corporation. No appeal was filed.

The Procurement Committee's consensus scores are attached.

RFP# Y20-134-AV, ELEVATOR AND ESCALATOR MAINTENANCE SERVICE

LOT A	QUALIFICATION OF STAFF		QUALIFICATION OF FIRM		TECHNICAL APPROACH		LOCATION		FEE PROPOSAL		MWBE UTILIZATION		DISPL. WORKER	SDV PRIME	SDV SUBS	TOTAL
	20		20		20		10		20		10		5	5	10	
WEIGHT:																
POINT STRUCTURE: 1= Poor 4= Above Avg. 2= Below Avg. 5= Excellent 3= Average	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	BONUS POINTS	BONUS POINTS	BONUS POINTS	
FIRM NAME:																
Kone Inc.	4.00	80.00	4.00	80.00	4.00	80.00	5.00	50.00	3.69	73.84	-	-	-	-	-	363.84
Thyssenkrupp Elevator Corporation	3.00	60.00	2.00	40.00	3.00	60.00	5.00	50.00	5.00	100.00	-	-	-	-	-	310.00

RFP# Y20-134-AV, ELEVATOR AND ESCALATOR MAINTENANCE SERVICE

LOT B	QUALIFICATION OF STAFF		QUALIFICATION OF FIRM		TECHNICAL APPROACH		LOCATION		FEE PROPOSAL		MWBE UTILIZATION		DISPL. WORKER	SDV PRIME	SDV SUBS	TOTAL
	20		20		20		10		20		10		5	5	10	
WEIGHT:																
POINT STRUCTURE: 1= Poor 4= Above Avg. 2= Below Avg. 5= Excellent 3= Average	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	RAW SCORE	WEIGHTED SCORE	BONUS POINTS	BONUS POINTS	BONUS POINTS	
FIRM NAME:																
Kone Inc.	4.00	80.00	2.00	40.00	3.00	60.00	5.00	50.00	5.00	100.00	-	-	-	-	-	330.00
Thyssenkrupp Elevator Corporation	3.00	60.00	3.00	60.00	3.00	60.00	5.00	50.00	4.77	95.31	-	-	-	-	-	325.31