



Interoffice Memorandum

BCC Mtg. Date: November 15, 2016

October 27, 2016

To: Mayor Teresa Jacobs
and the Board of County Commissioners

From: Carrie Woodell, Manager, Procurement Division

Contact: Marc Cannata, Systems Manager, Capital Planning Division
(407) 685-5953

Subject: Award of Invitation for Bids Y16-7007-RM, Orange County Convention
Center Valencia & Chapin Theater Dressing Rooms Renovations

ACTION REQUESTED:

Approval to award Invitation for Bids Y16-7007-RM, Orange County Convention Center Valencia & Chapin Theater Dressing Rooms Renovations to Include Plumbing, HVAC and Electrical Improvements, to the low responsive and responsible bidder, S.A. Casey Construction, Inc. in the total contract award amount of \$914,084.04.

PROCUREMENT:

The scope of work for the Chapin Theater includes renovation of the green room, four dressing rooms with associated restrooms, a standalone restroom and all adjacent corridors. This encompasses approximately 4,470 square feet. The scope of work for the Valencia Ballroom consists of renovation of two dressing rooms with associated restrooms. This encompasses approximately 1,140 square feet. Included in the project is finishing of floors, walls, ceilings, LED lighting, new millwork, new counters, mirrors, plumbing fixtures, additional electrical outlets and relocation, and addition of HVAC diffusers. These rooms have not had any renovations or upgrades since their original construction in 1995. The project is located in District 6.

FUNDING:

Funding is available in account number 4430 035 0966 6210.

APPROVALS:

The Orange County Convention Center Capital Planning Division and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received. The bid submitted from S.A. Casey Construction, Inc. is approximately 20.54% lower than the second low bidder, Axios Construction Services, LLC. It is considered reasonable based on technical analysis performed by the County References provided were satisfactory for this type of work and S.A. Casey Construction, Inc. has been determined to be responsible.

Bids Received

S.A. Casey Construction, Inc.	\$ 914,084.04
Axios Construction Services, LLC	\$1,108,584.15



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

November 7, 2016

TO: Rolando Melo, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator
Business Development Division *Xf:DW.*

SUBJECT: Business Development Division Bid Evaluation Revised

PROJECT: **Y16-7007-RM / Orange County Convention Center Valencia & Chapin Theater Dressing Rooms Renovations to Include Plumbing, HVAC and Electrical Improvements**

The Business Development Division evaluated the two bids submitted for this project and found that the apparent low bidder S.A. Casey Construction, Inc. met the MWBE participation goal and reported 41.73% MWBE participation in their bid. Please note the following certified MWBE participation:

Mbe-hm	M & M Electric Of Central Florida, Inc.	\$285,340.00
Mbe-hm	Rivera Tile And Stone, Inc.	\$84,839.50
Wbe-wf	Boyd Hart Company	\$11,290.00
Total MWBE Participation		\$381,469.50 (41.73%)

The second low bid submitted by Orange County MWBE firm Axios Construction Services, LLC met the MWBE participation goal and reported 62.45% MWBE participation in their bid.

None of the bids were within the MWBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Attached is a spreadsheet reconciling the bidders' compliance with the IFB's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson

BID COMPARISON

IFB-Y16-7007-RM / Orange County Convention Center Valencia & Chapin Theater Dressing Rooms Renovations to Include Plumbing, HVAC and Electrical Improvements

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (5%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	S.A. Casey Construction, Inc.	\$914,084.04	\$381,469.50	41.73%	na					23/19
2nd Low	Axios Construction Services, LLC [mbe-afam]	\$1,108,584.15	\$692,339.00	62.45%	na	\$194,500.11	21.28%			53/13