



Interoffice Memorandum

May 4, 2021

TO: Mayor Jerry L. Demings
-AND-
County Commissioners

FROM: Carrie Mathes, Manager, CFCM, NIGP-CPP, CPPO, C.P.M., Manager,
Procurement Division

CONTACT: John Goodrich, Deputy Director, Health Services Department
407-836-6583

SUBJECT: Ratification of Purchase Order M104177, Turnkey COVID-19 Testing and
Vaccination Services at Barnett Park

ACTION REQUESTED:

Ratification of Purchase Order M104177, Turnkey COVID-19 Testing and Vaccination Services at Barnett Park, with CDR Maguire, Inc. dba CDR Health Care, Inc. in the not-to-exceed amount of \$2,160,000.

PROCUREMENT:

This purchase order provides funding for turnkey COVID-19 testing and vaccination services for first and second doses at Barnett Park. CDR Maguire, Inc. dba CDR Health Care, Inc. will perform an estimated 1,200 tests daily, in addition to an estimated 750 COVID-19 vaccine doses daily. Turnkey services include providing site infrastructure and management for the performance period of May 1 through May 30, 2021.

FUNDING:

Funding is available in account number 0001-060-4902-3197.

APPROVALS:

The Health Services Department concurs with this recommendation.

REMARKS:

The Procurement Division approved emergency services to provide traffic control, registration, testers, vaccinators, medical oversight and patient vaccination waiting area personnel at Barnett Park under this Purchase Order. CDR Maguire, Inc. dba CDR Health Care, Inc. will provide all supplies needed to operate the site including personnel, protective equipment, medical supplies, chairs, tables, biohazard waste receptacles, and industry appropriate waste pickup.

Ratification of Purchase Order M104177, Turnkey COVID-19 Testing and Vaccination Services at Barnett Park

CDR Maguire, Inc. dba CDR Health Care, Inc. is currently conducting BinaxNOW rapid antigen testing, Polymerase Chain Reaction (PCR) testing, and data management at Barnett Park for Orange County residents. In an effort to increase the number of people vaccinated in the Community, CDR Maguire also started offering vaccinations at Barnett Park. The ability to rapidly identify COVID-19 positive patients and vaccinated residents is necessary to minimizing the spread of COVID-19 in the community. A delay in running this site would reduce the ability of County residents to obtain timely testing results and limit the number of residents able to obtain the vaccine.

After negotiations with CDR Maguire, Inc. dba CDR Health Care, Inc. they reduced the prices per test effective February 1, 2021. This negotiation includes a reduced price per PCR test from \$85 to \$75, reduced site personnel fee per test from \$35 to \$25, and reduced the site infrastructure and management fee per test from \$27.50 to \$10. This new price structure resulted in a significant savings to the County.

CDR Maguire, Inc. dba CDR Health Care, Inc. is able to comply with all of the requirements for turnkey COVID-19 testing and vaccination services and was able to start services at Barnett Park on May 1 at \$40 per vaccine administered, which is a savings from the County estimate based on comparison to recent non-responsive bids.

Due to the crucial need to respond to COVID-19 in the community, the emergency purchase order was awarded to CDR Maguire, Inc. dba CDR Health Care, Inc.