



October 31, 2019

To: Mayor Jerry L. Demings
and the Board of County Commissioners

For: Carrie Mathes, Manager, Procurement Division

Contact: Raymond Williams, Manager, Public Works Engineering Division
(407) 836-7909

Subject: Award of Invitation for Bids Y20-710-JS, Waterford Lakes Parkway and Lake Cypress Circle Intersection Improvements

ACTION REQUESTED:

Approval to award Invitation for Bids Y20-710-JS, Waterford Lakes Parkway and Lake Cypress Circle Intersection Improvements, to the low responsive and responsible bidder, Schuller Contractors Incorporated, in the total contract award amount of \$193,323.

PROCUREMENT:

The project consists of constructing a left-turn lane heading westbound on Waterford Lakes Parkway at Lake Cypress Circle and revising the median opening from a full median opening to a directional opening. These improvements will increase safety and capacity on both intersections. This project is located in District 4.

FUNDING:

Funding is available in account number 1003-072-2722-6311.

APPROVALS:

The Public Works Engineering Division, Utilities Engineering Division, and Business Development Division concur with this recommendation.

REMARKS:

Five bids were received in response to this Invitation for Bids and were evaluated for responsiveness, responsibility, and price reasonableness. The bid submitted by Schuller Contractors Incorporated is considered reasonable based on comparison to the engineer's estimate. Schuller Contractors Incorporated has a satisfactory record of performance and is considered responsible. Therefore, award is recommended to Schuller Contractors Incorporated.

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Award of Invitation for Bids Y20-710-JS, Waterford Lakes Parkway and Lake Cypress Circle Intersection Improvements

Bid tabulation as follows:

<u>BIDDER:</u>	<u>BID AMOUNT:</u>
Schuller Contractors Incorporated	\$193,323.00
Atlantic Civil Constructors Corp.	\$209,160.97
Condor Construction, Corp.	\$224,268.50
Stage Door II, Inc.	\$225,951.20
Florida Safety Contractors, Inc.	\$228,142.00



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

October 16, 2019

TO: Jacqueta Scott, Senior Contract Administrator
Procurement Division

FROM: Dexter Watts, Senior Contract Administrator *DW*
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: Y20-710-JS / Waterford Lake Parkway and Lake Cypress Circle
Intersection Improvements

The Business Development Division evaluated the three lowest bids of the five bids submitted for this project. None of the bidders was an Orange County certified Minority/Women Business Enterprise. The scope of services for this project had Minority/Women Business Enterprise availability. At the time of bid opening, at least 43 M/WBE firms were certified to provide the scope of services at the subcontract level.

The apparent low bidder, Schuller Contractors Incorporated, met the M/WBE participation goal and reported 29.59% M/WBE participation in their bid. Please note the following certified M/WBE participation:

Wbe-wf	John B. Webb & Associates	\$7,200.00
Wbe-wf	Angco, Inc.	\$6,572.28
Mbe-hm	EM Paving Corp.	\$43,428.45
Total M/WBE Participation		\$57,200.73 (29.59%)

The second low bid submitted by Atlantic Civil Constructors Corp., did not achieve good faith effort documentation and reported 0% M/WBE participation in their bid.

The third low bid submitted by Condor Construction, Corp., did not achieve good faith effort documentation and reported 11.49% M/WBE participation in their bid.

None of the bids were within the M/WBE sliding scale range to be awarded this contract over the low bidder.

Our evaluation of these bids was based on the participation listed on the subcontractor/supplier page. If the low bidder is not chosen, please let us know so that we may obtain Letters of Intent to confirm the participation.

Sheena Ferguson

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Y20-710-JS / Waterford Lake Parkway and Lake Cypress Circle Intersection Improvements

Attached is a spreadsheet reconciling the bidders' compliance with the Invitation for Bid's M/WBE requirements, including the percentage breakdown for all bidders and a comparison of the relative bids versus participation percentages.

c: Sheena Ferguson, Manager, Business Development Division

BID COMPARISON**Y20-720-JS / Waterford Lakes Parkway and Lake Cypress Circle Intersection Improvements**

Rank	Bidder	Bid Amount	M/WBE \$'s in Bid	% M/WBE (Goal 25%)	GFE	\$ Over Low Bid	% Difference From Low Bid (7%)	\$ Over 2nd Low Bid	% Difference From 2nd Low Bid	EEO % M / W
Low Bid	Schuller Contractors Incorporated	\$193,323.00	\$57,200.73	29.59%	na					71/4
2nd Low	Atlantic Civil Constructors Corp.	\$209,160.97	\$0.00	0.00%	no	\$15,837.97	8.19%			0/0
3rd Low	Condor Construction, Corp.	\$224,268.50	\$25,768.00	11.49%	no	\$30,945.50	16.01%	\$15,107.53	7.22%	100/0
4th Low	Stage Door II, Inc.	\$225,951.20	\$50,500.73	22.35%	yes	\$32,628.20	16.88%	\$16,790.23	8.03%	0/0
5th Low	Florida Safety Contractors, Inc.	\$228,142.00	\$0.00	0.00%	no	\$34,819.00	18.01%	\$18,981.03	9.07%	56/6