



Interoffice Memorandum

September 27, 2022

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

~~FROM:~~ Carrie Mathes, CFCM, NIGP-CPP, CPPO, C.P.M., Manager II,
Procurement Division

CONTACT: Terry Devitt, Deputy Director, Orange County Convention Center
407-685-9867

SUBJECT: Award of Invitation for Bids Y22-1048-GO, Waste Removal and
Recycling Services for the Orange County Convention Center

ACTION REQUESTED:

Approval to award Invitation for Bids Y22-1048-GO, Waste Removal and Recycling Services for the Orange County Convention Center, to the low responsive and responsible bidder by lot, Waste Connections of Florida, Inc., in the estimated contract award amount of \$21,463,750 for a five-year term. Further request authorization for the Procurement Division to renew the contract for three additional one-year terms.

PROCUREMENT:

This contract will provide waste removal and recycling at the Orange County Convention Center (OCCC). In support of Orange County's Sustainable Operations and Resilience Action Plan, and the OCCC's Sustainability Action Plan, the OCCC is committed to conducting its operations in an environmentally responsible manner through the establishment of an environmental management system.

FUNDING:

Funding is available in account number 4430-035-0927-3735 and 4430-035-0927-3610.

APPROVALS:

The Orange County Convention Center and Business Development Division concur with this recommendation.

REMARKS:

Two bids were received in response to the Invitation for Bids. The bids were evaluated for price, responsiveness, and responsibility. Waste Pro of Florida was deemed non-responsive for failing to submit required documents. The bid submitted

Award of Invitation for Bids Y22-1048-GO, Waste Removal and Recycling
Services for the Orange County Convention Center
Page 2

by Waste Connections of Florida, Inc. was determined to be reasonable based on comparison to prior contracted prices and market factors. Waste Connections of Florida, Inc. meets all specifications and requirements of the solicitation. Therefore, recommendation for award is made to Waste Connections of Florida, Inc.

The bid tabulation is as follows:

Bidder:	Lot 1	Lot 2	Annual Amount	5-Year Amount
Waste Connections of Florida, Inc.	\$4,112,500	\$ 186,250	\$4,292,750	\$ 21,463,750
Waste Pro of Florida	Non-Responsive			



Interoffice Memorandum

BUSINESS DEVELOPMENT DIVISION

August 24, 2022

TO: Gian Carlo Otero, Contracting Agent
Procurement Division

FROM: Kesi Warren, Senior Contract Administrator
Business Development Division

SUBJECT: Business Development Division Bid Evaluation

PROJECT: **IFB #Y22-1048-GO, Waste Removal and Recycling Services
OCCC**

The Business Development Division evaluated the **one bid** submitted for this project. **The bidder is not** an Orange County Certified Minority/Women Business Enterprise (M/WBE) firm. At the time of bid openings there were at least two firms certified at the prime level for the scope of service. The bid preference program in accordance with the County's M/WBE Ordinance, Section 17-324 cannot be applied.

c: Sheena Ferguson, Manager, Business Development Division

Sheena Ferguson