



## Interoffice Memorandum

July 5, 2018

To: Mayor Teresa Jacobs  
and the Board of County Commissioners

From: Carrie Mathes, Manager, Procurement Division

Contact: Andres Salcedo P.E., Assistant Director, Utilities Department  
407-254-9719

Subject: Award of Invitation for Bids Y18-760-TA, Pump Station Package 18  
Improvements

### ACTION REQUESTED:

Approval to award Invitation for Bids, Y18-760-TA, Pump Station Package 18 Improvements, to the low responsive and responsible bidder, Prime Construction Group, Inc., in the total contract award amount of \$1,994,240.

### PROCUREMENT:

The project includes improvements to five duplex pump stations, including installation of liners in the wet wells, replacement of pumps, riser, discharge piping, and electrical systems. The project will also include improvements to site access and security. The improvements will extend the useful life of the system, provide increased safety and security for each lift station, and increase reliability, resulting in a reduction in unscheduled maintenance due to emergency repair calls. This project is located in District 3.

### FUNDING:

Funding is available in account number 4420-038-1539-6310.

### APPROVALS:

The Utilities Engineering Division and the Business Development Division concur with this recommendation.

### REMARKS:

Two bids were received in response to the Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. Prime Construction Group, Inc. has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Prime Construction Group, Inc.

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Award of Invitation for Bids Y18-760-TA, Pump Station Package 18 Improvements

**BIDDERS:**

Prime Construction Group, Inc.  
Hinterland Group, Inc.

**BID AMOUNT**

\$1,994,240  
\$2,450,000



Interoffice Memorandum

**BUSINESS DEVELOPMENT DIVISION**

May 30, 2018

TO: Tracy Attenasio, Senior Contract Administrator  
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator  
Business Development Division

DW

SUBJECT: Business Development Division Bid Evaluation

**PROJECT: Y18-760-TA / Pump Station Package 18 Improvements**

The Business Development Division evaluated the two bids submitted for this project and found that the apparent low bidder Prime Construction Group, Inc. achieved good faith effort documentation and reported 1.16% MWBE participation in their bid. Please note the following certified MWBE participation:

Wbe-wf	LP Video	\$700
Wbe-wf	Winter Garden Grassing	\$5,245
Mbe-hm	EM Paving	\$7,200
Mbe-afam	HZ Construction	\$9,950
<b>Total MWBE Participation</b>		<b>\$23,095 (1.16%)</b>

The second low bid submitted by Hinterland Group, Inc. did not achieve good faith effort documentation and reported 4.34% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

*Sheena Ferguson*

BID COMPARISON										
Y18-760-TA / Pump Station Package 18 Improvements										
Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Prime Construction Group, Inc.	\$1,994,240	\$23,095.00	1.16%	yes					57/8
2nd Low	Hinterland Group, Inc.	\$2,450,000	\$106,390.50	4.34%	no	\$455,760	22.85%			45/8